Selling to the MOD

Edition 18









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Introduction

he MOD commercial environment is unusually complex and often confusing for companies interested in becoming defence suppliers.

Through this 'Selling to the MOD' brochure we try to help explain how to navigate through the complexity and understand how to sell to defence. The brochure provides background advice and guidance and the contact point details of the Defence Equipment & Support (DE&S) Project/Delivery teams and others within the MOD and its Agencies.

It has been said that the MOD purchases virtually anything anyone supplies, whether directly or indirectly. Certainly, with an external spend of around £16 billion a year, the MOD and the Prime Contractors supplying us spend a lot. Much of this is complex military equipment, requiring highly specialist suppliers, and in many cases it is the leading-edge technology required to properly equip our Armed Forces with the battle-winning equipment they deserve.

'Support to current operations' is our top priority, but it is often not understood outside defence circles that besides the well-recognised operations in Afghanistan and Libya, current operations include antipiracy operations off the Horn of Africa, anti-smuggling and anti-drug operations in the Caribbean, patrolling the Falklands, the Continuous At Sea Nuclear Deterrent, rapid air response operations, helicopter search and rescue and numerous other active operations. Their equipment and support needs are many and various. The MOD also

spends several billion pounds on more ordinary 'commodity' items, including food for the ration packs, estate and facilities management, fuel and utilities, clothing, medical supplies, consultancy services, stationery, furniture and so forth. In essence, the statement regarding the MOD purchasing anything anyone supplies rings true.

This large procurement spend is affected by the EU Public Procurement Regulations, and subject to public propriety and value for money requirements. Our specifications are necessarily demanding because the consequences of late delivery, or defective equipment, can literally be a matter of life and death. Where we are developing new equipment, the timelines for developing concepts, assessing and developing options and moving into manufacture can take several years. But with equipment often in service for several decades, through-life support contracts can be very long term. All this can sometimes make our procurement processes seem complicated and daunting to companies new to defence. The hurdles are high, but the rewards from success can be of major benefit to suppliers.

We welcome approaches, either directly to the MOD or to our main contractors, from suppliers who are up for the challenge and able to provide a quality service.

We hope that this publication, and the ongoing work of the small Defence Suppliers Service (DSS) team, helps you understand defence and the opportunities there are to become a supplier to the

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DEFENCE EQUIPMENT & SUPPORT (DE&S)



efence Equipment & Support (DE&S) equips and supports the UK's Armed Forces for current and future operations. Currently employing roughly 22,500 people, with a budget of £13 billion, its headquarters is at Abbey Wood in Bristol with other sites across the UK and overseas.

DE&S acquires and supports equipment and services, including ships, aircraft, vehicles and weapons, information systems and satellite communications. As well as continuing to supply general requirements, food, clothing, medical and temporary accommodation, DE&S is also

responsible for HM Naval Bases, the Joint Supply Chain and the British Forces Post Office (BFPO).

DE&S works closely with industry through partnering agreements and private finance initiatives in accordance with the Defence Industrial Strategy (DIS) to seek and deliver effective, safe and sustainable solutions for defence.

For more details about DE&S, contact:

DE&S Secretariat

Ministry of Defence, Maple 0a #2043, MOD Abbey Wood South BRISTOL BS34 8JH United Kingdom

MOD DEFENCE CONTRACTS BULLETIN (MOD DCB)



he Defence Suppliers Service (DSS) is the MOD focal point for MOD DCB, which was introduced in 1986 as a means of giving industry greater visibility of potential Prime and sub-contract opportunities arising from the MOD's larger-value requirements.

MOD DCB PREMIER PACKAGE SUBSCRIPTION

MOD DCB Premier Package subscribers will receive the MOD DCB Daily Email Alert service and access to the online contract search service, as well as MOD DCB magazine – all invaluable tools when looking to identify UK MOD contract opportunities. In addition, users will receive the Market Monitor defence news alert and the online Translator service completely free for the first year of subscription to the Premier Package.

The MOD DCB Daily Email Alert delivers MOD contract opportunities matching an organisation's unique profile, every working day. Subscribers can create unique profiles describing products or services using keywords and codes. This means users receive only those contract notices that match specified requirements. Profiles can be amended at any time, at no additional cost.

The Daily Email Alert service delivers information on MOD tenders and contracts of all values, and in addition subscribers will receive EU Member State defence contracts with a value of over £101,323 as well as European Defence Agency and NATO contracts. The alerts also contain MOD subcontract opportunities with a value of over £10,000.

To subscribe to MOD DCB Premier Package visit www.contracts.mod.uk

MOD DCB ONLINE SUBSCRIPTION

MOD DCB is available online at www.contracts.mod.uk and is designed to assist and support both buyers and suppliers within the defence industry, providing them with access to a wide variety of information related to dealing with the MOD.

Within the portal, users can search online for new contract notices 24 hours a day, seven days a week using personalised search criteria. In addition to gaining access to UK MOD contract opportunities of all values (including subcontracts with a value of over £10,000), users can also search for EU Member State defence contracts with a value of over £101,323, European Defence Agency contracts and NATO contracts.

Users can also locate contract awards to identify sub-contracting opportunities and monitor competitor activity, as well as viewing official MOD announcements, contact points, defence reports and related feature articles.

MOD DCB MAGAZINE SUBSCRIPTION

As the only official UK MOD contracts publication, MOD DCB is established as the leading authority on UK defence procurement. It is a complete source for defence news, reports, features, intelligence, forthcoming events and current and future tender and contract opportunities – ensuring that both companies and MOD acquisition staff are kept fully informed about the defence industry.

It is published fortnightly in hard copy format, and can be obtained online at **www.contracts.mod.uk** by subscription from the publisher, BiP Solutions Ltd.

MOD DCB contains details of Prime and sub-contract opportunities arising from the MOD's requirements in the following sections of the publication:

- Possible Future Purchases / Contract Notices
- Tenders Invited
- · Contracts Awarded
- Sub-Contract Opportunities

Another enhancement to MOD DCB is the introduction of bandings within which the value of the contract is expected to fall.

The estimated value bandings are as follows:

Category A: £400 million and above Category A1: £250 million to £400 million

Category B1: £100 million to £250 million
Category C: £20 million to £100 million

Category D: £10 million to £20 million Category E: £5 million to £10 million

Category F1a: £3.4 million to £5 million Category F1b: £810,580 to £3,400,000 Category H1: £101.323 to £810.580

Category I1: £40,000 to £101,323 Category J1: £10,000 to £40,000

The MOD has also reduced the threshold at which Prime Contractors can advertise sub-contract requirements arising from their Prime Contracts with the MOD, in the Sub-Contract Opportunities section of *MOD DCB*.

The threshold has been reduced from £250,000 to £10,000 to align it with the reduced advertising thresholds for the MOD's tender and contract opportunities.



MOD DCB Market Monitor provides users with unrivalled coverage of the global defence industry. Available to search online or via a daily email alert, MOD DCB Market Monitor perfectly complements the MOD DCB contracts information service, and provides subscribers with comprehensive intelligence on defence and defence industry issues and developments.

MOD DCB TRANSLATOR

For those who may experience some difficulties in translating contracts advertised in English, or who may require overseas contracts to be translated into English, *MOD DCB* Translator can translate contracts online from English into a range of languages and vice versa.

SUPPLIER INFORMATION DATABASE

Buyers for and suppliers to the MOD are able to access a Supplier Information Database (SID) which is available free of charge at the MOD DCB website – www.contracts.mod.uk

The SID provides details of both active and potential suppliers to the MOD and is available to view by all registered MOD and UK defence procurement personnel. The SID is a highly effective marketing tool for suppliers wishing to engage with the MOD; however, it should be noted that it is not guaranteed that companies which enter their details on the SID will automatically receive tenders or contracts as a result.



ADVERTISEMENT OF MOD TENDER AND CONTRACT OPPORTUNITIES -MOD DEFENCE CONTRACTS BULLETIN

■ he MOD already leads the way in the transparency of its tender and contract opportunities and procedures. From 1 April 2011, the MOD lowered the threshold for the advertisement of its tender and contract opportunities to £10,000 and above for all relevant requirements. In line with one of the key themes of the Defence Industrial Strategy (DIS), this was one of a range of initiatives aimed at making the MOD easier for SMEs to do business with. The MOD is committed to encouraging SME entry into a broader range of defence opportunities, and this change has been welcomed by the defence trade associations.

All the MOD's requirements for goods, services and works valued at greater than £10,000 must be advertised both before and after contract award in MOD Defence Contracts Bulletin (MOD DCB), unless the requirement meets the approved grounds for exclusion from MOD DCB (see 'Exemptions' below).

The advertising regimes and thresholds are as set out below:

£10,000 to £101,323 - All requirements for goods, services or works valued at less than £101,323 but greater than £10,000 will be advertised in the online version of $MOD\ DCB$ unless the requirement meets the approved grounds for exclusion from MOD DCB, the exception being requirements met by call-offs under an existing framework agreement.

£101,323 or above - All requirements for goods, services or works valued at equal to or greater than £101,323 will be advertised in the online and magazine versions of MOD DCB unless the requirement meets the approved grounds for exclusion from MOD DCB. Where EU Public Procurement Regulations apply, the requirement must be advertised in the Official Journal of the European Union (OJEU) as well as in MOD DCB.

Warlike Exempt: £810,580 (or above) - 'Warlike' requirements subject to Article 346 (previously Article 296) exemption of the EC Treaty valued at equal to or greater than £810,580 shall be advertised in the online and magazine versions of MOD DCB and the European Defence Agency (EDA)'s Electronic Bulletin Board (EBB) unless the requirement meets the approved grounds for exclusion from MOD DCB or the EDA EBB.

MOD DCB is available in magazine format or online. Tender and contract notices are advertised in the Possible Future Purchases/Contract Notices, Tenders Invited, Contracts Awarded and Sub-Contract Opportunities sections of MOD DCB. The Sub-Contract Opportunities section provides details of the MOD's Prime Contractors' requirements, while the Tenders Invited section includes the names and addresses of the companies that have been invited to tender for various Prime Contract requirements and which may be seeking sub-contractors for elements of

The magazine version of MOD DCB is published fortnightly and the online version is updated two to three times a week. Subscriptions to both are available from the publisher, BiP Solutions Ltd.

Further information regarding MOD DCB, including how to become a subscriber, can be found at www.contracts.mod.uk

EXEMPTIONS FROM ADVERTISEMENT IN MOD DCB

Requirements for the following, and services connected to them, are approved exemptions from advertisement in MOD DCB:

- a) Nuclear weapons and nuclear propulsion systems;
- b) Toxic and radioactive agents;
- c) Cryptographic requirements;
- d) Requirements for which no meaningful unclassified advertisement can be written;
- e) Requirements covered by international agreements and/or a Memorandum of Understanding (MOU), the terms of which preclude MOD DCB announcements;
- f) Formally approved Urgent Operational Requirements (UORs) may be exempted from adverts in the Possible Future Purchases/Contract Notices and Tenders Invited sections of MOD DCB and reduced timescales may be applied.

Further guidance regarding advertisement of the MOD's tender and contract opportunities can be found in the 'Advertising' topic in the Commercial Toolkit. This can be accessed as follows:

www.aof.mod.uk/aofcontent/tactical/toolkit/content/topics/ advert.htm

ADVERTISEMENT OF DE&S INDUSTRY DAYS, INDUSTRY BRIEFINGS AND STAKEHOLDER DAYS IN MOD DCB

key feature of MOD procurement and the Defence Industrial Strategy (DIS) is the involvement of industry at an early stage in the acquisition process. As part of early engagement, DE&S teams conduct 'Industry Days' in order to give information to potential suppliers about possible future purchases and contract opportunities, and to share the MOD's understanding of its requirements.

The events allow industry to contribute as requirements are developed and to share information about relevant capabilities and technologies.

In general, Industry Days and 'Industry Briefings' will usually involve companies not engaged contractually on the project in question. Acquisition teams also conduct 'Stakeholder Days' with industry and customer organisations in order to brief them on achievement of milestones, receive feedback and exchange other project information.

Stakeholder Days will tend to be confined to companies that have been engaged - either directly by the MOD or indirectly as subcontractors - on the project.

To help maximise industry awareness of the MOD's future requirements at an early stage, all Industry Briefings and Stakeholder Days are required to be advertised in the Announcements section of MOD DCB.

Plan your next manoeuvre with BiP's Defence Newsdesk **KEEPING YOU ONE STEP AHEAD**

www.contracts.mod.uk and visit the newsroom



SUPPLIER RELATIONS TEAM (SRT)

he Supplier Relations Team (SRT) is part of Director General Commercial within DE&S and provides information, analysis and advice to Ministers, DE&S, the wider acquisition community and others on a range of issues associated with the defence industrial base.

SRT is responsible for:

- Strategic relations with key suppliers;
- · Driving performance improvement;
- Providing the MOD focal point, through the Defence Suppliers Service, for companies interested in selling to defence;
- Providing the MOD lead on the Supply Network Policy and SMEs;
- · Advice on industry mergers and acquisitions;
- Sponsoring MOD Defence Contracts Bulletin (MOD DCB);
- Provision of the Defence Suppliers Service helpdesk and outreach service (see below).

KEY SUPPLIER MANAGEMENT

Key Supplier Management (KSM) is administered by SRT on behalf of the wider MOD to improve the coherence of the Department's strategic-level relationships with its key suppliers, drive performance improvement across acquisition and facilitate better informed decision making. Each key supplier has a senior-level representative within the MOD for engagement on strategic issues and is subject to an annual two-way performance review process to measure and track performance improvements and trends.

KSM complements project-focused initiatives by addressing performance across the portfolio of a supplier's business with the MOD, to drive improvement and ensure that acquisition decisions are taken in a wider strategic context.

OTHER ROLES

SRT also provides a coordinating focus within the MOD for industry mergers and acquisitions and Special ('Golden') Shares issues affecting defence, and supports Ministers on a wide range of defence industrial issues.

DEFENCE SUPPLIERS SERVICE (DSS)

he Defence Suppliers Service (DSS), part of the Supplier Relations Team, is the MOD focal point for the provision of advice and guidance to companies interested in selling to defence. Its staff can explain how to become a UK defence supplier and some of the processes that the MOD uses to buy a wide variety of goods and services. The DSS advises companies of all sizes, both from the UK and overseas, but the vast majority of the 1500 or so enquiries it receives each year are from Small and Medium-sized Enterprise (SME) companies.

The DSS acts in a purely advisory capacity by:

- Operating a defence suppliers Help Desk facility;
- Providing an overview of how MOD acquisition is undertaken and the various procedures that are in use;
- Providing information packs about becoming a defence supplier, which include the 'Selling to the MOD' brochure and copies of MOD Defence Contracts Bulletin (DCB);
- Providing points of contact for the various MOD acquisition teams

who may have an interest in and possible future requirement for the goods or services that a company is able to provide, so that the company can contact the buyer directly to discuss any possible future business opportunities:

- Acting as the UK's focal point to provide advice and a point of contact for European and other countries' companies interested in becoming UK defence suppliers;
- Attending exhibitions, seminars and trade events across the EU and giving 'Selling to the MOD' presentations;
- Producing a list of major defence contractors, with useful contact points for companies interested in seeking sub-contracts.

The DSS can be contacted as follows:

DSS Help Desk

T: 030 679 32844 (for UK companies)

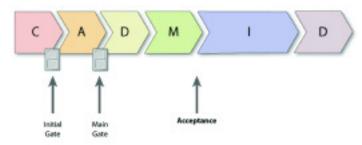
T: 0117 91 32844 (for overseas companies)

E: dessrt-dsshelpdesk@mod.uk

THE CADMID LIFECYCLE

or equipment projects, the user requirement is generated by the User and articulated and owned by DEC. The equipment component of the solution to meet that requirement is supplied by a Project Team (PT) accountable to DE&S.

The acquisition lifecycle (often referred to as 'CADMID' from the initial letters of its six phases – Concept, Assessment, Demonstration, Manufacture, In-Service, Disposal) is characterised by approval points generally at either end of the Assessment phase.



Each of the six acquisition phases involves executing the plan agreed in the previous phase, reviewing the outcome, and planning for the remaining phases.

The basic activities of each phase are as follows:

CONCEPT

- Produce a statement of the outputs that users require from the system, framed as a User Requirements Document (URD);
- Form the PT;
- Involve industry;
- Identify technology and procurement options for meeting the requirement that merit further investigation;
- Obtain funding and agree a plan for the Assessment (in detail) and subsequent (in outline) phases, identifying the performance, cost and time boundaries within which it is to be conducted;
- · Initiate the TLMP;
- Continuously monitor concept maturity and, when appropriate, construct and submit an Initial Gate Business Case seeking approval for the Assessment Phase within time, cost and performance boundaries.

ASSESSMENT

- Produce the System Requirements Document (SRD), defining what the system must do to meet user needs as stated in the URD;
- Establish and maintain the linkage between user and system requirements:
- Identify the most cost-effective technological and procurement solution;
- Develop the SRD, trading time, cost and performance to identify the technological solution;



- Reduce risk to a level consistent with delivering an acceptable level of system performance to tightly controlled time and cost parameters;
- Refine the TLMP, including detailed plans for the Demonstration phase;
- Continuously monitor project maturity and, when appropriate, construct and submit a Main Gate Business Case seeking approval for the project within tightly defined performance, time and cost boundaries.

DEMONSTRATION

- Eliminate the development risk progressively and fix performance targets for manufacture, ensuring there is consistency between the final selected solution and the SRD and URD;
- Place contract(s) to meet the SRD;
- Demonstrate the ability to produce integrated capability.

MANUFACTURE

 Deliver the solution to the military requirement within the time and cost limits:

- Conduct System Acceptance to confirm that the system satisfies the SRD and URD, as agreed at Main Gate;
- Transfer the lead customer function to the User, for equipment.

IN-SERVICE

- Confirm the defence capability provided by the system is available for operational use, to the extent defined at Main Gate, and declare the In-Service Date:
- Provide effective support to the front line;
- Maintain levels of performance within agreed parameters, while driving down the annual cost of ownership;
- Carry out any agreed upgrades or improvements, refits or acquisition increments.

DISPOSAL

• Carry out plans for efficient, effective and safe disposal of the equipment.

OFFICIAL JOURNAL OF THE EUROPEAN UNION (OJEU)

JEU stands for the Official Journal of the European Union. It is the publication in which all tenders from the public sector which are valued above a certain financial threshold according to European Union (EU) legislation must be published.

The legislation covers organisations and projects that receive public money. In addition to the MOD, organisations such as Local Authorities, NHS Trusts, Central Government Departments and Educational Establishments are all covered by the legislation. The EU Public Procurement Directives cover supplies, works and service contracts. Each Directive specifies advertising and selection procedures which have to be followed for certain contracts over particular thresholds.

The OJEU is the only periodical published every working day in all official languages of the European Union. It consists of two related series (L for legislation and C for information and notices) and a supplement (S for public

procurement). There is also an electronic section to the C series, known as the OJ CE. Documents published in the OJ CE are only published electronically.

For the L and C series you can choose either:

- a) A daily paper edition for an annual subscription you will receive 700- 800 issues, or you can order individual copies. If you start a subscription during the course of a calendar year, you can either pay pro rate for the remaining months of the annual subscription or receive all back issues on a CD-ROM at a supplementary cost. Certain specialised annexes are available to subscribers at no extra charge.
- b) An off-line edition the CD-ROM edition offers a convenient archive of information published in the OJ L and C series. It also includes OJ CE material not published in the paper edition.

PUBLIC CONTRACT REGULATIONS 2010 – FROM 1 JANUARY 2010

ANNEX E - THRESHOLD VALUES

The thresholds net of VAT valid from 1 January 2010 above which requirements should be advertised in the OJEU are as follows:

SUPPLIES:	
World Trade Organisation Agreement on Government Procurement (WTO GPA) goods (ie Schedule 5 of the Regulations)	£101,323
All other goods to which the Regulations apply	£156,442
Small Lots	£64,846

WORKS:	
Subsided works contracts (ie Regulation 34 of the Regulations)	£3,927,260
Public Works concession contracts	£156,442
Small Lots	£64,846

SERVICES:	
Part A services (except Research and Development (R&D) and those telecommunications services listed below)	£101,323
R&D, television and radio broadcast (CPC* 7524), interconnection (CPC 7525) and integrated telecommunications (CPC 7526) services	£156,442
Part B services	£156,442
Small Lots	£64,846
Subsidised services contracts (ie Regulation 34 of the Regulations)	£156,442
* Common Procurement Code	

Please note that all MOD requirements which meet the criteria for and are above the relevant thresholds for advertisement in the OJEU are advertised in the OJEU and MOD Defence Contracts Bulletin (MOD DCB).





The Official Publications Office contact details:

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Publication of Supplement to the Official Journal of the European Union, 2 rue Mercier L-2985 Luxembourg

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F: 0032 2 604 2815

E: info@eda.europa.eu W: www.eda.europa.eu

EU DEFENCE AND SECURITY PROCUREMENT DIRECTIVE

he new EU Defence and Security Procurement Directive (the 'Defence Directive') will require EU Member States to open the majority of their defence and security procurements to open competition in Europe, thereby providing the defence industry with the opportunity to compete for more programmes across Europe.

The MOD has been negotiating with the European Commission and other EU Member States on the Defence Directive. It was finally adopted by the European Parliament in January 2009 but is not expected to become law in the United Kingdom until August 2011.

Currently, all public sector procurement, to the extent that it is not exempt, is governed by the same set of rules in the EU Public Procurement Directive 2004-18 (the 'Classic Directive'), and these standard rules are often inflexible. The Defence Directive is intended to ease the conduct of defence and security procurement. The Classic Directive will, however, remain in force for other types of procurement.

The Defence Directive is largely based on the Classic Directive but has been specially adapted to take account of the special features of the defence market, such as security of information and security of supply. This will allow defence procurement to be conducted more effectively and, consequently, the European defence equipment market will be made more open and transparent.

The key changes are set out below:

a. Procedures

The Defence Directive will allow EU Member States a free choice of running competitions under the Restricted or Negotiated – with prior publication – procedures. This provides the flexibility to negotiate with tenderers in complex procurements.

The Competitive Dialogue procedure is also available. However, its use may decline, as the availability of the Negotiated – with prior publication – procedure offers greater flexibility to negotiate.

Use of the Negotiated – without prior publication – procedure for non-competitive procurement is still carefully controlled. However, it is more widely available than the Classic Directive.

b. Security of Supply

This will allow EU Member States to use selection and award criteria to ensure that the supplier can deliver the security of supply requirement. Moreover, security of supply requirements may be specified in the contract, eg establishing additional capacity to meet additional needs during a crisis or specifying the organisation.

c. Security of Information

This will allow EU Member States to use selection and award criteria to ensure the supplier can adequately protect classified information. The exact requirements to safeguard classified information can be specified in the contract.

d. Operating Contracting

The Negotiated – without prior publication – procedure is available for non-competitive procurement where required by operational urgency or for the provision of air/maritime services for the deployment of troops. All local purchase activity in operational theatres outside the EU is exempt from the procedures.

e. Sub-Contracting

The Directive allows EU Member States to mandate a level of subcontracting to third parties in order to further stimulate the defence market. This is capped at 30% of the contract value and is optional for Member States.

MOD policy is that the Prime Contractor is best placed to manage its supply chain, although we will wish the Prime Contractor to demonstrate that its subcontractors represent value for money. Consequently, as a general rule, we do not intend to mandate use of this sub-contracting provision.

f. Remedies

A mandatory ten-day standstill period is required after major procurement decisions (ie to start non-competitive contract negotiations or on contract award).

For contracts found to be in breach of the Regulations, the Courts will have the ability to:

- · Set aside contracts;
- · Award damages; and/or
- Reduce the duration of the contract.

The Defence Directive will have no adverse impact on the Defence Industrial Strategy. Indeed, the Directive will provide the MOD with a number of tools to implement the Strategy.

- The research and development exemption remains available to develop and sustain key technologies in the industrial base;
- The security of supply rules allow us to draft the contract to reflect any requirement from the Strategy provided it is not discriminatory.

The MOD will retain the right to use the 'warlike stores' exemption at Article 346 (formerly Article 296) of the EU Treaty to exclude procurements from the Defence Directive. Its use is likely to decline as the Directive should protect our national security interests in most cases. However, the 'warlike stores' exemption can still be used where the industrial capability must be restricted to national contractors for reason of national security.

THE NEXT STEPS

EU Member States will have two years to implement the Defence Directive after it is formally adopted. The MOD will be working closely with the Office of Government Commerce (OGC) to transpose the Defence Directive into national law by August 2011. This will involve extensive internal and external communications, which will include formal consultation with the defence industry.

EUROPEAN DEFENCE AGENCY (EDA)

he European Defence Agency (EDA) was established under a Joint Action of the Council of Ministers on 12 July 2004 "to support the Member States and the Council in their effort to improve European defence capabilities in the field of crisis management and to sustain the European Security and Defence Policy as it stands now and in the future".

The EDA is ascribed four functions, covering:

- · Developing defence capabilities;
- Promoting defence Research & Technology (R&T);
- Promoting armaments co-operation;
- Creating a competitive European Defence Equipment Market and strengthening the European Defence, Technological and Industrial Base.

All these functions relate to improving Europe's defence performance by promoting coherence. A more integrated approach to capability development will contribute to better-defined future requirements on which

collaborations – in armaments or R&T or the operational domain – can be built. More collaboration will, in turn, provide opportunities for industrial restructuring and progress towards the continental-scale demand and market which industry needs.

The European Defence Equipment Market (EDM) was launched on 1 July 2006 with the participation of 22 out of 24 participating Member States of the EDA. The market is operated on the basis of a Code of Conduct on Defence Procurement – a voluntary inter-governmental regime – approved by defence Ministers on 21 November 2005 to cover defence equipment purchases which are exempt from the normal cross-border competition rules of the EU Single Market.

The Code of Conduct commits subscribing Member States to maximising fair and equal opportunities for all suppliers based in other subscribing Member States by publicising procurement opportunities through the EDA's Electronic Bulletin Board (EBB) – which is operated by the EDA – and setting



transparent and objective criteria for selecting bidders and awarding contracts.

Since 1 July 2006 all subscribing Member States' Article 346 (formerly Article 296) 'warlike' requirements valued at over €1,000,000 (£810,580) are advertised in the EDA's EBB. All such UK requirements are advertised in the EDA's EBB as well as in MOD Defence Contracts Bulletin.

The EDA's reporting and monitoring system helps to ensure mutual transparency and accountability among subscribing Member States, so that they can be confident that the regime is working as intended. Data is collected for contracts awarded under the code. Where Member States decide not to apply the code, explanation will be provided.

Participating Member States:

Austria; Belgium; Bulgaria; Czech Republic; Cyprus; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovakia; Slovenia; Spain; Sweden; United Kingdom.

Contact details:

European Defence Agency

Rue des Drapiers 17-23, 050 BRUSSELS, Belgium T: 0032 (0)2 504 2810 F: 0032 (0)2 604 2815 E: info@eda.europa.eu W: www.eda.europa.eu

FREE ONLINE COURSE TO HELP SMALLER FIRMS **BID FOR GOVERNMENT CONTRACTS**

inning the Contract, a free online public procurement course, has been re-launched. The updated course reflects current Government policy aimed at making the procurement process transparent and easier to access, enabling more small firms to access, bid for and win public sector contracts.

'Winning the Contract' shows participants how to identify business opportunities to supply goods and services to the public sector, explains the public procurement process, and demonstrates how to submit tenders. It also details the newly launched free online procurement portal 'Contracts Finder', provides information on apprenticeships and forming social enterprises, and has helpful hints and tips to guide and inform businesses about the bidding process

and where to find public sector contract opportunities.

The course, designed to help smaller firms bid for their share of the £236 billion of public sector contracts awarded each year, is available on the Business Link website at www.businesslink.gov.uk/winning thecontract

The course is available nationally, takes around 3-4 hours to complete and can be accessed for free by all businesses, regardless of size or sector. It is hosted by learndirect on behalf of the Department for Business, Innovation and Skills, and was designed with input from across both the public and private sectors. Contributors included the Cabinet Office, the Federation of Small Businesses and the National Council for Voluntary Organisations.

ACHIEVING GREATER TRANSPARENCY OF PUBLIC SECTOR PROCUREMENT AND CONTRACTING

overnment has set out the need for greater transparency across its operations to enable the public to hold public bodies and politicians to account and help achieve better value for money.

The transparency agenda as a whole is being overseen by the Public Sector Transparency Board, which has been established in the Cabinet Office.

As part of the transparency agenda, Government has made the following commitments with regard to procurement and contracting:

- All new central government ICT contracts to be published online (from July 2010);
- · All new central government tender documents for contracts over £10,000 to be published on a single website (from September 2010), with this information to be made available to the public free of charge;
- All new central government contracts to be published in full from January 2011.

These requirements apply to all central government departments including their agencies, all non-departmental public bodies, NHS bodies and trading funds. An online system for the publication of tender documents has been established for use by central government departments. This facility has been made available on an interim basis and can be found at www.businesslink.gov.uk/transparency/procurement

This site is designed specifically to meet these transparency commitments and does not provide live procurement opportunities, although the information is expected to be useful for companies looking to offer their services as sub-contractors, or to gain an understanding of the goods and services that government procures with a view to possible follow-on contracts. In addition, the new freeto-access Contracts Finder portal for advertising tender and contract opportunities was launched in February 2011.

As part of the Government's commitment to make it easier for small businesses to do business with it, the Government has launched an online feedback form for SMEs to give their experiences of public sector procurement and their suggestions for improvement. It can be accessed as follows www.number10.gov.uk/ problemwithprocurement

For a list of contact point details on the MOD's key suppliers for SMEs wishing to contact them in the context of possible defence-related Sub-Contract Opportunities, please turn to page 46.

CONTRACTS FINDER PORTAL

n 11 February 2011, as part of the Coalition Government's transparency agenda and to improve SME accessibility to Government contract opportunities, the Cabinet Office launched a free to use Contracts Finder portal to advertise all Government tender and contract opportunities valued at £10,000 and above in one place. The MOD has accordingly reduced its advertising threshold from £40,000 to £10,000 and is making use of the new portal. Contracts Finder can be found at www.contractsfinder.businesslink.gov.uk

The only official source of UK MOD contract opportunities

visit: www.contracts.mod.uk

YOUR ONLINE DEFENCE NEWS & INFORMATION SERVICE





CENTRE FOR DEFENCE ENTERPRISE (CDE)

he Centre for Defence Enterprise (CDE) funds research into new ideas to ensure UK Armed Forces have the best battle-winning technology for today and the future. It is the first point of contact for anyone with a disruptive technology, new process or innovation that has a potential defence application. The CDE is keen to develop relationships with new suppliers to defence, in particular small and medium-sized enterprises (SMEs), academia and entrepreneur inventors. To help develop and educate new suppliers and to support networking within the wider defence supply base, the CDE runs a programme of events and briefings on key topics, often at their Harwell (Oxfordshire) offices but also at venues around the UK.

The CDE is always open to proposals and operates an online application procedure that provides a rapid decision-making process, with contracts awarded in as little as 15 days. Successful applicants receive vital proof of concept funding and access to MOD experts and test facilities, mentoring support and insights into the defence market.

In addition to its open call for proposals, CDE also runs themed calls which pose a particular challenge with ring-fenced funding to investigate the best ideas; these themed calls are often launched with a dedicated seminar. Submitting proposals to themed calls uses the same online system with rapid decision-making and contracting.

Since it opened in May 2008, CDE has received over 1200 proposals and has funded (over £8,000,000 by value) approximately 10% of proposals from the open call and 25% of proposals from themed calls; 60% of its contracts have been placed with SMEs.

Information about the CDE, our terms and conditions, the programme of events (including online registration), how to submit proposals and much more can be found at our website, www.science.mod.uk/enterprise

The CDE point of contact is:

T: 01235 438445 E: science-enterprise@mod.uk

Further information on CDE and MOD science and technology research can be found at www.science.mod.uk

21ST CENTURY SUPPLY CHAINS (SC21) PROGRAMME

OD became a signatory to the Society of British Aerospace Companies' (SBAC, now part of A|D|S) 21st Century Supply Chains (SC21) programme in July 2008 in order to work with suppliers to improve the performance of the defence industrial supply chain. Signatories to SC21 are committed to working coherently to make supply chains more competitive and enable them to deliver increased value to customers.

Three particular aspects are currently being focused on:

- Improving process and product quality and agreeing common certification standards to cut duplication and waste;
- Identifying the scope for, and investing in, supplier development and

performance improvement; and

 Improving business relationships between customers and suppliers in the supply chain.

Further information on the AIDIS SC21 programme can be found at www.adsgroup.org.uk and click on 'SC21' hyperlink.

The MOD focal point for SC21 is:

Paul Martin

DES Commercial Solutions

T: 0787 252 0653

TRADING ELECTRONICALLY WITH THE MOD USING THE DEFENCE ELECTRONIC COMMERCE SERVICE (DECS)

WHAT IS DECS?

ECS is a managed service which provides a single eBusiness portal for trading between MOD and industry. Through a range of eBusiness services and connectivity options DECS enables the MOD to conduct business electronically across all industry sectors. Importantly, DECS presents a single 'electronic face' for the MOD to its trading community. DECS is the key enabler in the creation of the defence community eBusiness environment. It is being continually developed, introducing new and improved services to meet both MOD and trading partner requirements. DECS allows for an eBusiness environment where information is shared collaboratively with the MOD's trading partners for mutual benefit.

PURCHASE TO PAYMENT (P2P)

P2P is the MOD's electronic purchasing system. It enables electronic ordering, receipting and invoicing to take place with industry trading partners. It represents an important step in enabling the MOD and its trading partners to meet eCommerce and eBusiness objectives.

- Provides a single purchasing process, with all orders recorded in
- Captures demands from MOD users, converts them into orders and then routes them electronically via DECS to the appropriate MOD trading partner;

- Enables trading partners to communicate electronically with the MOD via DECS by submitting order acknowledgements, shipping details and invoices:
- Enables accelerated matching of invoices with orders and receipts allowing for quicker payment. The P2P system removes the need for paper advice notes, eg MOD Form 640s & AG173s;
- Provides visibility and use of electronic online purchasing catalogues (eCatalogues) across the MOD;
- Provides the MOD with consolidated management information to support future procurement strategies and better management of trading partner business with the MOD.

Over 1000 MOD trading partners are connected to DECS/P2P and are able to trade electronically with the MOD. Please do not register online for electronic trading via DECS unless instructed by an MOD commercial officer – usually on contract award or contract migration from paper to electronic trading.

For detailed information and guidance visit www.d2btrade.com hosted by the MOD's partners Capgemini.

For general guidance, contact the MOD's Defence e-Procurement Services:

Defence e-Procurement Services (DePS)

Business Support Trading Partner Take-on team
Oak West, Level 2 # 6226, Abbey Wood NH5, BRISTOL BS34 8QW
T: 030 679 83144 E: DES-DePS-BusSpt1a@mod.uk

a central orders database:



TECHNICAL, PROFESSIONAL AND CONSULTANCY (TPAC) TEAM

he Technical, Professional and Consultancy (TPAC) team manages the Framework Agreement for Technical Support (FATS) and the Framework Agreement for Consultancy and Information Technology Support (FACITS). These are two frameworks which provide swift contractual access to a number of suppliers of Technical Support.

TPAC, which is based at both Bath and Swindon, is led by Sue Robson (T: 01225 884029). Technical Support - the provision of applied technical knowledge - is provided via FATS.

Technical Support is detailed in the FATS taxonomy, covering:

- Technical Studies Research-based activity including studies, prototyping and technical demonstrators;
- Project Support Project-based activities including technical consultancy, concept, development and in-service support activities;
- Engineering Support Task-based support including Post Design Services (PDS), repair, calibration, analysis testing and integration.

Information Technology and Information Systems (IT IS) Support - the provision of IT IS and associated business support - will from November 2010 be provided via FACITS.

FACITS is sub-divided into a number of contractual 'Lots', covering:

- Lot 1 IS Application and Software Development, Implementation Support Services:
- Lot 2 Business Management for IS Consultancy Support and Management Consultancy Services;

- Lot 3 IS Communications, Interoperability and Networking Support
- Lot 4 IS Methodologies, Policies and Standards Support Services;
- Lot 5 IS Oracle Support Services;
- Lot 6 IS Total Solutions Support Services.

TPAC is split into the following business areas:

- Commercial and Supplier Lead Peter Allen (T: 01225 82311);
- Technical Lead and Business Management Stephen Bull (T: 01225 884079 or 01793 555056).

TPAC addresses:

FATS:

MOD Foxhill, Spur 3, Block C, Foxhill BATH BA1 5AB United Kingdom

FACITS:

TPAC

IT IS Consultancy, Minerva House, Floor 1, Delta Business Park 800 Welton Road SWINDON SN5 7XQ United Kingdom

General TPAC Help Desk:

T: 01225 884217

THE MOD FRAMEWORK AGREEMENT FOR **TECHNICAL SUPPORT (FATS)**

■ he Framework Agreement for Technical Support (FATS) has been developed to procure Technical Support more effectively. Technical Support is defined as the 'provision of applied technical knowledge' and includes Technical Studies, Project Support and Engineering Support.

Participating suppliers of FATS have mapped their capabilities across the FATS Technology Taxonomy and this information is available to the acquisition community via a software tool called the Market Knowledge Matrix (or MKM).

FATS provides a fast and efficient contractual route to procuring Technical Support using a standard Tasking Form together with pre-agreed Terms and Conditions and Rates and Discounts.

WHAT IS FATS USED FOR?

- Technical Studies Research-based activity including studies, prototyping and technical demonstrators;
- Project Support Project-based activities including technical consultancy, concept, development and in-service support activities;
- Engineering Support Task-based support including Post Design Services (PDS), repair, calibration, analysis testing and integration.

BENEFITS OF FATS

- Faster and easier contracting route;
- · Pre-agreed Rates and Discounts;
- · Pre-agreed Terms and Conditions;
- · Reduces negotiation time and tendering costs;
- Standard Tasking Form:
- · Suppliers have access to Other Government Departments (OGDs) as well as the MOD;
- Over 350 suppliers have now joined FATS.

WHO CAN USE FATS?

FATS is a Pan Government Framework Agreement. FATS can be used by all MOD Project and Delivery Teams and Business Units and is available for use by Other Government Departments.

For more information, contact:

FATS Help Desk

T: 01225 884217

MOD SUSTAINABLE PROCUREMENT TEAM

upply chain engagement is a major enabler for the MOD's delivery of its sustainable development and environmental commitments. The Sustainable Procurement Team (SPT) co-ordinates MOD sustainable acquisition policy and seeks to work with industry to develop innovative sustainable solutions.

This is being delivered via four main strands:

- Adopting the Office of Government Commerce Buying Standards ("Buy Sustainable - Quick Wins");
- Improving the management and enabling processes for Sustainable Procurement by applying the Government's Flexible Framework maturity model for SP;
- · Applying innovative eco-design principles; and
- · Designing equipment for through-life efficiency and adaptability to projected climate conditions and resource availability.

For further information, contact:

Sustainable Procurement Team

Spur 1, E Block

MOD Ensleigh

BATH BA1 5AB

United Kingdom

T: 01225 467642



DIRECTOR GENERAL DEFENCE COMMERCIAL (DGDC)

ROLES AND RESPONSIBILITIES IN THE DEFENCE COMMERCIAL FUNCTION (DCF)

PERMANENT UNDER SECRETARY OF STATE

The Permanent Under Secretary of State (PUS) is the MOD Accounting Officer. PUS is the only individual within MOD who has the authority to enter into contractual commitments. This authority is delegated through the appropriate management chains to individuals in the form of Commercial Licences.

DIRECTOR GENERAL DEFENCE COMMERCIAL

The Director General Defence Commercial (DGDC) is the professional head of the Department's commercial function. DGDC is responsible to the PUS for all aspects of the Department's commercial management and works with Top Level Budget (TLB) holders and Trading Fund Chief Executives to make sure that they have effective commercial support to deliver their business objectives.

DGDC is responsible for making sure the commercial process is being carried out in accordance with these aims, meeting the needs of TLB holders and the Department.

As a member of the Investment Approvals Board (IAB), DGDC provides independent advice on the commercial aspects of major departmental investment decisions.

DGDC is tasked with achieving the following strategic goals:

- Commercial leadership A community that is led, highly motivated and at the heart of making defence acquisition a success;
- Industrial policy A Departmental industrial policy framework which is coherent across Government, promoting the development of a sustainable and efficient industrial base for defence needs;
- Defence Industrial Strategy A strategy that is current and relevant to the business needs of the Department and industry;
- Portfolio management To ensure the Department makes well-informed decisions on industrial strategy, commercial relationships and expenditure, based on a whole book approach to its commercial arrangements. This is based on an approach to commercial arrangements which looks at all of the possible options, leading to delivery of through life capability with value for money;
- Strategic industry relations Effective, focused, relevant relationships, with consistent messages and interactions at all levels;
- Commercial approaches Approaches which are open, robust and consistent, and provide affordable long-term value for money;
- Skills and expertise A highly skilled workforce, recognised and rewarded for its professionalism and integrity, consistently delivering business results:
- Procurement process A common framework for everyone undertaking procurement activities across the Department, detailing standards and approaches to achieve consistency, efficiency and economy.

TLB HEADS OF COMMERCIAL FUNCTION

Each delivery TLB has an appointed Head of Commercial Function. These individuals hold a commercial letter of delegation from DGDC. They are accountable to DGDC for the conduct of the Defence Commercial Function within their TLB in line with their commercial delegation.

JOINT WORKING WITH INDUSTRY

The Joint Commercial Policy Steering Group is a joint MOD/Industry group on commercial policy in defence procurement.

OTHER GROUPS THAT PROVIDE SUPPORT TO THE DEFENCE COMMERCIAL FUNCTION

There are a number of other groups that provide support and impact upon various aspects of acquisition in MOD:

INTERNAL TO THE DEFENCE COMMERCIAL FUNCTION DIRECTOR INDUSTRY RELATIONSHIPS

Responsible for:

- Building strategic relationships with Industry to provide long-term business stability;
- Improving the quality of the MOD's relationship with Industry, trade associations and advisors.

HEAD OF SECRETARIAT (INDUSTRIAL POLICY)

Responsible for:

- Developing and implementing the Defence Industrial Strategy (DIS) and associated policy;
- Driving international industrial policy issues through bilateral and multilateral international agreements (eg the Franco-British High Level Working Group);
- Providing secretariat support on Industrial Policy to Ministers, Senior Officials and the National Defence Industries Council.

HEAD OF COMMERCIAL SYSTEMS

Responsible for:

- Developing and delivering commercial transformation projects, policy, guidance and tools that improve the MOD's acquisition performance and add value to Defence;
- Establishing, governing and sustaining a pan-MOD commercial policy framework that meets legislative requirements, Defence and Other Government Departments policy.

HEAD OF COMMERCIAL ASSURANCE AND GOVERNANCE

Responsible for:

- Commercial scrutiny of Category A and B investment decisions for DGDC in his capacity as an IAB member;
- Due diligence of contractual documentation for Category A and B projects to ensure consistency with Main Gate investment decisions, and highlighting any material issues to be resolved prior to contract signature;
- Provision of advice to DGDC on procurement strategies for Category A and B projects, the approach to market and negotiating strategies with Industry;
- Developing commercial processes, delegations and 'assuring' compliance with them and the policy framework;
- Developing policy and providing specialist advice on the use of Private Finance and associated techniques.

HEAD OF INTELLECTUAL PROPERTY RIGHTS

Responsible for:

- Establishing Intellectual Property policy and ensuring its effective implementation and governance within the MOD;
- Devising and implementing Intellectual Property Rights strategies, which enable successful achievement of wider MOD policy objectives;
- Acting as the legal guardian of MOD Intellectual Property;
- Managing issues relating to Crown Copyright as they affect the MOD;
- The appointment and monitoring of all external Intellectual Property attorney support.

TEAM LEADER COMMERCIAL CAPABILITY

Responsible for:

- Driving the pan-Defence Upskilling agenda, developing skills across the DCF;
- Developing strategic workforce plans to improve the way the Department develops and deploys commercial staff to meet future business needs;
- Communications and marketing activities affecting the commercial community.

HEAD OF COMMERCIAL PROJECT ENABLEMENT & SUPPLIER RELATIONS TEAMS (CPET & SRT)

Responsible for:

 The creation and maintenance of an effective and comprehensive 'tool kit' to support Project Teams in the delivery of a robust, timely and professional commercial product.

The Supplier Relations Team provides information, analysis and advice to Ministers, the Defence acquisition community and others on a range of issues associated with the Defence Industrial Base.



They are responsible for:

- · Developing and maintaining a coherent, strategic approach to major suppliers;
- · Developing and co-ordinating negotiating and positioning strategies for key suppliers:
- The policy, operation and future development of the Key Supplier Management (KSM) process;
- Driving performance improvement in both key suppliers and MOD acquisition teams and processes;
- · Providing advice on supplier performance and trends, drawing on KSM Performance Review data:
- Improving the MOD's understanding of the Defence Supply Chain, contributing to Industry and MOD led supply chain improvement
- Advising on and co-ordinating the MOD response to Industry on mergers and acquisitions.

HEAD OF COMMERCIAL ASSURANCE & ANALYSIS SERVICES TEAM (CAAS)

Responsible for:

- · Providing support to Project Teams on how to engage with suppliers effectively through establishing relationships with the largest and critical suppliers;
- Providing an interface with other small suppliers.

EXTERNAL TO THE DEFENCE COMMERCIAL FUNCTION

QUALITY ASSURANCE

Defence Quality Assurance Group (DQAG) comprises:

- Defence Quality Assurance Authority (Policy) (DQAA(Pol)) -Responsible for setting quality assurance policy;
- Defence Quality Assurance Field Force (DQAFF) Provide quality assurance services throughout the acquisition lifecycle.

COMMERCIAL LAW

Director Commercial Law (DCL) reports to Director General Legal Services (DGLS) and provides legal advice on all commercial issues, including:

- European Commission (EC) Public Procurement Regulations;
- International commercial agreements;
- · Memorandums of Understanding;
- · Contract terms and disputes.

DE&S INTERNATIONAL RELATIONS GROUP

Defence Equipment & Support (DE&S) International Relations Group (IRG) is responsible for providing policy advice and support to acquisition teams, Chief of Defence Materiel (CDM) and Ministers on Defence equipment co-operation, includina:

- Co-operation in multinational organisations, such as the North Atlantic Treaty Organisation (NATO), the Organisation Conjointe de Coopération en Matière d'Armement (OCCAR) and the European Defence Agency (EDA);
- Multilateral initiatives, such as the Letter of Intent on European Defence Industry Restructuring;
- Bilateral co-operation:
- International armaments co-operation, including security of supply and industrial participation;
- Policy advice and staffing of Memorandums of Understanding.

PRIVATE FINANCE UNIT (PFU)

The Private Finance Unit (PFU) provides the following services:

- Development of MOD Private Finance Initiative (PFI) policy and quidance;
- · Advice and assistance on PFI to MOD Project Teams and the acquisition community;
- Scrutiny of PFI projects to provide assurance to Senior Staff that the MOD's PFI projects are soundly based, properly managed and meet **HM** Treasury requirements:
- A central PFI project information resource.

Contact details:

E: MODPFU-FrontDesk@mod.uk

UK TRADE & INVESTMENT DEFENCE & SECURITY ORGANISATION (UKTI DSO)

he UK Trade & Investment Defence & Security Organisation (UKTI DSO) is part of UKTI and works closely with industry and the MOD to promote UK equipment, products and services in the best possible way.

The defence and security sectors are an important part of the UK economy, contributing billions of pounds in exports each year and providing tens of thousands of jobs in the UK. In recent years the UK has consistently achieved around a 20% share of the global defence export market.

UKTI DSO supports the UK defence and security sectors by:

- Identifying business opportunities in conjunction with the MOD and industry at an early stage;
- Building relationships with overseas governments the core customers for UK defence products and services - to maximise UK prospects in established and emerging markets;
- · Providing overseas customers and UK defence and security companies with access to the MOD, the Armed Forces and wider government specialist support;
- Supporting specific industry-led overseas marketing campaigns;
- Promoting UK industry as a trusted supplier at all levels of the supply
- Providing a conduit through which UK advice and expertise can be offered to overseas customers.

The three UKTI DSO Regional Directorates (RDs) offer assistance and advice on specific markets and opportunities, co-ordinate government support and provide a single point of contact for customer countries:

- RD West covers Europe, the Americas and Russia;
- RD Central covers the Middle East, South and Central Asia and Africa;
- RD East covers the Far East and Australasia.

The Business Development Directorate comprises a number of teams working in the following areas; analysis of the global defence and security market, co-ordination of participation in UK and overseas defence and security exhibitions, and management of the Organisation's Support to Business function.

The Small Business Unit is part of the Support to Business team, specialising in support for SME companies that are looking to win defence and security business.

The Industrial Participation Unit implements the MOD's Industrial Participation policy which aims to open up opportunities for the UK defence industry to do business with foreign companies.

The Security Directorate provides specific advice and assistance to companies within the security, fire and safety sectors.

Contact details:

Regional Directorate West	T: 020 7215 8157
Regional Directorate Central	T: 020 7215 1908
Regional Directorate East	T: 020 7215 8094
Security Directorate	T: 020 7215 8336
Military Adviser	T: 020 7215 8038
Small Business Unit	T: 020 7215 8204
Business Development Directorate	T: 020 7215 8166
Industrial Participation Unit	T: 020 7215 8174



TRADE ASSOCIATIONS

AIDIS

IDIS is the trade body advancing UK Aerospace, Defence and Security industries with Farnborough International Ltd as a wholly owned subsidiary. AIDIS also encompasses the British Aviation Group (BAG). It is formed from the merger of the Association of Police and Public Security Suppliers (APPSS), the Defence Manufacturers Association (DMA) and the Society of British Aerospace Companies (SBAC).

Together with its regional partners, AIDIS represents over 2600 companies. AIDIS is also proud to support the 21st Century Supply Chains (SC21) initiative, Sustainable Aviation, the Defence Industries Council, RISC, Flying Matters, Defence Matters and a selection of Special Interest Groups (SIGs). AIDIS also hosts the Aerospace Defence Knowledge Transfer Network and is a member of the Aerospace and Defence Industries Association of Europe and the Trade Association Forum.

Contact details:

A|D|S Head Office

Salamanca Square, 9 Albert Embankment

LONDON SE1 7SP, United Kingdom

T: 0044 (0)20 7091 4500 E: enquiries@adsgroup.org.uk

AIDIS ShowCentre

ETPS Road, FARNBOROUGH Hampshire GU14 6FD, United Kingdom

BRITISH ENGINEEERING MANUFACTURERS' ASSOCIATION (BEMA)

he British Engineering Manufacturers' Association (BEMA) was founded in 1936 to benefit member companies with mutual assistance. Since then the Association has grown considerably and is now a company limited by guarantee, but still maintaining the same ethos of common cooperation.

It is the largest engineering trade association in the South West of England, with members operating as far north as Worcestershire and south to Cornwall, west into South Wales and as far east as Surrey.

Contact details:

ВЕМА

BEMA House, Unit 1, Millers Court, Windmill Road, Kenn CLEVEDON, North Somerset BS21 6UL, United Kingdom T: 0044 (0)870 998 0268 F: 0044 (0)870 998 0269

BRITISH ASSOCIATION FOR SUPPORTED EMPLOYMENT (BASE)

he British Association for Supported Employment (BASE) is the national trade association representing hundreds of agencies involved in securing employment for people with disabilities. The association aims to raise awareness of supported employment, represent the sector on a collective basis, inform members and encourage best practice. BASE facilitates regional member networks and supports providers and employers by being a hub of information and best practice.

Contact details:

British Association for Supported Employment (BASE)

Unit 4, 200 Bury Road, TOTTINGTON, Lancashire BL8 3DX United Kingdom

T: 01204 880733 E: admin@base.uk.org

BUSINESS SERVICES ASSOCIATION (BSA)

he Business Services Association (BSA) was founded in 1993 and represents companies providing business and outsourced services in the private and public sectors. The organisation promotes the industry and the positive contribution it makes to the economy – driving innovation, training and efficiency, raising professional standards and improving productivity.

Full Members are active in providing business and outsourced services. Associate Members are professional firms including lawyers, accountants and consultants who advise in the sector.

BSA Full Members have a combined worldwide turnover of c.£69 billion and employ around two million people. In the UK the combined turnover is c.£14.3 billion and around 350,000 people are employed across the country.

The BSA's primary purpose is to work to continually improve the economic, political and media environments in which the UK business and outsourcing industry operates.

To achieve this aim, the BSA undertakes activity in the following areas:

- Communications and Public Affairs We work to shape public policy and political debate in those areas that directly affect the industry, including developments on taxation, legislation and regulation. The BSA also promotes in the media – national and trade – the positive benefits of a dynamic and innovative business and outsourced service industry.
- Research The BSA publishes research, policy papers, case studies, polling data and analysis to provide evidence of the positive benefits of outsourced services.
- Events We hold a number of events each year, including policy seminars, an Annual Lecture, an Annual Dinner, and networking and social events.
- Publications We publish a range of publications aimed at building awareness and understanding of the industry among Government, MPs, officials, the European Commission, opinion formers and other state holders

How you can benefit from becoming a member

Become part of an association which is actively involved in raising the profile of the benefits of the industry in the private and public sectors:

- Have a voice in influencing public policy.
- Receive publications including those produced solely for membership.
- · Contribute to our policy group and committee work.
- Be included in our research data to benchmark your company against others in the same industry.

Contact details:

The BSA is based in the City of London at:

2nd Floor, 130 Fleet Street, LONDON EC4A 2BH, United Kingdom

T: 0044 (0)20 7786 6300 F: 0044 (0)20 7786 6309

E: enquiries@bsa-org.com

CONFEDERATION OF BRITISH INDUSTRY (CBI)

he Confederation of British Industry (CBI)'s mission is to help create and sustain the conditions in which businesses in the United Kingdom can compete and prosper for the benefit of all.

The CBI is the premier lobbying organisation for UK business on national and international issues, working with the UK Government, international legislators and policy makers to help UK businesses compete effectively.

CBI policy is decided by members – senior professionals from all sectors and sizes of business are directly involved in the policy-making process. The CBI's network of offices around the UK and in Beijing, Brussels and Washington provides on-the-ground support for members.

Contact details:

CBI

Centre Point, 103 New Oxford Street, LONDON WC1A 1DU United Kingdom

T: 0044 (0)20 7379 7400

DEFENCE INDUSTRIES COUNCIL (DIC)

he Defence Industries Council (DIC) consists of a number of defence individuals and representatives of defence trade associations who provide advice to Government on defence industrial issues.

The DIC aims to take a strategic perspective on the interests of the UK defence industry and represent them effectively to Government, notably through the National Defence Industries Council (NDIC) and in other relevant national and international fora.

Contact details:

DIC Secretariat

c/o A|D|S, Salamanca Square, 9 Albert Embankment LONDON SE1 7SP, United Kingdom T: 0044 (0)20 7091 4531 F: 0044 (0)20 7091 4545

E: david.stanley@defenceindustriescouncil.org.uk

INTELLECT

ntellect is the leading trade association which serves to represent its members in the UK technology industry. We are formed by our 750 SME and multinational member companies and exist solely for their benefit.

Intellect was formed in May 2002. We are the merger of many trade



associations in the sector - some of whose roots date back to the 1930s.

Our creation gives a single powerful voice for the technology sector which comprises the information and communications technologies (ICT), electronics manufacturing and design and consumer electronics (CE) sectors, including defence and space-related IT.

Contact details:

Intellect

Russell Square House, 10-12 Russell Square LONDON WC1B 5EE, United Kingdom T: 0044 (0)20 7331 2000 F: 0044 (0)20 7331 2040

NDI

DI is the leading business development, marketing and project management company for the defence, aerospace and security supply network. The company supports its customers with a range of consultancy and project management interventions which are designed to create business opportunity in our core markets.

With a membership base of over 200 companies, NDI works with Prime Contractors, Systems Integrators and Ministry of Defence procurement, logistic and repair agencies to identify and recommend appropriate supplier and subcontractor capability.

NDI supports supply network companies with the aim of improving business opportunity, providing access to industry-relevant events and exhibitions, creating valuable networking opportunities and raising company profiles.

NDI assists Systems Integrators and Global Prime Contractors by identifying and assembling supplier networks, by providing bid support and lobby activity and by management/facilitation of supplier engagement events.

NDI can also provide commercial services to members and non-members alike in the following areas:

- Consultancy Services including Business Process Development, Offset Support and SC21 Accreditation.
- Marketing Support including Bid Support and Commercial Strategy Development.
- Project Management including co-ordination of Defence Projects and MOD Supply Chain Development.

Contact details:

ND

Central Square South, Orchard Street, NEWCASTLE-UPON-TYNE Tyne and Wear NE1 3AZ, United Kingdom T: 0044 (0)191 255 1720 F: 0044 (0)191 255 1721

SHIPBUILDERS AND SHIPREPAIRERS ASSOCIATION (SSA)

he Shipbuilders and Shiprepairers Association (SSA) represents UK companies engaged in building ships of all sizes, converting them for other uses, repairing and maintaining them, and ultimately disposing of them.

The membership also includes key industrial suppliers, essential elements of the maritime supply chain, consultants, sub-contractors and academics, providing and representing a rich diversity of interests.

We represent our members to UK Government Departments, the European Community, Regional Development Agencies and those developing and setting standards/international legislation.

In order to deliver this the Association has well-established relationships with UK Government Departments and Agencies including the Department for Business, Innovation and Skills (BIS), Marine Industries Leadership Council (MILC), Community of European Shipyard Associations (CESA), Technology Strategy Board (TSB), Defence Equipment & Support (DE&S), Health and Safety Executive (HSE), SEMTA, Department for Environment, Food and Rural Affairs (Defra), UK Trade & Investment, and Regional Development Agencies (RDAs) across the UK. Through our representation within CESA, members have access to business interest groups as well as technical, defence and R&D networks across Europe.

Further to this, SSA plays an active role in the Research & Development Group, securing EU research funding via Framework Programme 7 (FP7); the Ship Maintenance, Repair and Conversion Group; and in helping to shape European shipyard policy through initiatives like LeaderSHIP 2015.

Contact details:

SSA

Marine House, Meadlake Place, Thorpe Lea Road EGHAM, Surrey TW20 8BF, United Kingdom T: 0044 (0)1784 223770 F: 0044 (0)1784 223775 E: office@ssa.org.uk

SOCIETY OF MARITIME INDUSTRIES

he Society of Maritime Industries is the voice of the UK's maritime business sector, promoting and supporting companies which build, refit and modernise ships and supply equipment and services for all types of commercial and naval platforms, ports and terminals infrastructure, maritime security, offshore oil and gas, and marine science and technology. Our vision is to be the trade association of choice for UK companies engaged in the maritime industries.

Companies in the Society's membership have world-class capabilities enabling them to compete in global markets. Many companies enjoy the technological synergies which come from links with the aerospace and electronics industries, thereby ensuring innovative solutions are available to the sector's customers to meet the ever more stringent environmental and safety regime in which modern industry operates.

The Society is owned by its members and works to represent their interests in four significant ways:

- Promoting and supporting the domestic and export business of its members.
- Improving the business environment for members both in the UK and Europe.
- · Facilitating communication and networking across all our five sectors.
- · Providing marketing and other services to member companies.

We deliver our services through six constituent associations under the Society's umbrella:

Association of British Offshore Industries (ABOI)
Association of Marine Scientific Industries (AMSI)
British Marine Equipment Association (BMEA)
British Naval Equipment Association (BNEA)
Maritime Security and Safety Group (MSSG)

Ports and Terminals Group (PTG) Activities to grow your business

We undertake a wide range of activities all of which provide extensive and unparalleled business networking opportunities for member companies of all sizes through international, national and regional events, acting as a recognised source of information on the sector for Government and the City. Members receive a regular newsletter providing them with up to the minute information on a variety of issues together with a weekly alert on all new material added in the previous seven days.

Examples of our activities include:

- The organisation of national pavilions at overseas trade fairs including those associated with UK Trade & Investment.
- Briefing overseas customers on member company capability through seminars, trade missions and meet the buyer events.
- Regular seminars on market opportunities and regulatory matters.
- Training workshops imparting best practice on a wide range of topics.
- Providing the basis for collaborative R&D projects for funding from the European Commission, including Framework 7 through Waterborne.
 Contact details:

Society of Maritime Industries

28-29 Threadneedle Street, LONDON, EC2R 8AY United Kingdom T: 0044 (0)20 7628 2555 F: 0044 (0)20 7638 4376

E: info@maritimeindustries.org

WEST OF ENGLAND AEROSPACE FORUM (WEAF)

he West of England Aerospace Forum (WEAF) is a membership trade association that champions and supports the interests of the aerospace and defence industry in the South West of England. The forum leads the sector in delivering national supply chain initiatives which connect the SME community to the Primes.

WEAF collaborates with partners such as UKTI to provide critical support services such as export and marketing opportunities at major international trade exhibitions, including Farnborough and Paris. It also enjoys close links with the MOD. Our Trading Place and Capabilities Database promotes WEAF members online using detailed and structured information on competency.

Our aim is to facilitate an environment where companies can improve their competitiveness and grow the industry. To this end, WEAF runs the SC21 and Innovative Supply Chain programmes, as well as networking and training events. It also actively encourages skills development and leads key steering groups within the aerospace and defence industry.

Contact details:

West of England Aerospace Forum

5 St David's Court, Windmill Road, Kenn CLEVEDON, North Somerset BS21 6UP, United Kingdom T: 0044 (0)1275 872353 F: 0044 (0)1275 872355 E: enquiries@weaf.co.uk





DE&S OPERATING CENTRES

DIRECTOR SHIPS OPERATING CENTRE

CAPITAL SHIPS PROJECT TEAM

■ he Capital Ships Project Team exists to put the Royal Navy's capital warships to sea and keep them there fit to fight. Now and in the future, the Capital Ships

Project Team has specific responsibility for:

- Managing the procurement of the Queen Elizabeth Class aircraft carriers - HMS Queen Elizabeth and HMS Prince of Wales - and identifying and contracting for their through-life support solution, to time, within budget and to the requirement. Together with the embarked Joint Tailored Air Group (JTAG), the Queen Elizabeth Class will provide a secure, highly mobile, well-found operating base capable of delivering high-tempo offensive air power to expeditionary operations as a cornerstone of future combat capability. They also have wider utility for defence, being able to carry helicopters and troops, as well as performing humanitarian roles.
- Planning and managing the support requirements for the current Strike Platforms - the Aircraft Carriers (HMS Illustrious. HMS Invincible and HMS Ark Royal) and the Type 42 Destroyers (HMS York, HMS Liverpool, HMS Gloucester, HMS Manchester and HMS Edinburgh).
- · Planning and managing the support requirements for key components of the Royal Navy's amphibious capability in the form of the Landing Platform Helicopter (HMS Ocean), Landing Platform Docks (HMS Albion and HMS Bulwark) and the associated Surface Manoeuvre Landing Craft.
- Managing procurement of the Fast Landing Craft Programme, currently in concept phase, which comprises the Fast Landing Craft (FLC) and Force Protection Craft (FPC). This programme has been established to enable the Navy to conduct Over the Horizon (OTH) Surface Manoeuvre amphibious operations.
- · Capital Ships will formally merge with the Destroyers team in the 2011-12 timeframe and work is ongoing to align the processes used by both teams. Contact details:

Capital Ships Secretariat

T: 030 679 35177 (from inside UK) T: 0044 (0)117 913 5177 (from outside UK) E: DESshipsCS-CSG-SEC1@mod.uk

AFLOAT SUPPORT PROJECT TEAM

■he Afloat Support Project Team is responsible for through-life support of the ships of the Royal Fleet Auxiliary (RFA). The RFA flotilla is a civilian-manned fleet of ships. Its main task is to support the Royal Navy at sea with fuel, stores and ammunition. The RFA also supplies ships for aviation support, amphibious support, forward repair facilities and secure sea transport for

The team is also responsible for the Military Afloat Reach and Sustainability (MARS) project which will deliver vessels to replace existing RFA ships following their progressive retirement from service. The programme is in its Assessment Phase, with a range of options being considered to deliver the capability. Initial focus is on the Tanker element of the MARS Programme which will deliver double hulled tanker ships to support the Royal Navy.

Contact details:

T: 030 679 33763 (from inside UK)

T: 0044 (0)117 913 3763 (from outside UK)

E: DESShipsAfSup-Prog-BusSec@mod.uk

DESTROYERS PROJECT TEAM

Destroyers Project Team responsible for delivering the Royal Navy's next generation air defence destroyer - the Type 45 (T45). Six ships are currently on contract with the T45 Prime Contractor, BAE Systems Surface Ships.

- The prime role of T45 is Air Defence: protecting UK national and allied/coalition forces against enemy aircraft and missiles. It will carry the UK variant of the world-leading Principal Anti-Air Missile System (PAAMS) (named Sea Viper by the Royal Navy) including the UK-designed Sampson multi-function radar.
- The Type 45 is not only a world-class Anti-Air Warfare Destroyer. It will also act as a multi-role, general-purpose platform, able to contribute effectively to a range of worldwide maritime and joint operations.
- For example, the Type 45 will be able to act as a base platform for a deployable headquarters, from which to command operations. This will result in an improvement in our expeditionary capability. The Type 45 will also be able to embark up to 60 troops (over and above its own complement) and their equipment, and support them with a modern medical facility that can deliver surgical capability. Type 45 has a large flight deck that can accommodate helicopters up to and including the size of a Chinook. The ship can also take up to 700 people if necessary to support a civilian evacuation from war zones or natural disasters.
- Capital Ships will formally merge with the Destroyers team in the 2011-12 timeframe and work is ongoing to align the processes used by both teams.

Contact details:

Capital Ships Secretariat

T: 030 679 35177 (from inside UK)

T: 0044 (0)117 913 5177 (from outside UK)

E: desshipscs-csg-bm@mod.uk

SURFACE COMBATANTS (SC) **TEAM**

■he Surface Combatants (SC) team is responsible for through-life support to Type 22 and 23 Frigates, Hunt and Sandown Classes of Mine Countermeasures Vessels, Hydrographic Survey Ships, Offshore Patrol Vessels and a host of other vessels. Its job is to direct all materiel support to these ships to ensure they are safe, capable and at the required readiness state for operations. This involves design and integration work to sustain or upgrade their capability, organising their maintenance in upkeeps and docking periods and coordinating their day-to-day operational engineering support.

The team is also responsible for the provision of a number of projects, including two large Cat A Programmes: the Type 26 Combat Ship programme, which is designed to replace existing Frigates; and a Minewarfare Hydrographic Patrol Vessel Capability (MHPC) to replace the existing classes of this type of ship. The Type 26 programme is in the Assessment Phase, while MHPC is in Concept.

Contact details:

T: 0044 (0)117 913 2661

E: DESShipsSC-BusMgr@mod.uk

MARITIME COMBAT SYSTEMS TEAM (MCST)

he newly formed Maritime Combat Systems Team (MCST) incorporates the Fleet-Wide Combat Management Systems (FWCMS) and newly merged Underwater and Electronic Warfare (UEW) delivery teams.

The new team is responsible for the delivery and support of a wide range of combat system equipment. Through the Surface Ship Combat System Group (SSCSG), MCS also has the lead on the programme-level management and evolution of surface warship maritime combat systems, and will provide an assured service to Platform Teams for the ongoing delivery and assurance of integrated combat systems. The third component of MCS is the Naval Design Partnership (NDP).

FWCMS

Responsible for fleet-wide management systems, which support future and in-service command system projects for surface ships.

Responsible for diving equipment, electronic warfare systems, mine warfare equipment, safety environment & fire equipment, signature control

& signature reduction, sonar systems & equipment, periscopes & submarine masts, torpedo countermeasures, weapon handling & discharge equipment.

SSCSG

Responsible drivina improved for effectiveness and efficiency in the acquisition of combat systems by adopting a programme management approach through life and across Defence Lines of Development.

NDP

The NDP is an MOD-led multi-industry 'rainbow' team delivering innovative concept design for naval vessels.

Contact details:

MCS Team

T: 030 679 81780 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 81780 and #

E: DESShipsMCS-PP-BM@mod.uk

FLEET WIDE EQUIPMENT **(FWE) PROJECT TEAM**

Fleet Wide Equipment (FWE) consists of four delivery groups, an enabling business unit and the Naval Authority:

- Managing over master equipment in support of Surface Ships and Submarines for the Royal Navy, Royal Fleet Auxiliary and other areas of the MOD. This support is vital to ensuring that maritime elements of the Armed Forces are ready to conduct operations when required.
- The team employs over 500 people in six subteams managing equipment across all phases of the CADMID cycle.
- Directing the transformation of equipment management and support through the

implementation of the Optimised Support Planning process.

- Coordination of the Marine Engineering Centre of Excellence and provision of Naval Authorities for fire, propulsion and manoeuvring systems.
- · Providing the functional lead for operations and performance management across the D Ships Operating Centre. Contact details:

FWE Project Team

E: DESShipsfwe-buscoord@mod.uk

The following teams are part of the FWE Project Team:

Maritime Equipment Systems (MES)

Responsible for gas turbines, transmissions, electrical systems, fuels/lubricants, steam, utilities, hydraulics, steering, stabilisation, mechanical handling, and constructive equipment.

Contact details:

MES

T: 030 679 33309 (from inside UK)

T: 0044 (0)117 913 3309 (from outside UK)

E: DESShipsFWE-MES-BGL@mod.uk

Maritime Equipment Transformation (MET)

Responsible for diesels, electrical equipment, fluid systems and refrigeration/air systems. Contact details:

T: 030 679 39620 (from inside UK)

T: 0044(0)117 913 9620 (from outside UK)

E: DESShipsFWE-MET-BG@mod.uk

Communications and Situational Awareness (CSA)

Responsible for communications, radar systems, navaids and ship/air equipment.

Contact details:

CSA

T: 030 679 39469 (from inside UK)

T- 0044 (0)117 913 9469 (from outside UK)

E: DESShipsFWE-CSA-BM@mod.uk

Training, Stores and Boats (TSB)

Comprising Maritime Training Systems (MTS), Boats and Sea Survival (BASS) and Fleet General Stores (FGS).

MTS is responsible for training simulators for the Royal Navy and is the Integration Authority for maritime training.

BASS is responsible for MOD boats and sea survival equipment for the Royal Navy/Royal Fleet Auxiliary, Royal Marines, Special Forces, Army and the Ministry of Defence Police.

FGS covers a wide array of products that allow maritime Forces to continue to deliver an operational capability.

Contact details:

TSR

T: 030 679 36806 (from inside UK)

T: 0044 (0)117 913 6806 (from outside UK)

E: DESShipsFWE-TSB-BusMgr@mod.uk

Naval Authority (NA)

Responsible for the Marine Engineering Centre of Excellence, technical documents, Naval Authority for fire and for propulsion and manoeuvring systems.

Contact details:

NA

T: 030 679 33187 (from inside UK)

T: 0044 (0)117 913 1187 (from outside UK)

E: DESShipsFWE-NA-BM@mod.uk

DIRECTOR SUBMARINES OPERATING CENTRE

IN-SERVICE SUBMARINES (ISM) TEAM

esponsible for the material safety, availability and capability of in-service submarines through the provision of operator guidance and the specification of maintenance and of alterations and additions.

Specifies contracts, project manages overhauls which are carried out at Devonport and Faslane and accepts the submarines off contract on their completion. Responsible for decommissioning and disposal of all submarines. Also responsible for provision of a submarine rescue service.

Contact details:

ISM Business Manager

T: 030 679 33022 (from inside UK)

T: 0044 (0)117 913 3022 (from outside UK)

SUBMARINE PRODUCTION (SM-P) TEAM

M-P Team is tasked with delivering future Royal Navy nuclear powered Attack Submarine capability (Astute Class SSNs), including the Astute Class Training Service (ACTS) and the initial support solution.

Contact details:

DES SMP Business Manager

T: 030 679 30143 (from inside UK)

T: 0044 (0)117 913 0143 (from outside UK) E: DESSMP-PCT@mod.uk

NUCLEAR PROPULSION PROJECT TEAM (NP PT)

■ he Nuclear Propulsion Project Team (NP PT) works collaboratively with its industry partner Rolls-Royce to support the Naval Nuclear Propulsion Programme (NNPP) by delivering safe, reliable and militarily effective Naval Reactor Plant (NRP) throughout the life cycle via a number of projects that are at different stages of the CADMID cycle.

These projects aim to support the Front Line Command's availability requirements by:

- · Optimising the use of time in upkeep/maintenance.
- · Managing equipment and NSRP spares to meet submarine programmes.
- · Minimising NSRP operating constraints.

The NP PT supports the successor nuclear deterrent submarine programme through the management of technology development, concept design analysis and capability sustainment initiatives for future nuclear propulsion plant. The NP PT is committed to doing everything it can to reduce the cost of MOD nuclear ownership.

The Head of the NP PT is also the Naval Reactor Plant Authorisee (NRPA). The role of the NRPA is to ensure the safe operation of the Naval Reactor Plant at sea and for the control and management of the NRP design requirements through life.

Contact details:

DES SM NP PT Business Manager

T: 0044 (0)117 913 6751

E: dessmnp-bm@mod.uk

FUTURE SUBMARINES (DES SM F) TEAM

ollowing the successful vote in Parliament in 2007 to replace the UK's Nuclear Deterrent Capability, the DES SM F Team was established within the DE&S organisation. This team is responsible for delivering a new class of SSBN submarines into service to replace the current Vanguard Fleet for a cost of some £11-14 billion. This will ensure Nuclear Deterrent Capability beyond 2024.

Good progress is being made in this early stage of the programme: the MOD project team is working collaboratively with industry partners - BAE Submarine Systems, Rolls-Royce and Babcock Marine - and continues to build and strengthen the long-standing relationship with the USA.

Contact details:

DES SM F-SSCM Supply Chain Manager

T: 030 679 30671 (from inside UK)

T: 0044 (0)117 913 0671 (from outside UK)

E: dessmf-sscm@mod.uk





STRATEGIC WEAPONS TEAM (DES SM SW)

trategic Weapons (SW) has overall responsibility for the provision of a safe and effective UK independent nuclear deterrent in the form of an 'all-up round' (missile and warhead), and for delivering specified levels of strategic weapon systems capability and availability through life to meet Continuous at Sea Deterrence requirements.

Special responsibilities include the safe transportation of defence nuclear material to meet programme requirements, and sustaining a safe and affordable nuclear warhead capability at the MOD-

owned but contractor-operated Atomic Weapons Establishment (AWE).

Contact details:

DES SM SW-CS1-BM

T: 030 679 37441 (from inside UK)

T: 0044 (0)117 913 7441 (from outside UK)

E: DESSmsw-cs1-bm@dpa.mod.uk

SUBMARINE COMBAT SYSTEMS (DES SM CS)

S is responsible for coordinating combat system design and support across ISM, SMP and FSM and, in line with the Defence

Industrial Strategy, seeks to fulfil this role through a management arrangement, the Combat System Enterprise (CSE), with BAE Systems and Babcock Marine.

Though development, procurement and support contracts are let by the relevant platform and equipment teams, CS, supported by the CSE, has a strong influence on their content in order to maintain the drive towards a common and sustainable combat system that is deployed in all classes of submarine.

Contact details:

CS System, Design and Integration Manager

T: 030 679 36264 (from inside UK)

T: 0044 (0)117 913 6264 (from outside UK)

DIRECTOR LAND EQUIPMENT OPERATING CENTRE

COMBAT TRACKS GROUP

he Combat Tracks Group has an overall responsibility for the Teams within the Group to ensure that they not only meet their goals and commitments but also share best practice and are given the leadership and vision which provides them with an environment to become the best in the class.

Contact details:

Mr Roger Wood

Combat Tracks Group Business Manager

T: 030 679 31116 (from inside UK)

T: 0044 (0)117 913 1116 (from outside UK)

E: DESLECTG-BusMgr1@mod.uk

PLATFORMS AND SYSTEMS PROJECT TEAMS

he Platforms and Systems Project Teams provide through-life capability to all in-service tracked AFVs. The Platforms Team manage each vehicle family and the Systems Team manage each of the sub-systems that form a platform.

The Platforms are grouped into Heavy Vehicles 1 (Titan/Trojan, CRARRV), Heavy Vehicles 2 (Warrior, CR2/DTT), Light Vehicles 1 (Viking, BV206, BRV, Bulldog), and Light Vehicles 2 (CVR(T), Panther). The Systems are sub-divided into Optronics (incl BGTI), Turrets & Weapons (incl Remote Weapon Systems), Electronic Architecture & Communications (Combat ID, Systems Information Exploitation/HUMS), Special to Role (Protection Systems, Recovery & Bridging Systems, Training Aids) and Hull & Automotive Systems.

Contact details:

Mr John Lamb

Platforms Team Business Manager

T: 030 679 31048 (from inside UK)

T: 0044 (0)117 913 1048 (from outside UK)

E: DESLECTG-PT-BusMgr@mod.uk

Mrs Janet Chilvers

Systems Team Business Manager

T: 030 679 31133 (from inside UK)

T: 0044 (0)117 913 1133 (from outside UK)

E: DESLECTG-ST-BusMgr@mod.uk

COMBAT TRACKS GROUP -ARTILLERY SYSTEMS TEAM

he Artillery Systems Team was formed as a through-life team by the amalgamation of the Future Artillery Weapons Systems and Field Artillery Systems Support Teams in April 2007.

The team is responsible for managing the introduction into service and through-life support of:
Surveillance and target acquisition systems

- Acoustic Sound Ranging Programme: in-service, locating artillery weapons acoustically.
- Counter Battery Radar (COBRA): in-service, phased array radar to detect and track artillery shells, mortars and rockets, determining their point of origin and impact, procured through collaboration with France and Germany.
- Lightweight Counter Mortar Radar: in-service, providing warning of rocket and mortar attacks.
- Mobile Artillery Monitoring Battlefield Radar (MAMBA): in-service, medium range radar, mounted on the Hagglund Bv206 all-terrain vehicle
- The MOD plans to replace the COBRA and MAMBA equipment in due course by a single system, under the Future Weapon Locating Radar programme.

Command, control and targeting software applications

- Defence Targeting Toolset: under development; will provide a suite of targeting software to enhance rapid and effective communication between target acquisition and weapon systems.
- Fire Control Battlefield Information System Application: in-service, a software application that provides a comprehensive command and control system for all indirect fire systems.
- Joint Fires Integration: in-service, a suite of equipment that provides enhanced precision targeting information for Forward Air Controllers and Forward Observation Officers.

Towed gun

• 105mm Light Gun: in-service, enhanced by improved power management.

Self-propelled howitzer

 AS90 155mm self-propelled howitzer: in-service, enhanced by improved turret control computer and layer display, the replacement of the obsolete driver console and repositioning of the loader control unit.

Rocket artillery

- Tracked Multiple Launch Rocket System launcher: in-service, enhanced with crew protection measures and underbody armour to increase survivability on operations.
- A GPS guided rocket: in-service, with a range of over 70km, to provide precision delivery of payload with minimum collateral damage.
- Replacing the existing fire control system that contains obsolescent components with the Universal Fire Control System.

Artillery Systems is also responsible for managing:

- Collaboration with allied nations to ensure interoperability between artillery command and control systems through the Artillery Systems Co-operation Activities.
- Collaboration with allied nations to ensure interoperability between 155mm artillery systems through the Joint Ballistics MoU Co-operation Activities.
- Artillery Systems also acts as a 'system of systems' integrator for artillery capabilities, co-ordinated with teams across other DE&S Operating Centres.

Contact details:

Artillery Systems Team

DE&S

MOD Abbey Wood South #5103

BRISTOL BS34 8JH

United Kingdom

T: 030 679 31709 (from inside UK)

T: 0044 (0)117 913 1709 (from outside UK)

COMBAT TRACKS GROUP – MEDIUM ARMOURED TRACKS TEAM (MATT)

ATT are responsible for the delivery of two Category A Programmes: Specialist Vehicles and WCSP.

Contact details:

Mr Tim Hulton-Harrop

MATT Business, Programme & Change Manager

T: 030 679 80683 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 80638 and #

E: DESLECTG-MATT-BusCMgr@mod.uk

COMBAT WHEELS GROUP

he Combat Wheels Group is a highperforming, customer-focused Group within the Land Equipment (LE) Operating Centre (OC), and part of DE&S.

The Combat Wheels Group is delivering the D LE Mission: "To provide 'through life' equipment solutions in order to equip and support current and future operations". The Group is led by Mr Patrick Beazley and is based at the DE&S Abbey Wood site. The Combat Wheels capability area is defined as protected mobility land platforms procured under Urgent Operational Requirement (UOR) procedures and mobility, counter mobility and survivability equipment. The Combat Wheels Group comprises a Group Headquarters and two teams – the Manoeuvre Support Team (MST) and the Protected Mobility Team (PMT).

Contact details:

Combat Wheels Group

DF&S

Spruce 3a, #1305

MOD Abbey Wood

BRISTOL BS34 8JH

United Kingdom

E: DESLECWG-Group@mod.uk

MANOEUVRE SUPPORT TEAM (MST)

anoeuvre Support is a DE&S cluster Project Team which reports to Head of Combat Wheels Group in the Land Systems Operating Centre. The Team is responsible for through-life acquisitions primarily for the Royal Engineers. Current projects and areas of work include TALISMAN, TERRIER©, counter-mobility capability, avoid capability in relation to improvised and emplaced explosive equipment, Force Protection and Bridging.

The focus of the Team is to deliver and sustain a range of manoeuvre support solutions for frontline troops, to approved performance, cost and time parameters. We are also committed to building a strong working relationship with the Front Line, Cap GM and with all our industrial partners to ensure we deliver world-class equipment for the Armed Forces. This focus allows us to work in an effective and productive collaborative working environment where we are able to respond rapidly to Urgent Operational Requirements (UORs) arising from capability gaps identified in operational theatres.

TALISMAN

TALISMAN is a route proving and clearance system.

TERRIER©

TERRIER© is an Armoured Engineer Tractor which will provide an improved capability to support mobility, counter-mobility and survivability throughout the spectrum of conflict.

Bridging

Logistic Support Bridge – This is a permanent bridge, designed for logistic support. These are currently being used in operational areas. We have also acquired an LSB for the UN as part of humanitarian relief effort in the Democratic Republic of the Congo (DRC); this enabled the DRC to reunite two significant parts of the country, allowing easy access to their major port.

Medium Girder and Heavy Girder Over Bridge – These rapidly deployable bridges are designed to allow military vehicles to cross dry and wet gaps. The Medium Girder Bridge is currently being used on operations.

Infantry Assault Bridge – This is a rapidly deployable modular bridge providing dismounted troops with rapid access across dry and wet gaps. The Infantry Assault Bridge is currently being used in operational areas.

M3 Amphibious Bridging

The M3 amphibious bridging and ferry equipment is a high-mobility wheeled vehicle capable of marine operations or, alternatively, providing normal bridging when connected to other M3s or as a single or multi bay ferry.

BR90

BR90 bridging systems provide a Close Support Bridging capability from 12m to 56m and a General Support Bridging capability from 16m to 62m.

Fascines

Fascines are a group of pipe sections that are deposited into a ditch (dry or wet) individually or in multiples, to provide a temporary bridging facility and enable vehicles to traverse gaps without the need for bridging. This can also be deployed by TERRIER®.

Short Gap Crossing

Quad Bike Short Gap Crossing – This is a short gap crossing capability allowing quad bikes and trailers to cross short gaps. These are currently being used in Afghanistan.

Minefield Extraction Kits

These kits are designed to allow troops deployed in operational roles to extract themselves from mined areas.

Hand-Held Metal Detectors

These detectors are used to assist dismounted troops in detecting IEDs in a high-threat operational environment.

Contact details:

Combat Wheels Group

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PROTECTED MOBILITY TEAM (PMT)

art of the Combat Wheels Group within DE&S, the Protected Mobility Team (formerly the Specialist Utility Vehicles Team) delivers and supports Urgent Operational Requirements for Protected Patrol Vehicles and Tactical Support Vehicles. Two output Teams deliver this capability: Heavy & Light, and Medium.

Heavy & Light Vehicles

MASTIFF/RIDGBACK/WOLFHOUND – Based on the Cougar platform, this family of vehicles provides high levels of protection, mobility and capacity to operations.

RWMIK/RWMIK+ - The latest development of the weapons platform providing increased protection, mobility and firepower.

VECTOR – Lightweight PPV for a range of duties. SNATCH/VIXEN+ – Update to this enduring capability to address the environmental challenges on OP HERRICK

Light Protected Patrol Vehicle (LPPV) – A new UOR programme that will provide a replacement platform for the Land Rover based SNATCH vehicle. LPPV will provide a step-change in the light vehicle

capability. It is expected that the first vehicles will enter service in late 2011.

Medium Vehicles

JACKAL – Used for reconnaissance, rapid assault, fire support and convoy protection. The JACKAL has the capacity to support itself and its crew over 800km. JACKAL is a high mobility weapons platform, with a unique airbag suspension system allowing rapid movement across varying terrain.

COYOTE – Support vehicle for the JACKAL fleet, with high commonality to reduce the logistic burden on long patrols.

HUSKY – Protected highly mobile tactical support vehicle.

WARTHOG - High mobility protected patrol vehicle.

Contact details:

Combat Wheels Group

DE&S

Spruce 3a, #1305

MOD Abbey Wood

BRISTOL BS34 8JH

United Kingdom

E: DESLECWG-Group@mod.uk

INDIVIDUAL CAPABILITY GROUP (ICG)

ndividual Capability Group (ICG) is one of five Groups within the Land Equipment Operating Centre. ICG's mission is "to equip and support the soldier with integrated combat equipment for success in dismounted close combat now and in the future".

ICG manages strategic direction and military and business operations activities for its four subordinate teams, which are: Individual Soldier System Executive (ISSE); Dismounted Soldier Systems Project Team (DSS PT); Light Weapons, Photographic and Batteries Project Team (LWPB PT); and Personal Combat Equipment Project Team (PCE PT).

INTEGRATED SOLDIER SYSTEMS EXECUTIVE (ISSE)

he ISSE will provide integrated equipment and common support solutions through the application of a systems engineering approach.

As the champion for soldier systems across DE&S, ISSE will coordinate delivery of a coherent soldier system to meet capability requirements, exploiting technology and innovation. ISSE will coordinate programmes for equipment used by the dismounted infantry soldier, but delivery of projects will be the responsibility of individual Delivery Teams

DISMOUNTED SOLDIER SYSTEMS PROJECT TEAM (DSS PT)

he DSS PT procures and supports Soldier Modernisation and Surveillance, Target Acquisition and Night Optics (STANO) systems.

Contact details:

DSS PT Assistant Team Leader

T: 030 679 37169 (from inside UK)

T: 0044 (0)117 913 7169 (from outside UK)

E: desleicg-dss-atl@mod.uk



LIGHT WEAPONS, PHOTOGRAPHIC & BATTERIES PROJECT TEAM (LWPB PT)

he LWPB PT is responsible for current and future procurement and throughlife support and sustainability of tri-Service equipment for ground manoeuvre and combat support systems as well as photographic and portable power requirements.

The range of equipment includes Light Weapons from pistols through assault rifles, sniper rifles, shotguns and machine guns to grenade launchers and mortars; Photographic equipment from point and shoot patrol cameras to professional specification models for service media purposes and including professional printing stations; and Batteries for a wide range of defence applications, comprising standard chemistries, lithium variants and specialist defence batteries for all land, naval and air platforms. LWPB PT is also responsible for the next generation of personal protection weapons, personal defence weapons and other specialist requirements.

Contact details:

LWPB PT Assistant Team Leader

T: 030 679 32014 (from inside UK)
T: 0044 (0)117 913 2041 (from outside UK)

E: desleicg-lwpb-atl@mod.uk

PERSONAL COMBAT EQUIPMENT PROJECT TEAM (PCE PT)

he Personal Combat Equipment Project Team is responsible for the design of all operational clothing, load carriage, personal equipment and personal protective equipment, according to the requirements of all three Services.

The load carriage and personal protective equipment under the Personal Equipment and Common Operational Clothing (PECOC) project is designed as an integrated solution to fit the soldier as a single system.

The PCE PT is also responsible for the design of the new Multi-Terrain Pattern (MTP) camouflage, optimised through scientific and heuristic studies to work in all operational environments. The MTP design is world-class leading technology; the results of our research have been adopted by the US Army for operations in Afghanistan.

Contact details:

PCE PT Business Manager

T: 01225 472109 (from inside UK)

T: 0044 (0)1225 472109 (from outside UK)

E: desleicg-pce-busmgr@mod.uk

GENERAL SUPPORT GROUP (GSG)

he General Support Group (GSG) has a diverse portfolio of projects and outputs and is responsible for ensuring that equipment and support is delivered to the Front Line to enable the Services to operate efficiently.

The GSG comprises the following Project Teams: Battlefield Utilities (BFU) – Dealing with fuel, power and water.

Expeditionary Campaign Infrastructure (ECI) – Primarily dealing with infrastructure for operations.

Deployable Support & Test Equipment (DS&TE) – Providing test equipment and support facilities across the Services.

Service Provision Team – A team where Service Provision and/or PFI is the probable intended or actual solution. Current projects: C Vehicle PFI, UK White Fleet & Tri Service Materiel Handling Service.

Specialist & Logistics Vehicles (SLV) – Delivers and supports Heavy Logistic Combat Support, Specialist and Light Utility vehicle fleets. Contact details:

GSG Project Team Support Office

Spruce 2a

Abbey Wood #1203

BRISTOL BS34 8JH

United Kingdom

T: 0044 (0)117 913 1066

E: DESLEGSG-BM@mod.uk

SPECIALIST & LOGISTICS VEHICLES PROJECT TEAM (S&LV PT) (FORMERLY GENERAL SUPPORT VEHICLES PROJECT TEAM)

he Specialist & Logistics Vehicles (S&LV) PT, formerly known as the General Support Vehicles PT, is responsible for the procurement and in-service management of Specialist, Logistics and Utility Vehicles used by all three Armed Services. The team is involved with future logistic requirements and is reviewing replacements for the Land Rover variants as well as future Light Equipment Transporter and Support Tankers.

The projects and vehicle fleets that S&LV PT supports include:

Support Vehicle – MAN T&B UK Ltd is half way through the delivery of a £1.3 billion contract to supply 7265 vehicles, including 6T, 9T, 15T cargo vehicles; unit support tankers; recovery vehicles; and recovery trailers. The new cargo vehicles will replace the ageing fleet of 4, 8 and 14 tonne vehicles which are now being disposed of. The new vehicles have already entered service and will continue to be delivered up to 2014.

Demountable Rack Off-Loading and Pick-Up System (DROPS) – DROPS provides the palletised load carrying capability for the Armed Forces. The current fleet of 1500 vehicles will be replaced by the Non-articulated Vehicle Project (NAVP) which is scheduled to commence delivering vehicles in 2017/18.

Wheeled Tanker (WT) – The Oshkosh Corporation has supplied 357 Wheeled Tankers (WT). These vehicles are all in service taking on the specialist role of supplying fuel and water to field units.

General Support Tanker (GST) – The 55 current vehicles are due to be replaced as part of the wider Combined Articulated Vehicle (CAV) Project which will accommodate the requirements of GST, LET and Defence Surface Transport. The project is due to commence delivering in 2018/19.

Light Equipment Transporter (LET) – The current fleet of 99 vehicles will remain in service transporting light armour and plant loads until the tractor units are replaced as part of the CAV project.

Heavy Equipment Transporter (HET) – The Fasttrax (FTX) Consortium commenced supplying

a 20-year PFI contract to provide a transportation service in 2004. Included within the contract is the provision of Sponsored Reserve drivers and maintainers. The service is provided via 89 tractor units, 89 trailers and three Tru-Hitch demountable recovery systems. Replacement contract action is expected to be initiated in 2021/22.

Specialist Vehicles - Covers a wide range of specialist and protected vehicles in support of domestic and overseas operations. These include EOD vehicles, Counter Terrorist vehicles, Protected vehicles and Fire Rescue, Crash and Foam vehicles.

Light Logistic and All Terrain Vehicles -Covers a wide variety of equipment including the Land Rover Defender, Land Rover Wolf, Pinzgauer, Light Weight Trailer, Quad Bike and Springer fleets. Under Project REMUS 1, a safety and legislative compliance programme is being conducted for the Wolf fleet while smaller-scale vehicle conversions are being conducted of Ptarmigan Pinzgauer and Battlefield Ambulances into alternative roles. Options for a mid life extension programme for the Wolf and Pinzgauer fleets are under development. On the ATV front, additional quad bikes and trailers have been procured to increase training and deployed fleets and Springer has proven to be a more than capable work horse in Afghanistan.

Contact details:

Glyn Duffield

Head of Business Support

S&LV PT

Spruce 3 #1315

MOD Abbey Wood

BRISTOL BS34 8JH

United Kingdom

T: 0044 (0)117 913 3104

EXPEDITIONARY CAMPAIGN INFRASTRUCTURE (ECI) PROJECT TEAM

CI Project Team is responsible for the
 provision of Infrastructure Equipment,
 including the following:

Temporary Deployable Accommodation; Improved Tented Camps; Technical Working Accommodation (Hangars and Staff Working Accommodation); Field Hospitals (Infrastructure element); Force Protection Engineering equipment. In addition, the Team supplies construction resources and other commodities for both training and deployed operations.

Contact details:

ECI PT S02 Operations

T: 030 679 30137 (from inside UK)

T: 0044 (0)117 913 0137 (from outside UK)

E: DESLEGSG-ECI-Ops@mod.uk

BATTLEFIELD UTILITIES TEAM (BFU)

FU's role within DE&S is to deliver and sustain utilities on the battlefield such as power generation, fuel/water processing and fuel handling equipment projects that enable the UK's military operational capability.

BFU manages though-life capability for all of the Armed Services mainly on behalf of the Head of Capability (Expeditionary Logistic and Support). However, BFU's principal customer





remains the British Army. Due to the nature of its procurement areas, BFU works particularly closely with The Royal Engineers, The Royal Electrical & Mechanical Engineers, The Royal Signals and The Royal Logistic Corps.

Contact details:

Battlefield Utilities Business Manager

T: 030 679 31387

E: DESLEGSG-BFU-BUSMGR@MOD.UK

SERVICE PROVISION PROJECT TEAM

he Service Provision Project Team sits within the General Support Group in D Land Equipment and supports the following capabilities, via Private Finance Initiative (PFI) contracts:

Contact details:

Michelle Bramall

SP Business Manager and Programme Support Office

T: 030 679 82277 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 82277 and #

E: DESLEGSG-SP-BMandPS0@mod.uk

C Vehicles

C Vehicle capability is delivered by ALC Ltd, entering service in 2006. ALC Ltd is successfully providing a range of Engineering Construction Plant, Mechanical Handling Equipment (MHE) and cranes to the Army and the Royal Marines at home and on operations. There are 150 equipment types and 2500 assets available at any time. A full range of support services are provided including spares technical publications and training.

C Vehicles are currently deployed to Afghanistan, and were also used in Op Telic. 133 assets are currently on operations. Outside of the PFI contract, Service Provision has also delivered a number of UORs to theatre.

Tri Service

Tri Service Materiel Handling Service (TSMHS) entered service in 2001 and is delivered by Barloworld Handling. The service currently provides in excess of 2000 pieces of MHE, ranging from small pedestrian operated pallet trucks to 40ft container handlers to the UK and overseas. The contract is due to expire in 2013.

UK White Fleet entered service in 2001 and is delivered by UK White Fleet Management Ltd, delivering 15,000 administrative support vehicles to all TLB areas within the UK. The service is made up of Vehicle Rental Scheme and Continuous Use vehicles. The service primarily delivers cars, mini buses, coaches, HGVs and light goods vehicles, but also delivers a number of specialist vehicles. The contract is due to expire in 2011.

Phoenix

Phoenix will deliver the replacement White Fleet contract. The endorsed procurement strategy for Phoenix is to seek a Service Provider via Office of Government Commerce frameworks, which will be let by Buying Solutions. The Service Provider will then source vehicles via additional framework agreements let by Buying Solutions. This is in accordance with Pan Government Collaborative Procurement policy. The aim of the project is to deliver more efficient use of vehicles

by reducing cost to the Authority. This may be achieved via the use of onboard telematics and centralised Management Information Systems (MIS). The scope of the new contract will include UK mainland and Northern Ireland.

Contact details:

T: 030 679 80751 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 80751 and #

E: DESLEGSG-SP-EPM2 @mod.uk

DEPLOYABLE SUPPORT AND TEST EQUIPMENT (DS&TE) PROJECT TEAM

eployable Support and Test Equipment is a customer-focused project team within DE&S' Director Land Equipment (D LE) Operating Centre.

Mission

"To provide deployable electro-optical and mechanical workshop equipment to deliver pan defence diagnosis and repair capability in order to ensure success in current and future operations."

Our role

We provide pan-MOD advice, guidance, delivery to service and through-life support for:

- Test equipment (electronic and mechanical).
- · Automatic test systems.
- Deployable mechanical repair systems.
- Workshop tools and equipment.

We manage successful supplier relationships in a gatekeeper role, including Urgent Operational Requirements (UORs) and deployed equipment. We also deliver a mechanism for calibration through central enabling contracts.

What we do

Deployable Mechanical Repair Systems (DMRS) - Projects include defence rail equipment, main battle tank power packs repair facility, power pack run-up facility, deployable machine shop, portable tyre repair facilities, combined instruments repair facility, and deployable engineering workshop. In the latter projects DMRS undertakes the gatekeeper role for containerised systems that fit in a standard 20' ISO container envelope.

Workshop Tools and Equipment (WTE) -Provides through-life support of: Garage equipment including lifting and jacking equipment, MoT test equipment, component and workshop cleaning. Metalworking, carpentry and fabrication machinery. Combat power toolkit, REME air toolkit, and hand-held pneumatic and electrical tools. Toolkits including Army trade, aviation and Navy rationalised aboard toolkits. Mechanical handling and storage media equipment including handling equipment, pallets, racking and shelving.

Automatic Test Systems (ATS) - General purpose digital test and diagnostic facility, general purpose thermal imaging repair facility, thermal imaging common modules class 2, and the associated application test package.

Test Equipment (TE) - Provides a pan-MOD single point of contact for customers and suppliers covering the provision of advice and guidance, maintaining availability, capability and assurance in respect of general purpose test and measurement equipment, which includes some special purpose test and measurement equipment for multi-platform use.

Contact details:

DS&TE Project Team

T: 030 679 37808 (from inside UK) T: 0044 (0)117 913 7808 (from outside UK)

DS&TE WORKSHOP TOOLS & EQUIPMENT

rkshop Tools & Equipment is a section within the Deployable Support and Test Equipment (DS&TE) PT (formerly Workshop Support Services IPT) based at MOD Abbey Wood which provides a wide range of Workshop Tools & Equipment and support to the UK Armed Forces whether they are on operations, on exercises or in barracks.

The section is specifically responsible for:

Workshop Machinery

Welding Equipment

Soldering Equipment

Metalworking Machinery - including lathes, milling machines, bandsaws, grinders etc

Woodworking Machinery - includes 4-sided planers, bandsaws, mortisers etc

Garage Equipment

Lifting Equipment - eg vehicle lifts, jacks and axle stands, engine lifts

MoT Diagnostic Tools - including static roller brake testers, smoke meters, beam setters etc

Garage Tools - including compression testers, fuel injector testers, coolant testers, slave battery systems etc

Mobile Workshop Equipment

Engineering Hygiene Equipment - including sweepers, scrubbers, steam cleaners, wet vacuum cleaners, parts degreasers, bead cleaners etc

Electrical Hand Tools - including battery and electrical toolkits

Pneumatic Hand Tools and Pneumatic Toolkits Storage Media - eg racking and shelving, COSHH cabinets etc

Military Equipment Tool Solutions

Crimping Tools

Toolkits - including Army trade toolkits, Naval rationalised aboard toolkits and Aviation toolkits

Hand tools - eq pliers, screwdrivers, sockets, shovels, rip saws etc

Contact details:

Technical Team

Head - Mrs Julie Wookev

T: 030 679 38147 (from inside UK)

T: 0044 (0)117 913 8147 (from outside UK)

Workshop Machinery - Mr Phil Day

T: 030 679 37809 (from inside UK)

T: 0044 (0)117 913 7809 (from outside UK)

Garage Equipment - Caroline McDonald

T: 030 679 38147 (from inside UK)

T: 0044 (0)117 913 8147 (from outside UK)

Mobile Equipment - Mr Richard Chillcott T: 030 679 38006

Military Equipment Tool Solutions -Mr Colin Pipe

T: 0044 (0)2392 544526

DS&TE (Commercial) Team

Abbey Wood Head Mr David Pembry T: 030 679 35969 (from inside UK)

T: 0044 (0)117 913 5969 (from outside UK)

or DSG Commercial Team

T: 0044 (0)1952 215382





JOINT & BATTLEFIELD TRAINERS, SIMULATIONS & SYNTHETIC ENVIRONMENTS PROJECT TEAM (JBTSE PT)

oint & Battlefield Trainers, Simulations & Synthetic Environments Project Team (JBTSE PT) is an Abbey Wood based through-life project team responsible for the acquisition and in-service support of training systems in the Land Environment.

JBTSE TL is responsible to Director Land

Equipment (DLE) for the delivery of the JBTSE PT outputs and directly supports DLE in his mission to "provide 'through-life' equipment solutions in order to equip and support current and future operations". JBTSE PT is the focal point within DLE for the training Defence Line of Development; providing advice, procurement action and in-service support when required as well as acting as an integration authority for the inclusion of new platforms into the collective training environments.

Our main in-service training systems are:

- Combined Arms Tactical Trainer (CATT)
- Area Weapon Effects Simulation (AWES)
- Direct Fire Weapon Effects Simulation (DFWES)
- · Command and Staff Trainer (CAST)
- Dismounted Close Combat Trainer (DCCT) Contact details:

JBTSE Commercial Manager

T: 030 679 34705 (from inside UK)

T: 0044 (0)117 913 4705 (from outside UK)

E: DESLEJBTSE-COS-BusMgr@mod.uk

DIRECTOR COMBAT AIR OPERATING CENTRE

JOINT PROPULSION TEAM (JPT)

PT comprises the Typhoon, Tornado, Harrier and Hawk engine support teams together with commercial, continuous improvement and support elements, collocated with our suppliers at Rolls-Royce, Filton in Bristol.

JPT has representation at the following location:

MOD Joint Propulsion Team

WH28-5, PO Box 3, Gypsy Patch Lane

Rolls-Royce, Filton

BRISTOL BS34 7QE

United Kingdom

Contact details:

Steve Freed

JPT Team Leader

T: 0117 979 6830

Mob: 0044 (0)7771 500796

E: DESHAR-CAHST&SE-JPT-DepHd@

mod.uk

Philippa Harvey

JPT Deputy Team Leader

T: 0117 979 4459

E: philippa.harvey801@mod.uk

JOINT COMBAT AIRCRAFT TEAM

he Joint Combat Aircraft (JCA) is the requirement for a multi-role, carrier-capable aircraft to be operated jointly by the Royal Navy and Royal Air Force. JCA will be a key element of our Carrier Strike capability and will operate from both land bases and the new Queen Elizabeth Class aircraft carriers.

The aircraft selected to meet the JCA requirement is the Lockheed Martin F-35 Joint Strike Fighter (JSF). JSF is a fifth generation, multi-role stealth aircraft containing cutting-edge technologies. It will deliver an affordable, sustainable, expeditionary airpower capability for the UK.

JSF will be capable of undertaking a wide range of operations from intelligence, surveillance and reconnaissance missions to high intensity combat, including air defence for a Carrier Task Group and offensive support for ground forces.

JSF has provided UK industry with a unique opportunity to offer world-leading products, technologies and manufacturing expertise UK industry will provide approximately 15% by value of each JSF to be built. With plans for more than 3000 aircraft to be produced, the value to UK industry for production alone is estimated in the order of £30 billion.

Contact details:

T: 030 679 35621 (from inside UK)

T: 0044 (0)117 913 5621 (from outside UK)

E: DESJCA-CM1&SEC@mod.uk

UNMANNED AIR SYSTEMS (UAS) TEAM

he UAS Team, which was formed by the amalgamation of the former SUAVE and TUAV PTs, is responsible for UAS acquisition policy and standards, safety and engineering discipline, future research and development and providing guidance to industry on all matters UAS from within DE&S.

Contact details:

UAS Team Business & Secretariat Manager

T: 030 679 30718 (from inside UK)

T: 0044 (0)117 913 0718 (from outside UK)

E: desuas-pol3@mod.uk

UKMFTS PROJECT TEAM (UKMFTS PT)

he UKMFTS Project Team is part of the Combat Air pillar within the DE&S organisation. UKMFTS is a Major Defence Change Programme to deliver a world-class flying training system for all UK Military Aircrew out to 2041.

This is an £8 billion programme delivered through new aircraft and six streams – Elementary Flying Training (EFT), Basic Flying Training (BFT), Advanced Jet Training (AJT), Multi Engine Pilot Training (MEPT), Rotary Wing Pilot Training (RW) and Rear Crew Training (RC), plus a Ground Based Training Environment.

The key benefits are closing the capability gap, reducing time in training and reducing the overall cost to defence without compromising the output standard into the OCUs. Ascent Flying Training Ltd, the MOD's Training Service Partner, is a joint venture of Lockheed Martin and Babcock International and was appointed in May 2008. To date the MOD and Ascent have contracted for the Fast Jet and Rear Crew Stage 1 Training Packages, but there are opportunities for industry to engage for future work. Ascent is the focal point for all industry contact, details below.

UKMFTS PT is also responsible for providing support to Hawk TMk1, Tucano, Dominie, Jetstream and Glider aircraft, in addition to undertaking the role as Type Airworthiness

Authority in support of Beech King Air 250/350ER and the Hawk TMk2 (Advanced Jet Trainer) which will shortly be coming into service.

Ascent contact details:

Mr Simon Carr

Senior Commercial Manager

T: 0044 (0)1454 771649

E: simon.carr@ascentflighttraining.com

FAST AIR SUPPORT TEAM (FAST)

he Fast Air Support Team (FAST) has combined three former separate project teams and is primarily located at MOD Abbey Wood to manage the procurement and through life support of two in-service combat aircraft, as well as providing aircrew equipment for all three services.

Typhoon is an advanced agile multi-role fighter aircraft which has replaced the Tornado F3 in air defence and offensive support roles. Typhoon is a collaborative programme between the UK, Germany, Italy and Spain which is delivering aircraft optimised for air-to-air combat but with an air-to-surface capability.

Contact details:

Acquisition/Capability: Mr David Ball

T: 030 679 37151

E: DESFAST-Comrcl1@mod.uk

Support: Mr Jim Laver

T: 030 679 31798

E: DESFAST-Comrcl3@mod.uk

<u>Tornado</u> is the product of a collaborative programme between UK, Germany and Italy. The GR4 variant is the mainstay of the RAF's strike/attack force.

Contact details:

Tornado Commercial Manager: Mrs Terry Cooper

T: 030 679 82849

E: DESFAST-Comrcl2@mod.uk

Aircrew Escape and Survival acquire and support aircrew equipment, survival equipment and ejection seats for all three services, encompassing a wide range of fast jet, large aircraft, glider, and rotary wing platforms.

Contact details:

AE&S Commercial Manager: Mrs Mavis Page

T: 030 679 82916

E: DESFASTComrcl4a@mod.uk



DIRECTOR AIR SUPPORT OPERATING CENTRE

STRATEGIC TRANSPORT & **AIR-TO-AIR REFUELLING** (STAAR) PROJECT TEAM

he Strategic Transport & Air-to-Air Refuelling (STAAR) Project Team is responsible for the planned replacement of the Air to Air Refuelling (AAR) capability and the passenger Air Transport (AT) work undertaken by the Royal Air Force's VC-10 and TriStar fleets. The STAAR capability will be provided through a 27year Private Finance Initiative (PFI) service contract with AirTanker Ltd (a consortium of EADS, Rolls-Royce (RR), Thales, Cobham and VT Groupl

Under the PFI solution, industry will not only own and manage the aircraft assets but also provide extensive hangar and training infrastructure, relevant training of RAF personnel, maintenance staff, sponsored reserve aircrew, and cabin crew. This will provide the Armed Forces with a fully integrated solution to our future Air-to-Air Refuelling (AAR) and passenger Air Transport (AT) requirements.

The Main Operating Base and training facility are based at RAF Brize Norton. The hangar, engineering and squadron accommodation were scheduled for completion in May 2011. The STAAR service is planned to begin October 2011 (with one aircraft available). Full peacetime AAR capability will be achieved incrementally by May 2014, with full capability based on a fleet of 14 aircraft delivered by September 2016.

Contact details:

STAAR POC

Linda Lethbridge, **FSTA Business Manager**

T: 0044 (0)117 913 7183

E: DESSTAAR-Sec@mod.uk

CS & C-17 PROJECT TEAM

■ he DE&S C-17 Project Team (PT) support six Boeing C-17 Globemaster III aircraft based at RAF Brize Norton in Oxfordshire. Capable of carrying some 70 tonnes of freight over a distance of 2400 nautical miles (4445km), it also has the advantage of being able to carry outsize loads such as armoured vehicles and helicopters. The aircraft continues to provide an outstanding performance in support of current UK operations, and since delivery the UK fleet flying hour total stands in excess of 50,000 hours.

Operated by 99 Squadron, the C-17 Globemaster III aircraft supports the Strategic Airbridge to Afghanistan and is involved in a varied role including heavy lift operations, providing humanitarian aid, and repatriation of service personnel to the UK. The C-17 PT procures support for 99 Squadron personnel to provide operational and immediate level maintenance. Two-and-a-half-yearly depot level maintenance and C-17 Virtual Fleet upgrades/enhancements is provided to the PT via US Foreign Military Sales arrangements on an availability-based Contractor Logistics Support (CLS) contract in accordance with the worldwide C-17 Virtual Fleet concept. The PT also provides 99 Squadron ground crew training that is carried out predominantly in the UK at the VC10/TriStar Maintenance School (VCTMS) at RAF Brize Norton. Aircrew training is carried out mainly in the USA at Altus AFB for ab-initio students and Travis AFB and March ARB for continuity training. Contact details:

C-17 Project Team Business Manager

T: 030 679 34681 (from inside UK)

T: 0044 (0)117 913 4681 (from outside UK)

F. DESC17-BM@mod.uk

AIRSEEKER PROJECT TEAM

he Airseeker (formerly Helix) Project Team has been formed to deliver into service with the RAF the replacement system for the current Nimrod R1 capability, in the form of the US Rivet Joint aircraft and associated ground and training systems together with a cooperative support package.

The Project Team, based in Abbey Wood, Wyton and Waddington, manages the FMS case with the US Government through which this new system will be delivered. The team also plays a key role, on behalf of the sponsor and user, in helping to coordinate the activities of all of the Defence Lines of Development required to provide, sustain and improve the overall military capability being acquired through the Airseeker programme.

Contact details:

Airseeker Project Team Programme Manager

T: 030 679 36680 (from inside UK)

T: 0044 (0)117 913 6680 (from outside UK)

E: desairseeker-pm@mod.uk

SENTINEL PROJECT TEAM

he Sentinel Project Team is responsible for delivering, supporting and sustaining a longrange, all-weather, 24-hour theatre surveillance and target acquisition system.

The air system comprises a fleet of five modified Global Express business jets each equipped with dual mode radar system, a comprehensive communications suite and a range of selfprotection measures. The ground system devised to receive and exploit the radar information comprises Operational Level Ground Stations (OLGS) based in ISO containers and six Tactical Ground Stations (TGS) based on the Pinzgauer vehicle. The system was introduced into service in 2008 under contract with Raytheon Systems Ltd, Harlow, who manage a ten-year contractor logistics

service inclusive of a training package based at the Main Operating Base at RAF Waddington.

Contact details:

Sentinel Commercial Manager

T: 030 679 33271 (from inside UK)

T: 0044 (0)117 913 3271 (from outside UK)

E: DESSentinel-CM@mod.uk

HERCULES AND TRISTAR PROJECT TEAM

■ he Hercules TriStar Project Team (HT PT) forms part of the Air Support Operating Centre within the DE&S organisation. It comprises a mixture of MOD civilians and Service personnel. The Team is responsible for the provision of logistic support and capability enhancement to the RAF's fleets of Hercules C130 and TriStar aircraft and for Airborne Delivery and Airborne Forces equipment. Both the C130 and TriStar are supported by separate long-term Integrated Operational Support contracts with its industry partners that are intended to provide support until the aircraft's out of service dates.

Contact details:

HT PT Business and Commercial Manager

T: 0044 (0)1480 52451 Ext: 5404

E: DESHTPT-BMCOMM@esair.dlo.mod.uk

AIR COMMODITIES PROJECT TEAM

he Air Commodities Project Team (AC PT) is responsible for the acquisition and throughlife management of a diverse range of aircraft commodities and airfield-related equipment, including tri-Service Ground Support Equipment (GSE), Airfield Specialist Vehicles and a wide range of aircraft avionics and mechanical equipment.

Contact details:

AC Asst Hd Comm

T: 030 679 82246 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 82246 and #

E: desas-accomm@mod.uk

AIR PLATFORM SYSTEMS **PROJECT TEAM**

■ he Air Platform Systems Project Team (APS PT) is responsible for the development, production and in-service support of a range of systems and equipment.

The main areas covered are Targeting & Mission Systems (Electro-optic Targeting, Air Electronic Technical Demonstrator Warfare. Sensor Programmes & Mission Systems), Global Positioning Systems (GPS Office & Navigational Warfare),

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Platform Protection (Electronic Warfare & Defensive Aid Suites), Identification Equipment (SIFF, Mode 5, MSCUC, MSMIC) and Communications Equipment (PELS, SBLOS, SDR).

Contact details:

Air Platform Systems Team Leader

T: 030 679 32023 (from inside UK)

T: 0044 (0)117 913 2023 (from outside UK)

E: DESAPS-TL@mod.uk

FLIGHT SIMULATION AND SYNTHETIC TRAINERS PROJECT TEAM

light Simulation and Synthetic Trainers
Project Team (FsAST PT) is responsible for
the acquisition and integration of air
environment synthetic training for all three Armed
Services, from concept through to disposal phases.
Contact details:

FsAST Commercial

T: 030 679 31653 (from inside UK)

T: 0044 (0)117 913 1653 (from outside UK)

E: DESFsAST-C@mod.uk

A400M PROJECT TEAM

he A400M Project Team has responsibility for delivering the A400M transport aircraft and through-life logistics support into service with the RAF. Training Systems will be delivered by the FsAST Project Team.

A400M is a collaborative programme involving UK, Germany, France, Spain, Turkey and Belgium

that is contracted through OCCAR (Organisation Conjointe de Cooperation en matiere d'Armement).

Contact details:

A400M Project Team

Senior Commercial Manager

T: 030 679 35883 (from inside UK)

T: 0044 (0)117 913 5883 (from outside UK)

E: DESA400M-CM@mod.uk

COMMUNICATIONS FLEET AND VC10 TEAM

he VC10 and Communications Fleet Project Team is the engineering and logistics support organisation for the RAF Vickers VC10, BAE 146 and BAE 125 fleets. It is responsible for the maintenance, repair and spares supply for a total of 21 aircraft stationed at home and abroad.

These aircraft carry out a number of roles including strategic transport, air refuelling, medical evacuation and the transportation of key equipment and personnel. The Team comprises around 80 civilian and Service personnel in various disciplines at RAF Wyton, RAF Brize Norton and RAF Northolt, as well as locations across the globe. The Team has won widespread recognition for its innovative JAVELIN support contract for the VC10, developed in conjunction with BAE Systems.

Contact details:

If your company has an interest in the aircraft supported by the Team, please contact Mr M Fenton on

T: 0044 (0)1480 52451 Ext: 5776

SENTRY PROJECT TEAM

he Sentry Project Team is responsible for logistics support to the AF's Sentry Aircraft Early Warning and Control (AEW&C) aircraft. The Sentry fleet comprises seven Boeing 707 commercial aircraft modified into military AEW&C aircraft.

The major distinctive feature of the Sentry E-3D is the large rotating radar dish mounted on the top of the rear fuselage on two 20-foot pedestals. Another distinctive element of its mission capability is that it is the only RAF fleet under NATO Force Command. This means that the Project Team has to maintain full interoperability with US Air Force and NATO Aircraft Early Warning and Control (AWACs) fleets.

In June 2005 the Team awarded a major whole-life support contract – worth in excess of £600 million – to the Northrop Grumman Corporation for all airframe maintenance, repairs, spares, air publications and training. The contract covers the fleet until its out of service date of 2025. Northrop Grumman and its subcontractors, BAE Systems (together with Cobham plc) and AAR International, are based at RAF Waddington in Lincolnshire, which is the home and Main Operating Base of the Sentry fleet.

Contact details:

Sentry Project Team Commercial Manager T: 0044 (0)1480 452451 Ext: 8346

DIRECTOR HELICOPTERS OPERATING CENTRE

MERLIN PROJECT TEAM

he Merlin Project Team supports the Royal Navy's fleet of Merlin Mk1 (maritime patrol) and the Royal Air Force's fleet of Merlin Mk3 and 3a (battlefield support) helicopters; the team is responsible for both the delivery of new Merlin capability and the in-service support of these fleets.

The Merlin Project Team has offices at DE&S Abbey Wood and AgustaWestland Yeovil, with representatives also embedded at the main Merlin operating bases.

Contact details:

Merlin Project Team Business Manager

T: 0044 (0)1935 705275

F: 0044 (0)1935 705277

E: desmerlin-busmgr@mod.uk

LYNX PROJECT TEAM

he Lynx Project Team exists to support light helicopter capability now and in the future. It is part of the DE&S D Helicopters Cluster and is responsible for the support of in-service Army and Navy Lynx variants, a number of enhanced programmes and the procurement of the replacement capability (Lynx Wildcat).

Contact details:

Lynx Business Manager

T: 0044 (0)1935 453859

E: DESLynxBusMgr@mod.uk

SEA KING PROJECT TEAM

he Sea King Project Team's role is to support their Capability and Front Line Command (FLC) customers.

The Team's aim is to provide an airworthy Sea King platform, fit for purpose, to time and budget as defined in the Joint Business Agreements. In short, the Sea King Project Team is a 'one-stop-shop' for all Sea King support and equipment issues.

Contact details:

Sea King Project Team Business Manager T: 0044 (0)1935 701015

CHINOOK PROJECT TEAM

he Chinook Project Team has staff based at DE&S Yeovilton (collocating to MOD Abbey Wood 2011), DE&S Abbey Wood and RAF Odiham. Its primary responsibilities include providing logistics support and managing capability upgrades for the UK fleet of Chinook aircraft.

The team is also managing a major project for the procurement of 22 new Chinooks. This is provided by the New Buy Team based at MOD Abbey Wood.

Contact details:

Chinook Project Team Senior Commercial Officer

T: 0044 (0)1935 453780

E: deschinook-comrclmgr@esair.dlo.mod.uk

Chinook New Buy Commercial Lead

T: 030 679 81251 (from inside the UK); from outside the UK: 0044 (0)196 789 0000,

wait for message and dial *, then enter 030 679 81251 and #

E: deschinook-newcomrclmgr@mod.uk

PUMA & GAZELLE PROJECT TEAM (PGPT)

he Puma Gazelle Project Team (PGPT) provides through-life equipment management and engineering and logistics support for the Puma and Gazelle helicopter fleets operated by the Joint Helicopter Command.

This includes technical support, airworthiness management, configuration control and publications provision. It also includes logistics support, spares provision, management of rotable component repairs and management of Depth maintenance for both fleets.

Contact details:

Puma Gazelle Business Manager

T: 0044 (0)1935 453529

E: pgz-pgbm@esair.dlo.mod.uk

* see note after Puma HC2 Team entry

PUMA HC2 TEAM

he Puma Gazelle Project Team (PGPT) provides through-life equipment management and engineering and logistics support for the Puma and Gazelle helicopter fleets operated by the Joint Helicopter Command.

This includes technical support, airworthiness management, configuration control and publications provision. It also includes logistics support, spares provision, management of rotable



component repairs and management of Depth maintenance for both fleets.

Contact details:

Puma Gazelle Business Manager

T: 0044 (0)1935 453529

E: pgz-pgbm@esair.dlo.mod.uk

*The PGPT and Puma HC2 teams have merged and relocated to Abbey Wood, Bristol. Please contact Martin Wragg, DESSRT-DSS1@mod.uk, 030 679 32843 or 0044 (0)117 913 2843 for updated details.

SPECIAL PROJECTS MULTI-AIR PLATFORM PROJECT TEAM (SPMAP PT)

PMAP PT was formed in 1999 and is based at Yeovilton. It is responsible for the support and airworthiness of over 100 airframes of some 23 Type/Mark variants on operations, in three Front Line Commands, in training establishments and overseas Garrisons such as Belize and Brunei. With fixed and rotary wing platforms in its inventory, the PT provides comprehensive logistics support throughout the equipment's service through to disposal, in the form of engineering support and safety management and the procurement and management of spares. In concert with Civil Contractors and the Civil Aviation Authority (CAA), it provides contractual management and Continuing Airworthiness Management (CAM) activity for its Military Registered Civil Owned (MRCO) aircraft. In addition, the SPMAP is in the business of acquisition and subsequent modification of fixed and rotary wing platforms.

Helicopter and Islander Combined PT is also responsible for all military Helicopter Under-Slung Load Equipment (HUSLE), which includes a range of strops, slings, nets and ancillary equipment used to suspend loads below helicopters or deliver troops to the ground. HUSLE is used by over 1500 units in the Royal Navy, British Army

The PT is also the Engineering Authority for both the Royal Navy Historic Flight (RNHF) at RNAS Yeovilton and Army Historic Aircraft Flight (HAF) at the School of Army Aviation Middle Wallop.

Contact details:

SPMAP PT Business Manager

T: 0044 (0)1935 453573

E: des-spmap-bm@esair.dlo.mod.uk

SEARCH AND RESCUE HELICOPTERS PROJECT TEAM (SAR-H PT)

■ he Search and Rescue Helicopters Project Team (SAR-H PT) is staffed by civilians, RAF personnel and representatives of the Maritime and Coastguard Agency (MCA).

It seeks to replace the search and rescue capability currently provided by the RAF and RN Sea King Mk3, Mk3a and Mk5 helicopters and the MCA. Contact details:

SAR-H Project Team Business Manager

T: 030 679 37796 (from inside UK)

T: 0044 (0)117 913 7796 (from outside UK)

E: dessar-b@mod.uk

APACHE PROJECT TEAM

he DE&S Apache Project Team has delivered all 67 UK Apache Attack Helicopters to the Front Line Customer -Joint Helicopter Command.

The Project Team is responsible for sustaining the capability of the Apache helicopter fleet through life by the provision of logistic support, maintenance and project delivery. The Prime Contractor for Apache is AgustaWestland.

Contact details:

Frank Easton

Apache Business Manager

T: 0044 (0)1935 702103

E: AH-BM@dpa.mod.uk

HELICOPTER ENGINES (HE) PROJECT TEAM

he Helicopter Engines (HE) Project Team is a multi-discipline team responsible for all in-service support and acquisition activities for all UK MOD Helicopter Engines. The team provides engineering, logistic, financial and commercial support to enable these activities to be accomplished.

Contact details:

Helicopter Engines Business Manager

T: 0044 (0)1935 453662

E: DESHE-BusMgr@esair.dlo.mod.uk

DIRECTOR ISTAR OPERATING CENTRE

COUNTER-IED (C-IED) OFFICE TEAM

■ he Counter-Improvised Explosive Device (C-IED) Office Team provides a capability support function to lead and co-ordinate the delivery and sustainment of C-IED related equipment and support projects across DE&S Operating Centres and Delivery Teams. The Office works collaboratively with wider MOD stakeholders, OGDs, coalition partners and industry to improve overall C-IED capability.

Contact details:

DES CIED Office IKM and Sec Sp

T: 030 679 81298 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 81298 and #

E: DESCIEDOffice-SnrProgMgr@mod.uk

IMAGERY & GEOSPATIAL SYSTEMS (IMAGE)

he IMAGE Delivery Team is part of the DE&S D ISTAR Operating Centre and delivers and supports a complex range of imagery and geospatial system capabilities to the Intelligence Collection Group (ICG) under the sponsorship of DEC/ISTAR.

Contact details:

IMAGE Commercial Manager

T: 030 679 33485 (from inside UK)

T: 0044 (0)117 913 3485 (from outside UK)

E: desimage-comrcl@mod.uk

INTELLIGENCE INFORMATION **SOLUTIONS (IIS) TEAM**

ntelligence Information Solutions (IIS) is a multi-disciplinary through-life portfolio delivery team, enabling effective and efficient direction, collation, processing and dissemination of intelligence, nationally and collaboratively.

The team delivers specialist applications, information management solutions and associated hardware in support of the Defence Intelligence Services, the Permanent Joint HQ and Theatre deployments, and the single Services. It also enables interoperability across a number of other nations and UK Other Government Departments.

IIS Delivery Team sits within the ISTAR Programme Delivery Group (PDG), alongside the Imagery & Geospatial Systems (IMAGE) and Joint Electronic Surveillance (JES) Delivery Teams.

Contact details:

IIS Senior Commercial Officer

T: 030 679 36790 (from inside UK)

T: 0044 (0)117 913 6790 (from outside UK)

F: DESIIS-SnrComrcl@mod.uk

SAFETY TECHNOLOGY AND INTEGRATION (STI)

n internal team with the ISTAR OC that provides safety, security and system engineering support to other ISTAR teams.

Contact details:

ISTAR Domain Architect

T: 030 679 81323 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 81323 and #

E: DESISTAR-DA@mod.uk

JOINT ELECTRONIC SURVEILLANCE (JES) **DELIVERY TEAM**

■ he Joint Electronic Surveillance (JES) Delivery Team acquires electronic surveillance and attack systems, principally for Maritime and Land users. Our equipment is critical for success on operations and exploits techniques at the leading edge of technology.

The team provides users with systems that present clear, concise and relevant awareness of the operational picture, when and where they need it. We ensure these systems are safe and secure. and robust in the hostile electronic environments in which they operate. We are a 'through-life' team and deliver new capabilities into service as well as providing ongoing support to in-service equipment.

Contact details:

JES Chief of Staff

T: 030 679 36512 (from inside UK)

T: 0044 (0)117 913 6512 (from outside UK)

E: desjes-cos@mod.uk



CHEMICAL, BIOLOGICAL, RADIOLOGICAL AND NUCLEAR DELIVERY TEAM (CBRN DT)

he Chemical, Biological, Radiological and Nuclear Delivery Team procures, supports and maintains a CBRN Protection capability for the three Services, as specified by Head of Special Projects and CBRN Capability and in close coordination with Dstl Porton Down.

This covers chemical, biological and radiological detection, identification, decontamination and respiratory protection.

Contact details:

CBRN Business Manager

T: 030 679 31507 (from inside UK)

T: 0044 (0)117 913 1507 (from outside UK)

E: DESCBRN-BM@mod.uk

FORCE PROTECTION PROJECT TEAM

he Force Protection Project Team is responsible for the procurement, integration and support of complex force protection systems for land operations. The core of its work involves delivering urgent programmes in electronics, countermeasures and surveillance.

Contact details:

Force Protection Project Team Senior Commercial Officer

T: 030 679 30756 (from inside UK)

T: 0044 (0)117 913 0756 (from outside UK)

E: desfp-comm@mod.uk

SPECIAL PROJECTS CISR (SPCISR)

Contact details:

SPCISR Commercial Manager

T: 030 679 29087 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 29087 and #

E: DESSPCISR-CM@mod.uk

SPECIAL PROJECTS SCM (SPSCM) PROJECT TEAM

he Special Projects SCM Project Team is primarily responsible for the provision of a wide range of Explosive Ordnance Disposal equipment.

Contact details:

SPSCM Deputy Team Leader

T: 030 679 31609 (from inside UK)

T: 0044 (0)117 913 1609 (from outside UK)

E: desspscm-dtl@mod.uk

AIR COMMAND AND CONTROL SYSTEMS (ACCS) DELIVERY TEAM

he Air Command and Control Systems (ACCS) Delivery Team is a through-life team, managing systems from concept to disposal. It is responsible for the UK Air Defence Ground Environment Capability Maintenance Programme (UCMP) and expeditionary Air requirements which include CABM – a single core software system with interoperability with UK, US and NATO Forces and scalable capability exploiting plug and play features. It is also responsible for the Joint Military Air Traffic Services (JMATS) project.

Contact details:

ACCS Business Manager

T: 030 679 36602 (from inside UK)

T: 0044 (0)117 913 6602 (from outside UK)

E: desaccs-bs@mod.uk

AIR DEFENCE & AIR TRAFFIC SYSTEMS (ADATS) DELIVERY TEAM

ir Defence & Air Traffic Systems
Delivery Team (ADATS DT) is
responsible for providing clear focus
and a single point of contact for the whole-life
management of air defence (AD), air traffic
and ground-based Electronic Warfare (EW)
systems.

The Team provides the following key services:

ATC Equipment – Through-life support of a multitude of equipment ranging from management radio to Electronic Toting. A deployable ATC capability is also provided comprising the same navigation aids and radars found on an established static airfield that can swiftly deploy to barren, austere environments varying from extreme cold to deserts.

Direction Finding Equipment – Through-life support of a mix of ground beacons and transponders.

Air Traffic and AD Radars – Through-life support of a range of primary and secondary surveillance, approach and AD surveillance radars.

Ground-based EW and Data Handling Equipment – Through-life support of a mix of threat systems at the EW Tactics Range at RAF Spadeadam and a variety of legacy AD-specific data links.

Ground-to-Air Voice Equipment

Through-life support of specialist ground-toair voice radios providing a communication link between air vehicles and ground control services.

Contact details:

ADATS Business Co-ordinator

T: 0044 (0)1480 52151 Ext: 6637

E: desadats-buscoord-dii@mod.uk

TACTICAL DATA LINKS (TDL) DELIVERY TEAM

actical Data Links (TDLs) are the means of providing real-time encrypted communications to achieve total situational awareness through judicious use of advanced information technology – the future for modern warfare.

TDL Delivery Team supports the following Programmes:

- Frequency Clearance
- Joint Air Picture Provision Land Environment
- Interoperability Testing
- Joint Network Management System (JNMS)
- Link 16 Standalone Capability (Maritime and Air)
- Link 16 Royal Navy Joint Tactical Information Distribution System (RN JTIDS)
- Surface Maritime Link 22

- Combat Identification Server
- Radio Based Combat Identification
- · Link 11 Capability
- · Blue Force Tracking
- Link 16 In Service Terminal Engineering and Support

Contact details:

TDL Business Manager

T: 030 679 30736 (from inside UK)

T: 0044 (0)117 913 0736 (from outside UK)

E: DESTDL-BusMgr@mod.uk

JOINT SENSOR & ENGAGEMENT NETWORKS DELIVERY TEAM (JSENS)

SENS Delivery Team's core purpose is to deliver Joint Sensor and Engagement Network capability in accordance with its customers' capability management plans.

The Team supports the following projects:

- UK Co-operative Engagement Capability (UKCEC)
- Network Enabled Airspace Defence and Surveillance (NEADS)
- Land Environment Air Picture Provision (LEAPP)
- Ground Based Air Defence (GBAD) Battlefield Information System Application (BISA)
- Automated Sense and Warn (AS&W)
- Sense Warn and Intercept (SW&I) Contact details:

DES JSENS-CM

T: 030 679 32042 (from inside UK)

T: 0044 (0)117 913 2042 (from outside UK)

E: DESJSENS-CM@mod.uk

SOLOMON TEAM – ISTAR PROGRAMME SUPPORT FUNCTION (PSF)

he ISTAR PSF supports the coherent delivery of ISTAR capability, in particular relating to Direct, Process and Disseminate elements of the intelligence cycle, and also Electronic Surveillance capabilities.

Specifically, the ISTAR PSF is responsible for the definition and oversight of the SOLOMON (previously DABINETT) programme. SOLOMON will enable an effective and efficient end-to-end ISTAR service in order to provide actionable information and intelligence to inform military decision makers. Delivery of discrete elements of the SOLOMON programme will be undertaken by delivery teams within the ISTAR Operating Centre in DE&S.

Contact details:

ISTAR PSF Team Leader

T: 030 679 35628 (from inside UK)
T: 0044 (0)117 913 5628 (from outside UK)

E: desistar-psf1-tl@mod.uk

DIRECTOR WEAPONS OPERATING CENTRE

TEAM COMPLEX WEAPONS

he Operating Centre includes a number of teams that manage projects within the Team CW portfolio. Team CW is an MOD and industry construct designed to deliver the MOD's Complex Weapon requirements through an approach that exploits commonality, modularity and re-use across a portfolio of weapons. The Team CW industrial partners include MBDA-UK (with whom the MOD has a formal partnering agreement), Thales, Roxel and QinetiQ.

The Project Teams involved in delivering the first phase of new projects are Short Range Air Defence, Lightweight Missile Systems, Indirect Fire Precision Attack, Surface Attack Heavy and Surface Attack Medium. The approach also embraces a number of existing weapons projects being delivered by MBDA, such as Meteor, Sea Viper, Brimstone and ASRAAM, and by Thales, such as HVM Starstreak.

Sub-contract opportunities may exist with the Team CW companies and approaches should be made directly to them.

Contact details:

TCW Commercial Deputy Head

- T: 030 679 34079 (from inside UK)
- T: 0044 (0)117 913 4079 (from outside UK)
- E: DESWpnsComrcl-Prog-DepHd@mod.uk

LIGHTWEIGHT MISSILE SYSTEMS PROJECT TEAM (LMS PT)

ightweight Missile Systems Project Team (LMS PT) sits within the Air Defence Pillar of the Weapons Operating Centre of DE&S. LMS PT is tasked with procuring and supporting the 15kg class of weapons within Team Complex Weapons.

The Team provides in-service support to the High Velocity Missile (HVM) weapon system and is currently developing the Lightweight Multi-role Missile (LMM) for both HVM and the Future Anti-Surface Guided Weapon (Light) (FASGW(L)) system for Wildcat.

Contact details:

LMS Team Leader

- T: 030 679 38330 (from inside UK)
- T: 0044 (0)117 913 8330 (from outside UK)
- E: DESWpnsLMS-TL@mod.uk

SHORT RANGE AIR DEFENCE PROJECT TEAM (SHORAD PT)

hort Range Air Defence Project Team (SHORAD PT) is a through-life tri-Service team covering all aspects of the CADMID cycle.

The Team comprises 90 staff based at Abbey Wood and is responsible for:

Future Local Area Air Defence System
(FLAADS) replacement for SeaWolf on T23
and AAW component for Future Surface
Combatant (FSC) in the Maritime environment;
replacing Rapier for the Land as the Local
Area Air component of Network Enabled Air
Defence and Surveillance (NEADS); and
potential mid-life update/replacement for

ASRAAM for use on Typhoon and possibly JCA.

- Common Anti-Air Modular Missile Technology Demonstration Programme (CAMM TDP).
- Medium Range Radar (MRR) with fits on T23, CVF, LPD and LPH platforms.
- SeaWolf Missile System. Conventional Launch SeaWolf system (CLSW) is fitted in the Type 22 Frigates and a Vertical Launch SeaWolf system (VLSW) is fitted in Type 23 Frigates.
- SeaWolf Mid Life Update (SWMLU) with updated tracking and guidance Subsystem to improve performance.
- Radar Type 996 fitted to type 42 Destroyers and Type 23 Frigates.
- Advanced Short Range Air-to-Air Missile (ASRAAM) fielded on the Typhoon, Tornado F3 and Harrier aircraft.
- Rangeless Airborne Instrumented Debriefing System training tool (RAIDS) currently flown on the Typhoon, Harrier, Tornado GR4, Tornado F3 and Hawk aircraft.
- Sidewinder Missile fielded on the Harrier, Tornado GR4 and Hawk aircraft.
- Rapier weapon system. Contact details:

SHORAD PT Senior Commercial Officer

- T: 030 679 39264 (from inside UK)
- T: 0044 (0)117 913 9264 (from outside UK)
- E: deswpnsshorad-sco@mod.uk

SHORAD PT Business Manager

- T: 030 679 39231 (from inside UK)
- T: 0044 (0)117 913 9231 (from outside UK)
- E: deswpnsshorad-bm@mod.uk

MEDIUM RANGE AIR DEFENCE PROJECT TEAM

he Medium Range Air Defence Project Team (MRAD PT), formed as a result of the amalgamation of the Principal Anti-Air Missile System (PAAMS) Project Team and the Sea Dart Project Team, is responsible for delivering the anti-air warfighting capability to Royal Navy destroyers.

The Team manages the in-service support provided to the Sea Dart system fitted to the Type 42 destroyer and the acquisition and inservice support of the Sea Viper and Long Range Radar systems fitted to the Type 45 destroyer. Sea Viper has been produced in collaboration with France and Italy as part of the PAAMS programme. Sea Viper consists of the Sampson Multi-Function Radar, a command and control sub-system, vertical launchers and the Aster 15 (short range) and Aster 30 (medium range) surface-to-air missiles.

Contact details:

MRAD Commercial Manager

T: 030 679 39221 (from inside UK)

T: 0044 (0)117 913 9221 (from outside UK)

BEYOND VISUAL RANGE AIR-TO-AIR MISSILE PROJECT TEAM (BVRAAM PT)

eyond Visual Range Air-to-Air Missile Project Team (BVRAAM PT) is responsible for Meteor, the next-generation weapon which will provide Typhoon, Rafale and Gripen aircraft with the capability to combat projected airto-air threats throughout the life of the aircraft.

Meteor will contribute to the air superiority requirements of UK, EU and NATO operations through its ability to operate in all weather conditions, at long stand-off ranges and with a large no-escape zone.

Contact details:

BVRAAM Project Team Business Manager

- T: 030 679 31896 (from inside UK)
- T: 0044 (0)117 913 1896 (from outside UK)
- E: desbvraam-bm1@mod.uk

INDIRECT FIRE PRECISION ATTACK PROJECT TEAM (IFPA PT)

ndirect Fire Precision Attack Project Team (IFPA PT) will provide the Land Component with an all-weather, 24-hour capability to attack with precision individual and groups of hard/armoured and soft, static, manoeuvring and mobile targets extending to ranges in excess of 150km. IFPA capability will be delivered by a range of munitions.

Current studies indicate that the munition mix could be:

- 155mm Guided Shell options being considered as part of the IFPA Assessment Phase.
- Guided Multiple Launch Rocket System (GMLRS) – in service.
- Large Long Range Rocket options being considered as part of overall IFPA Assessment Phase.
- Loitering Munition contract awarded in March 2010 to MBDA (through the MOD/ MBDA partnering agreement) for a two-year Demonstration and Manufacture Phase to deliver an Early Operating Capability.
 Contact details:

JEDA DE Durain

IFPA PT Business Manager/ Financial Controller

- T: 030 679 31881 (from inside UK)
- T: 0044 (0)117 913 1881 (from outside UK)
- E: DESWpnsIFPA-Fin@mod.uk

SURFACE ATTACK MEDIUM PROJECT TEAM (SAM PT)

he Surface Attack Medium Project Team (SAM PT) is responsible for the delivery and through-life management of the full air-launched 50kg and 100kg class of weapon systems for the Royal Air Force and Royal Navy.

Contact details:

Steve Sanders

Fir 1c #4116

MOD Abbey Wood South, BRISTOL BS34 8JH United Kingdom

E: DESWpnsComm-SAMCom@mod.uk





SURFACE ATTACK HEAVY PROJECT TEAM (SAH PT)

he Surface Attack Heavy Project Team (SAH PT) is responsible for the delivery and in-service management of the Royal Air Force Storm Shadow Weapon System (SSWS). The Storm Shadow missile system is based on the Apache air vehicle and is optimised to meet UK requirements. Storm Shadow is fully integrated on the Tornado GR4 aircraft.

Contact details:

SAH PT Commercial Manager

T: 030 679 33700 (from inside UK)

T: 0044 (0)117 913 3700 (from outside UK)

E: DESWpnsSAH-C@mod.uk

DEFENCE ORDNANCE SAFETY GROUP (DOSG)

he Defence Ordnance Safety Group (DOSG) is the MOD's focal point for Ordnance, Munitions & Explosives (OME) safety. It provides policy, advice and regulatory functions on behalf of the Secretary of State for Defence and monitors departmental performance to provide assurance on OME safety through the Defence Ordnance Environment & Safety Board.

Contact details:

T: 030 679 35299/35246 (from inside UK)

T: 0044 (0)117 913 5299/5246

(from outside UK)

E: DesWpns-DOSG-BusMgr@mod.uk

TRIALS, EVALUATION, SERVICES AND TARGETS PROJECT TEAM (TEST PT)

rials, Evaluation, Services and Targets
Project Team (TEST PT) is the key delivery
agent of the MOD test and evaluation (T&E)
strategy and has responsibility for the oversight
of the management and delivery of T&E across
the whole of defence.

It is also responsible for the delivery of a number of T&E services through the management of the Long Term Partnering Agreement (LTPA) for Trials, Evaluation and Training services and the Combined Aerial Targets Service (CATS) contracts. TEST has personnel located at Abbey Wood, Boscombe Down and other major T&E ranges and works closely with many MOD T&E units, such as Air Warfare Centre (AWC), Maritime Capability, Trials and Assessment (MCTA), Army Trials and Development Units (TDUs) and all major industrial and academic T&E organisations.

The defence T&E strategy is based around three pillars:

- Implementation of fully integrated T&E across all Defence Lines of Development (DLODs) and through life.
- Coordination and planning of short, medium and long-term T&E.
- Optimisation of the T&E assets (both within and external to the MOD) and use of new methods as they emerge.

There are new services provided by the TEST team to help implement the three pillars, including:

 The Defence Evaluation Advisors (DEAs), who provide support to a project in generating their Integrated Test, Evaluation and Acceptance Plan (ITEAP),

- ensuring it meets the demands for pan-DLOD and through-life working. The DEA service can be used by suppliers to facilitate with procurement teams across Defence and also help market their capabilities through our strong links.
- The T&E Coordination Cell (TECC) provides a comprehensive view of the MOD's T&E requirements and the range of facilities that exist to meet these requirements. Two major planning tools are available online to support the wider community: a T&E Catalogue of what capabilities exist; and the Master Schedule of what T&E activities are being planned and undertaken.
- On the basis that T&E management within the MOD has often been incoherent and immature, the Change and Development section is responsible for the development of T&E optimisation plans and activities in support of the T&E strategy. It also develops wider stakeholder connections around the world, to ensure that the portfolio of T&E products offered is up to date and can be easily accessed.

Defence T&E Services (LTPA) are delivered by:

- T&E Operations Delivery is responsible for day-to-day contract performance management and delivery of the LTPA contract, exercising the Authority responsibilities as set out in the contract and establishing working procedures where they are not. T&E Ops Delivery is also responsible for exercising the Department's public accountability functions (particularly the Head of Establishment role for which the TL holds a delegation from the DE&S Chief of Corporate Services).
- The LTPA is a 25-year contract with QinetiQ which came into effect on 1 April 2003. The aim of this contract is the continuing provision of appropriate test and evaluation ranges as well as aircraft test and evaluation capabilities, and also a variety of other training and specialised services.

Combined Aerial Target services are delivered by:

- Targets Operations Delivery is responsible for day-to-day contract performance management and delivery of the CATS contract. This is a programme which unites all unmanned aerial target provision for the three Services under a single requirement.
- A 20-year contract for the provision of sub-sonic targets was signed in December 2006 with QinetiQ based on the principles of a Public Private Partnership (PPP) approach. Targets Operations Delivery is also responsible for other targets such as the Fast Inshore Attack Craft Representative Target (FIAC RT) and the Royal Navy's NATO standard Surface Target Balloon.

Contact details:

TEST Team

T: 030 679 31038 (from inside UK)
T: 0044 (0)117 913 1038 (from outside UK)

E: deswpnstest-defevaladvisormgr@mod.uk

DEFENCE GENERAL MUNITIONS PROJECT TEAM (DGM PT)

efence General Munitions Project Team (DGM PT) is responsible for the acquisition, in-service management and disposal of all general munitions in support of all three Services.

Within the inventory, Heavy Munitions has 170 line items; Light Munitions 165 line items; Pyrotechnics 550 line items; and Mines and Explosives 660 line items.

The team manages six partnering agreements with industry, most notably the 15-year, £3 billion Munitions Acquisition, the Supply Solution (MASS) Partnering Agreement signed in 2008 with BAE Systems. The team is based at Ensleigh, Bath but will join the rest of the WOC at Abbey Wood, Bristol in late 2011.

Contact details:

DGM PT Business Manager

T: 0044 (0)1225 468832

E: desdgm-HdBusGp@mod.uk

INTERNATIONAL GUNS, MISSILES & ROCKETS PROJECT TEAM

nternational Guns, Missiles & Rockets PT based at Abbey Wood procures and supports a wide range of weapons – including manportable anti-armour weapons for the Army, Royal Navy guns including Close-In Weapon Systems, air-launched missiles & rockets, and fixed & rotary wing guns for the RAF.

It comprises 120 staff based at DE&S Abbey Wood, Bristol and is responsible for the following projects:

- Anti-Structures Munition (ASM) for the Army
- Light Anti-Structures Munition (LASM) for the Army
- · Javelin missile for the Army
- Next Generation Light Anti-Armour Weapon (NLAW) for the Army
- 20/30mm cannons and Small Calibre Gun for the Royal Navy
- General Purpose Machine Gun mountings for the Royal Navy
- 4.5" Mk8 Gun for the Royal Navy
- Gun Fire Control Systems for the Royal Navy
- Goalkeeper (30mm) Close-In Weapons Systems for the Royal Navy
- Phalanx (20mm) Close In Weapon Systems for the Royal Navy
- Advanced Medium Range Air-to-Air Missile (AMRAAM) for the RAF
- Hellfire Missile for the RAF
- Fixed and rotary-wing Guns and Rockets (CRV7) for the RAF

Contact details:

IGMR Project Team Business Manager

T: 030 679 33754 (from inside UK)

T: 0044 (0)117 913 3754 (from outside UK)

E: DESWpns-IGMR-BM@mod.uk

TORPEDOES PROJECT TEAM

he Torpedoes Project Team is responsible for the acquisition of the UK's Spearfish heavyweight and Sting Ray lightweight torpedoes. This spans all activities including development, manufacture, in-service support, inventory management and disposal. Spearfish is



embarked in all submarines while Sting Ray is deployed widely in ships, helicopters, and Maritime Patrol Aircraft.

The project team is currently responsible for the following projects:

- Spearfish Upgrade
- Sting Ray Insensitive Munition Warhead Contact details:

Torpedoes PT Business Manager

- T: 030 679 31498 (from inside UK)
- T: 0044 (0)117 913 1498 (from outside UK)
- E: deswpnstorps-busmgr@mod.uk

TOMAHAWK AND HARPOON WEAPON SYSTEMS (THWS) PROJECT TEAM

he Tomahawk and Harpoon Weapon Systems (THWS) Project Team is responsible for the acquisition of the UK's Tomahawk Land Attack Missile (TLAM) and Harpoon missile and their respective weapon systems. This covers all

activities including development, manufacture, in-service support, inventory management and disposal.

It should be noted that purchase of missiles for both is through Foreign Military Sales cases with the USA Government. TLAM is embarked in all SSNs while Harpoon is deployed on all frigates.

The project team is currently responsible for the following weapons:

- TLAM
- Harpoon

Contact details:

Tomahawk and Harpoon Weapon Systems PT Business Manager

T: 030 679 35473 (from inside UK)

T: 0044 (0)117 913 5473 (from outside UK)

E: deswpnsthws-fc@mod.uk

FREEFALL PROJECT TEAM

he Freefall Project Team (FF PT) is responsible for managing the following equipment:

- Paveway IV
- · Paveway III and Enhanced Paveway III
- Paveway II and Enhanced Paveway II
- · Ballistic bomb bodies (live and inert)
- 3kg and 14kg practice bombs
- Bomb ancillary equipment (Lugs, Shearwires, etc)
- SME advisors for GBU12
- Legacy weapon disposal (BL755, JP233)

Contact details:

FF PT Leader

T: 030 679 31175 (from inside UK)

T: 0044 (0)117 913 1175 (from outside UK)

E: DESWpnsFF-TL@mod.uk

FF PT Business Manager

T: 030 679 80718 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 80718 and #

E: DESWpnsFF-BM@mod.uk

DIRECTOR INFORMATION SYSTEMS AND SERVICES OPERATING CENTRE

NETWORKS TEAM

he Networks Team which was formed from the amalgamation of the previous Defence Fixed Networks (DFN), Global Communications Services (GCS) & Theatre and Formation Communication Systems (TFCS) PTs and the Defence Cryptosecurity Authority (DCA), delivers global communications for Defence. It is responsible for satellite acquisition, long-haul communications and service delivery, including Skynet 5, Defence High Frequency Communication System and Defence Fixed Telecommunications Service.

The Networks Team also provides deployable wideband communications systems for the Armed Forces and is the single focus for the acquisition and support of High Grade Cryptographic equipment and the provision of Cryptographic key material, policy and assurance of projects that require a Crypto solution.

Contact details:

DES Networks COS

T: 030 679 80443 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 679 80433 and #

E: DESNet-COS@mod.uk

DEFENCE INFORMATION INFRASTRUCTURE (DII)

he ATLAS Consortium manages the Defence Information Infrastructure (DII) project for the MOD to deliver Defence a secure and coherent information infrastructure at minimum whole-life cost while maintaining continuity of service.

DII is essential to the future capability of the MOD and the Armed Forces. The scale and the inherent complexity of DII presents significant challenges to ATLAS and the MOD, all of which need to be overcome. DII is far more than the provision of terminals – it is a fully managed and supported infrastructure service, giving user support 24 hours a

day, seven days a week, worldwide. In addition to the terminals themselves, the programme must also deliver the supporting infrastructure including data centres, individual site designs, user support and directory services, as well as migrating existing MOD applications to operate on the new infrastructure.

- Over 300,000 Users
- 150,000 Terminals
- 2000 MOD Locations
- 500+ Applications
- Unclassified to Above Secret
- Fixed Sites (UK and Abroad) and Deployed HQs

Contact details:

Christine Cooper

Supply Chain Business Relationship Manager Infrastructure, MOD & DII Accounts

EDS, an HP Company

Global Supply Chain Services (GSCS)

Building D900, Minerva House

Welton Road, Delta Business Park SWINDON, Wiltshire SN5 7XQ

United Kingdom

T: 0044 (0)7818 013883

E: christine.cooper@hp.com

APPLICATION SERVICES TEAM (AST)

he Application Services Team (AST) provides application services that operate in support operations. of current **business** management, administration information solutions, and delivery of enhanced future capability. AST was formally launched on 1 April 2009, bringing together the Command and Battlespace Management (CBM) part of the former Command Support and Intelligence Services (CSIS) PT with the Defence Corporate Business Applications (DCBA) PT. AST is developing its portfolio of services and a new delivery model which will deliver efficient and effective application services across defence.

Key services which the Team currently provides in support of the front line and MOD business include:

- Command and control support for planning and the command and control of operations.
- Defence Medical Information Capability Programme.
- Defence eCommerce Service.

Contact details:

AST Business Manager

Rudloe Site, CORSHAM T: 0044 (0)1225 819352

E: DESAppsSvcs-BusMgt-AsstHd@mod.uk

BATCIS DELIVERY TEAM

he PT is responsible for the through-life management of a range of tactical CIS equipment and systems used in the Land environment, including the associated amphibious and air manoeuvre forces. The main systems managed are Bowman, the Common Battlefield Applications Toolset (ComBAT), Infrastructure, and Platform Battlefield Information Systems Application (P-BISA) (CIP), collectively known as BCIP.

Because of the rapid pace of change in CIS technology, BCIP equipment and software needs to be continuously updated to prevent obsolescence; this, and the need to support operations, means that there is a continuous requirement for update and upkeep activities, termed spiral sustainment. BATCIS also manages the Personal Role Radio, ARRC C2IS and MAKEFAST as well as a large number of other CIS equipment and services ranging from the TacGA (Tactical Ground to Air) Radio (PRC346) to the Joint Systems Integration Body plus legacy equipment, as well as involvement in Urgent Operational Requirements (UORs). BATCIS intends to increasingly focus on radiobased tactical command and control systems, and supporting equipment.

Contact details:

Mr Laurie Jackson

E: DESBATCIS-ComrclMgr@mod.uk





DIRECTOR JOINT SUPPORT CHAIN OPERATING CENTRE

BRITISH FORCES POST OFFICE (BFPO) TEAM

he British Forces Post Office (BFPO) is responsible for the provision of an effective and efficient Postal and Courier Service, in order to sustain the fighting power of UK Armed Forces worldwide.

BFPO provides worldwide support to all the Armed Forces and their dependants, MOD establishments and departments, defence-related industries and other authorised users. This support is provided through BFPO despatching via their Defence Postal Service (DPS) at Northolt to worldwide Forces Post Offices and to the Official Mail Service (OMS). The Defence Courier Service (DCS) also provides UK and worldwide support via their 'By Hand' courier service for the movement of protectively marked material. BFPO benefits from a dedicated and diverse workforce that reflects its tri-Service nature.

BFPO provides official and private mail distribution services, which include letters, packets, parcels and Hybrid mails worldwide including HM Ships in home and foreign waters. BFPO operates closely with the Royal Mail Group.

Contact details:

Customer Services

T: 0044 (0)20 8589 3450 T: 0044 (0)8457 697978

W: www.bfpo@mod.uk

DISPOSAL SERVICES AUTHORITY (DSA)

he Disposal Services Authority (DSA), originally the Disposal Sales Agency, was formed in October 1994 and relaunched and renamed as the Disposal Services Agency in November 2000. With the creation of DE&S, agency status was removed and, now part of that organisation, it is known as the Disposal Services Authority.

It has sole authority to dispose of all surplus MOD equipments and excess waste past its planned lifespan and offers a complete disposal solution with the remit of maximising the return for the taxpayer. The range of material includes capital equipments such as warships, aircraft and vehicles as well as all inventory and spares used to support the Armed Forces, clothing, IT and any number of miscellaneous items. For capital equipments, the DSA will actively promote a sale to overseas governments for further use, and it is particularly successful in achieving sales of warships and noncombat aircraft. Such sales achieve the best return, cement UK international relationships and provide further opportunities for UK industry. Disposal of other material is largely through a range of specialist contractors that sell into the commercial marketplace to achieve the best return.

The DSA is charged with providing a collection service from units throughout the UK, and it conducts the majority of its disposals of surplus kit through a series of incentivised contracts with these specialist companies. This utilises the commercial expertise of these various specialist contractors as they undertake the bulk of the collection, storage, marketing and sales. The DSA has secured nearly £900 million in gross sales over time, saved several hundreds of million of pounds in storage and

transportation costs, achieved efficiency gains by driving down the unit cost of sales, and expanded its disposal services into the wider public sector.

Contact details:

T: 030 6770 2911 (inside the UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 6770 2911 and #

Menu choices

Menu 1

- 1. Furniture and IT
- 2. Scrap Metal and Hazardous Waste
- 3. Clothing, Medical, Military/Naval/Aircraft Spares
- 4. Vehicles, POL, Tyres and Miscellaneous Stores
- 5. General Enquiries

Menu 2

- 1. Ships and Gifting
- 2. Non-MOD Business
- 3. Commercial Team
- 4. General Enquiries

W: www.edisposals.com

DEFENCE SUPPORT CHAIN OPERATIONS AND MOVEMENTS (DSCOM) TEAM

efence Support Chain Operations and Movements (DSCOM) Team, located at Bristol Abbey Wood, is the operationally focused part of the Joint Support Chain.

It is a close-knit organisation which provides the Operational lead for DE&S, linking with Permanent Joint Headquarters, MOD and Front Line Commands to provide support to operations around the world. It provides defence and other authorised users with agreed transport and movements services worldwide in peace, crisis and war in order to support current and future UK military capability. DSCOM's vision is to be operationally focused and proactive, dedicated to meeting defence requirements through the acquisition of high-quality, good value transport and movements support and the timely delivery of materiel to Front Line Commands and operational theatres.

In view of the current re-organisation of this team, please contact Martin Wragg for up-to-date information:

T: 030 679 32843 (from inside UK) or 0044 (0)117 913 2843 (from outside UK)

E: DESSRT-DSS1@mod.uk

THROUGH LIFE SU2PPORT (TLS) TEAM

hrough Life Support (TLS) joined the Joint Support Chain (JSC) on 1 April 2009. As part of the Future JSC Strategy, TLS provides a single focus for the improvement of support solutions, thus helping Project Teams to develop flexible, resilient and coherent throughlife support solutions that embrace best practice from the wider support community.

In this role TLS delivers sufficient authoritative policy, assurance guidance and advice to enhance the capability that is delivered from DE&S, with

effective and affordable through-life support solutions that support our Armed Forces, now and in the future. *TLS comprises:*

- An integrated team providing assurance advice across all support disciplines.
- A policy team giving specialist advice and guidance and authoritative policy on subjects including:
- Reliability and maintainability
- Equipment and Munitions Packaging
- Test and calibration
- Technical documentation
- Obsolescence
- Integrated Logistic Support
- A learning and development team which sponsors the MOD's Integrated Logistic Support Training.

Contact details:

TLS Chief of Staff

MOD Abbey Wood, Elm 3a #4319

BRISTOL BS34 8JH United Kingdom T: 0044 (0)117 913 2119

E: DESJSCTLS-COS@mod.uk

LOGISTIC NETWORK ENABLED CAPABILITY TEAM

he Log NEC Programme encompasses all the elements of DE&S involved in the management and delivery of logistic information services. Its role is to deliver a coherent end-to-end (E2E) logistics support chain providing logistic information at all levels of decision-making, fully integrated with both the front line and industry.

The Programme is delivering a breadth of capabilities in discrete, but complementary, stages; ultimately leading to the development of an integrated system to support deployment and movement planning and management.

Within the Log NEC Programme a Future Logistic Information Services (FLIS) Delivery Partner (DP) will be appointed to work towards transforming the current complex and diverse set of legacy systems, supporting contracts and suppliers to coherent and consistent Logistic Information Services across Materiel Flow, Engineering & Asset Management and Logistics Decision Support; ultimately replacing current base systems for inventory management with enterprise technologies that interface with other defence and industry processes.

The Log NEC Project Team is an integral part of the overall Programme, and is working to achieve significant improvements in Engineering, Asset Management and Consignment Tracking across Defence. These projects consist of a suite of business change initiatives, supported by logistic information systems, which together will deliver major benefits to operational performance.

Contact details:

Log NEC (Commercial) Team

T: 030 677 8996 (from inside UK); from outside the UK: 0044 (0)196 789 0000, wait for message and dial *, then enter 030 677 8996 and #

E: DESLogNECProg-PMG-Cmrcl-AstHd@mod.uk

UNITED KINGDOM NATIONAL **CODIFICATION BUREAU**

■ he UK National Codification Bureau is a business unit within the Supply Chain Management (SCM) organisation, and is responsible for the allocation of UK NATO Stock Numbers (NSNs) for equipment and spares entering the defence supply chain. NSNs are also used internationally by the defence departments of other nations participating in the NATO Codification System (NCS). The repository for UK NSNs and associated data is the Item of Supply Information System (ISIS), which is operated and maintained by UK NCB. Specialist contractors work in conjunction with UK NCB in processing codification transactions, and in ISIS development and maintenance activities

UK NCB also manages the Information Resource Centre (IRC) which is responsible for conducting checks with Original Equipment Manufacturers for drawings held on the DARIUS system, and compilation and delivery of Build Standard Lists and Manufacturing Technical Data Packs for DSG Land and DSG Land Supply, to enable competitive tenders for the procurement of spares to support Land vehicles and equipment.

UK NCB is based in Kentigern House in Glasgow, with a front-office in Cedar 1B in Abbey Wood, Bristol.

The specific services provided by UK NCB are:

- Development of UK NATO Codification Policy and Future Programmes.
- Provision of advice and guidance to MOD and industry on Codification requirements, procedures and applications.
- Assessment and assurance of NATO Codification processes and plans.
- Control and maintenance of Codification database and database services.
- Provision of UK NATO Stock Numbers.
- Provision of commercial Codification to
- · Provision of training to meet customer requirements on Codification subjects, including use of ISIS.
- Information Resource Centre (IRC) services, as above.

Contact details:

T: 0044 (0)141 224 2227 or 2066 (Kentigern House)

W: www.mod.uk/ncb F: DESSCM-NCR-CUSTOMERFOCUS@mod.uk

DEFENCE FUELS GROUP (DFG)

he Defence Fuels Group (DFG) is responsible for the efficient and effective provision of fuels, lubricants and industrial gases to the Armed Forces worldwide. It is a tri-Service group with responsibilities for management of the physical supply chain including policy, procedures and regulations.

It procures aviation, marine and ground based fuels, lubricants and industrial gases for its customers, ensuring that they are delivered or made to the correct quality wherever and whenever they are needed.

Contact details:

DFG Business Manager

Defence Fuels Group HQ, West Moors WIMBORNE, Dorset BH21 6QS United Kingdom

T: 0044 (0)1202 654376

E: DESDFG-WES-BusinessMgr@mod.uk

LOGISTICS COMMODITIES TEAMS

DEFENCE CLOTHING TEAM

efence Clothing Team is part of the Logistics (Commodities) grouping within the Joint Support Chain, Defence Equipment and Support. The team is based at Ensleigh, Bath and is responsible for maintenance of the Armed Forces clothing inventory through production planning based on customers' requirements, procurement and stock management.

Staff within the team are responsible for product development and customer liaison and maintain a direct link to operational theatres on all aspects of operational clothing. Acquisition teams with responsibility for workwear and personal protection equipment, and for Parade and Ceremonial clothing, work with Logistics Commodities finance and commercial staff to let the contracts relating to clothing and equipment requirements.

Defence Clothing is also responsible for the New Clothing Solution project, an initiative to modernise the Defence Clothing supply chain by utilising modern online technology and the latest commercial logistics methods to deliver clothing direct to customers.

The team was formerly responsible for the project management and delivery of PECOC (Personal Equipment and Common Operational Clothing project) which is developing an integrated system to replace the current combat uniform and accessories. The PECOC team moved to Land Equipment (Individual Capability Group) on 1 April 2010, along with the Combat Equipment Acquisition Team to form the Personal Combat Equipment (PCE) Team.

Contact details:

Supplier Focal Point

Log Commodities Commercial Co-Ordinator T: 0044 (0)1225 472121

E: DESCOMMODITIES-Comcrl-DC-SCM1@ mod uk

DEFENCE FOOD SERVICES

efence Food Services is part of the Logistics (Commodities) grouping within the Joint Support Chain, Defence Equipment & Support. The team is based at Ensleigh, Bath and is responsible for provision of catering services and support to UK Armed Forces whether they are on operations, exercise or in barracks.

Staff within the team are responsible for the Global Food Supply Contract and development of operational ration packs for group and individual feeding across a range of operational environments and catering policy within the MOD.

Contact details:

Supplier Focal Point

Log (Commodities) Commercial Co-Ordinator

T: 0044 (0)1225 468511 E: DESDFS-COM1FSCORP@MOD.uk

MEDICAL AND GENERAL **SUPPLIES TEAM**

edical and General Supplies Team is part of the Logistics (Commodities) grouping within the Joint Support Chain, Defence Equipment & Support. The team is based at Foxhill. Bath and provides integrated medical, veterinary, dental and general supplies, equipment procurement and support to its customers, in addition to technical support and logistic solutions.

The medical element is responsible for procuring medical materiel to enable the Defence Medical Services to maintain the health of MOD personnel. General military Supplies encompasses a wide array of products ranging from ropes to timbers, binoculars to cables, to support the UK Armed Forces' operational capability.

Contact details:

Supplier Focal Point

Log (Commodities) Commercial Co-Ordinator

T: 0044 (0)1225 884221

E: DESMEDGS-Comrcl1@mod.uk

JOINT SUPPORT CHAIN SERVICES (JSCS)

(FORMERLY DEFENCE STORAGE AND DISTRIBUTION AGENCY)

■ he Defence Storage and Distribution Agency's (DSDA) agency status formally ended on 31 July 2010, and on 1 August 2010 Joint Support Chain Services (JSCS) was established.

In line with reducing the number of arm's length bodies in Government and with the changes proposed in the scope of DSDA's work as a result of the Treasury-led Operational Efficiency Programme (OEP), it was recognised that the retention of DSDA's agency status was no longer a requirement for the future Joint Support Chain.

The formation of JSC Services supports the integration of provider services within the JSC Operating Centre and introduces a single provider structure delivering the services and capabilities previously provided by DSDA. JSC Services also encompasses the British Force

Post Office (BFPO) and the Disposal Services Authority (DSA); creating a business unit responsible for the provision of storage, distribution, postal, courier and disposal services. This integration will provide a more robust and efficient organisation that will continue to deliver the highest levels of service and support to our Armed Forces

JSC Services remains a customer driven,





commercially aware, storage, distribution and processing organisation that plays a vital role in maintaining and supporting the operational readiness of the UK's Armed Forces. The Business Unit aims to provide an effective and efficient materiel distribution, processing and storage service within the supply chain to comply with their mission: "to sustain the fighting power of the UK's Armed Forces worldwide by providing a storage processing and distribution service that meets the highest levels of professional

The direction of travel for JSC Services will enable further streamlining of activities that will be market tested against a robust Public Sector Comparator. This will ensure maximum value for money for defence and the UK taxpayer. This will be carried out as part of the Future Defence Storage and Distribution Programme (FDSD), formerly known as the DSDA part of the OEP.

As work continues to explore ways in which the organisation can operate more effectively and efficiently, JSC Services is carrying on 'business as usual'. It continues to play a major role within the defence supply chain, and remains committed to providing a high quality service that is agile, effective and commercially astute, inspiring confidence and trust among customers and stakeholders. Support to current and future operations remains JSC Services highest priority and will not be affected during this period of change.

Located throughout the UK and Northern Germany, JSC Services provides the only strategic warehousing and distribution function for the UK's Armed Forces around the world, acting as a central enabling hub within the defence supply chain. JSC Services has an overall view of supply chain activity and is therefore ideally suited to identify efficiencies in the demand and issue process for their customers' inventory management and provide critical information regarding stock levels and issue activity.

In 2007 the then DSDA created a deployable capability team called Operation ANVIL, enhancing its support and services to the UK's Armed Forces. The team supported Operation BROCKDALE (one of the biggest logistic challenges to be undertaken by British military forces in modern history) to return British military equipment from Iraq. Since it formed the team has delivered an approximate financial saving to the MOD of at least £12.7 million.

Such initiatives have enabled customers and industry to work more effectively within the defence sector, providing customers with unrivalled operational advantages at the gateway to the military supply chain. This is why JSC Services has become an integral part of many high-profile logistics support contracts and the preferred supplier to some of the biggest names in defence.

Working jointly with the customer and the consumer, JSC Services is able to deliver agreed equipment and support services. The Business Unit is committed to establishing mutually beneficial relationships with its suppliers, customers, business partners and ultimately the UK's Armed Forces. The key focus for JSC Services is on being an intelligent and responsive provider partner within DE&S and providing a range of cost-effective essential and efficient support services to the MOD.

JSC Services represents a robust and capable organisation at the centre of the defence supply chain, one that supports new ways of working and innovation by the Project Teams and enables new or alternative supply chain solutions. Through collaborative working JSC Services has a team that can meet in full the logistics challenges posed to the MOD in the 21st century. JSC Services statistics:

- JSC Services holds 796,148 stock lines
- JSC Services has an inventory valued at £13,099 billion
- · JSC Services has issued almost 63 million stock items in the last year
- JSC Services has made 209,645 issues to operations in the last year
- JSC Services has 1,750,000m³ non-explosive storage
- JSC Services has over 250,000m³ explosives storage

BFPO statistics:

- BFPO handled 1,480,496kg (185,062 bags) of operational mail between April 2009 and March 2010
- BFPO handled 2,727,064kg (340,883 bags) of non-operational mail between April 2009 and March 2010
- BFPO distributed 105,984kg (13,248 bags) of mail to Herrick in July 2009
- BFPO distributed 412,392kg (51,549 bags) of mail to Herrick at Christmas 2009/10 (November/December)

DSA statistics:

- DSA disposes of 10,000 surplus declarations a year, which is the equivalent of 50,000 tons of material
- DSA is the leading organisation in the UK for disposal services on behalf of the public sector
- 96% of disposals are either sold for further use or recycled, and only 4% is sent to land fill
- DSA has achieved in excess of £900 million in gross sales in the UK, Germany and other countries

Contact details:

T: 0044 (0)1869 256528

E: Lawrence.Beckett794@mod.uk

DIRECTOR SAFETY AND **ENGINEERING (DS&E) OPERATING CENTRE**

ur Mission is to "Drive, develop and deliver safety and engineering expertise and capabilities in order to equip and support our Armed Forces."

DS&E are a source of safety and engineering support and advice, pursuing additional mechanisms to deliver strategic objective SO4: S&E support and advice delivered to meet Operating Centre needs.

Key milestones in pursuing SO4 in 2010-11 are:

- SO4.1 Present a submission to support a DS&E Option to resource the delivery of engineering assurance in DE&S.
- · SO4.2 Implement a new task priority framework across all customers which is aligned with the priorities for defence.
- SO4.3 Roll out the new DQAFF processes. In addition to providing advice and support, there are occasions where the subject matter expertise within DS&E groups needs to be used to provide a demonstrable and effective independent assessment of project activity.

The majority of our contracting activity is through the Framework Arrangement for Technical Support (FATS).

LAND SYSTEMS TEAM

■ he Land Systems Team provides Land Systems engineering and safety policy, advice and guidance.

It consists of:

- The Serious Equipment Failure Investigation Team (SEFIT) which investigates equipment failures, particularly those that have caused, or have the potential to cause, injury or death.
- Kit! magazine, a quarterly, 32 page, A5 sized publication concerning equipment care and safety issues. It is available to all ranks and uses an attractive, cartoon-style
- The Land Systems Safety Office (LSSO) maintains the Land Systems Safety and Environmental Protection policy; provides end to end safety assurance on Land Systems; and provides safety and environmental protection advice and guidance to DE&S teams, the Front Line Commands and industry.
- · Land Systems Engineering Policy which offers policy, advice and guidance on engineering management and policy and procedures for Land Systems.
- The Land Technical Development Partner which aims to improve the standing and professionalism of engineers working on land projects across DE&S.

Contact details:

Mr Garry Bye

Land Systems Team Business Manager

T: 0044 (0)1225 467732

Mob: 0044 (0)7879 428725

E: DESSELand-BM@mod.uk

SEA SYSTEMS GROUP (SSG)

esponsible for maritime safety assurance within MOD and supporting ship and submarine project teams in specialist engineering and scientific fields, including Naval Architecture.

Contact details:

Mr Phil Baker

Sea Systems Group Programme Manager T: 030 679 35148 (from inside UK)

T: 0044 (0)117 913 5478 (from outside UK)

E: DESSESEA-PROG@mod.uk

DEFENCE QUALITY ASSURANCE GROUP (POLICY)

QA (Policy) is the executive arm of the MOD **Quality Assurance Authority and provides** the following products and services:

- · A framework of Quality Assurance Policy for the Acquisition community
- · Advice on the application of the Policy
- QA contractual standards
- A range of QA training courses Contact details:

Mr G Fice

Skills and Communications Team Leader

T: 030 679 34037 (from inside UK)

T: 0044 (0)117 913 4037 (from outside UK)

E: DESSEDQA-Pol-SkC@mod.uk

SYSTEMS ENGINEERING & INTEGRATION GROUP (SEIG)

ystems Engineering & Integration Group (SEIG) is responsible for advice, guidance and support to MOD projects and operations on systems engineering, interoperability and on defence systems of systems thinking and approaches.

We are the MOD development authority for System of Systems Approach (SOSA) and provider of specialist systems engineering support services including Electromagnetic Environmental Effects, Defence Spectrum Software Acquisition Management, and Experimentation & Management, Decision Support.

Contact details:

Mr Robin Millard

SEIG Programme Manager

T: 030 679 33813

(from inside UK)

T: 0044 (0)117 913 3813 (from outside UK)

E: DESSESEIG-PROG@mod.uk

UK DEFENCE STANDARDIZATION (DSTAN)

K Defence Standardization (DStan), part of DE&S, comprises a team of engineers, scientists and specialist support staff, and provides the MOD with an in-house centre of excellence on Standards and Standardization Management.

Working in harmony with their customers and stakeholders. DStan delivers the ultimate Standardization service, providing not only advice and guidance on Standards and Standardization Management, but also on Standards development and contract verification. Recognised as a leader in its field, DStan has an extensive Defence Standards portfolio which is continually reviewed to support the Defence Acquisition Programme.

Many of the products and services DStan provides are listed below:

- Advice to MOD Project Teams on Standardization Management.
- Advice on Standards availability, status, selection and application.
- Access to external specialised support.
- Identification of publication sources for a variety of Standardization documentation.

- Electronic and hard copy versions of extant UK Defence Standards.
- · Access to NATO Standardization Agreements (STANAGs).
- Verification of Standards in MOD contracts.
- · Advice on Standardization Policy.
- Advice on the production of Defence Standards.
- · Advice on Standards support for Technology Exploitation.
- Standards in Defence News.
- DStan websites: www.dstan.mod.uk or www.dstan.dii.r.mil.uk

Contact details:

DStan Helpdesk

UK Defence Standardization

Room 1138

Kentigern House

65 Brown Street

GLASGOW G2 8EX

United Kingdom

T: 0044 (0)141 224 2531/2532

F: 0044 (0)141 224 2503

E: enquiries@dstan.mod.uk

CHIEF OF MATERIEL (FLEET)

SALVAGE AND MARINE **OPERATIONS (S&MO)**

■ he Salvage and Marine Operations (S&MO) Team is a key element of the MOD's worldwide marine capability. It provides salvage, towing, heavy lift, operational moorings, port clearance and underwater engineering. In addition to the MOD, it also provides these services to Other Government Departments (OGDs), such as the Department for Transport and the Home Office.

S&MO has recently become responsible for reviewing the condition of the UK's military wrecks on the seabed across the globe.

Contact details:

James Ward

Deputy Team Leader Salvage Operations

arine Services IBT (MSIBT) is part of the

Chief of Materiel (Fleet) cluster in DE&S

and manages two PFI contracts for:

Provision of Marine Services with Serco

Denholm Marine Services Ltd (SDMS);

Aircrew Training with Smit International

Provision of Marine Support to Ranges and

Users include Navy Command, Land Forces,

T: 0044 (0)1225 882471

(Scotland) Ltd (Smit).

E: dessalmo-dtlso@mod.uk

DEFENCE MARINE SERVICES

Chief of Joint Operations (CBF Cyprus and CBF Gibraltar). Marine services are provided through a 15-year service provision PFI contract with SDMS that was let in 2007.

Air Command, Centre, Defence Estates and

Marine services embrace a wide range of waterborne and associated support activities, both in-port and out of port:

- In-port activities take place at the Royal Navy's major bases at Portsmouth, Devonport and on the Clyde, and include tugs for ship movements, ferry operations, movements of explosives, lighterage and barges;
- · Out-of-port activities include the provision of support to military exercises; UK and worldwide maritime trials and training; support to maritime ranges; and the maintenance of some 350 moorings and navigational marks around the UK and in Gibraltar and Cyprus.

Serco Denholm manages, operates and maintains around 110 vessels to deliver these services. The new arrangement with SDMS will modernise marine services, and will result in a refreshed fleet of vessels capable of handling current and future warships and submarines at a greater level of efficiency. In addition, marine services support to RAF and Army aircrew training and to Army live firing range safety is provided under the contract for the Provision of Marine Support to Ranges and Aircrew

Training, which has a term of ten years to April 2012.

The service provides the following outputs to tri-Service users at nine locations around the UK coast:

- Provision of a range safety craft service on six Defence Estates live firing ranges.
- · Provision of a vessel winching platform for six RAF Search and Rescue (SAR) flights, two RAF SAR training establishments and a number of Land Forces helicopter units.
- Provision of a ferrying service and safety boat for tri-Service aircrew sea survival drills.
- · Provision of marine target towing for RAF fast iets.
- Participation in, and support to, national and international SAR exercises.
- Recovery of Air Sea Rescue Apparatus (ASRA) and Training Variant Torpedoes (TVT) for the RAF Nimrod Wing.
- Provision of craft for Navy Command boarding exercises, simulation of arms and drug smuggling activities and force protection exercises involving both Fast Attack Craft (FAC) and Fast Inshore Attack Craft (FIAC).

Smit manages and operates a total of 16 fast patrol type craft in support of Range Safety and Aircrew Training.

Contact details:

Business Manager

T: 0044 (0)2392 720803

E: DESDMS-BusMgr@mod.uk

HM NAVAL BASES

HMNB CLYDE

M Naval Base Clyde, at Faslane, some 25 miles north west of Glasgow, is home to the United Kingdom's strategic nuclear deterrent and the headquarters of the Royal Navy in Scotland.

RNAD Coulport, eight miles from Faslane, is responsible for the storage, processing, maintenance and issue of the Trident Weapon System and the ammunitioning task for all submarine embarked weapons. HMS Caledonia, on the east coast, provides accommodation and support for naval personnel standing by ships and

submarines in refit at Rosyth and is home to the Royal Marine Band Scotland.

Responsibility for the day-to-day management of the functions of HM Naval Base Clyde is vested in Naval Base Commander Clyde (NBC)/Deputy FOSNNI, who is also Commodore HMS Neptune and Authorisee of the Nuclear Site.





Contact details:

HMNB Clvde

Faslane, HELENSBURGH, Dunbartonshire G84 8HL, United Kingdom T: 0044 (0)1436 674321 Ext: 3379

E: Desnbcc-nbc-cpa@mod.uk

HMNB DEVONPORT

evonport Naval Base is home to the Royal Navy's large amphibious ships, the Hydrographic Surveying Squadron, **TRAFALGAR** submarines Class approximately two thirds of the frigate force. It is also the principal base of Flag Officer Sea Training and his operational sea training staff. Babcock own approximately one half of the site and their licensed site contains the UK's sole nuclear submarine refitting and refuelling facility.

Naval Base Commander (Devonport) is a Basic Level Budget (BLB) holder within Defence Equipment & Support and is accountable, through Chief of Materiel (Fleet), to CDM for the delivery of the outputs specified in the relevant sections of the 4* Joint Business Agreement between CDM and CinC Fleet, as amplified by our Provision of Services to the Fleet (PSF) document, within the resources allocated to him.

Contact details:

NRCIDI

HM Naval Base, DEVONPORT PL2 2BG **United Kingdom**

T: 0044 (0)1752 552219

HMNB PORTSMOUTH

ortsmouth Naval Base, known as HMS Nelson, includes several attached but independent organisations such as the Naval Historical Branch, Royal Marines School of Music and Portsmouth Historic Dockyard.

Naval Base staff work closely with BVT Surface Fleet Support in a unique public/private partnering agreement and together they meet the fleet's needs in functions such as fleet maintenance, logistics, communications, base support and personnel. The shared approach is embraced under the banner of Team Portsmouth - a one-team approach to the way business is conducted.

A massive scheme is to start in the future to enhance Portsmouth Naval Base over the next ten years. The plan, likely to cost approximately £60 million, includes the dredging of a deeper channel to Portsmouth, dredging of the main channel inside the harbour and refurbishment of several of the base's jetties. This will ease access and support for the new aircraft carriers due to enter service in 2014 that will replace the existing Invincible Class Aircraft Carriers, as well as the new Type 45 destroyers currently being built.

Portsmouth Naval Base is home to almost two-thirds of the Royal Navy's surface ships, including the aircraft carriers, Type 42 destroyers, Type 23 frigates and a mine countermeasures squadron, as well as fishery protection and training units. The base is a major employer in the Portsmouth area, with 17,200 people working at peak times and supporting the local community. It provides lodging facilities to Royal Navy personnel serving at the base and onboard Portsmouthbased ships.

Contact details:

HM Naval Base PORTSMOUTH P01 3LS United Kingdom PS to the Commercial Director T: 0044 (0)2392 722815

AGENCIES AND OTHER MOD TEAMS, **GROUPS AND ORGANISATIONS**

DEFENCE INFRASTRUCTURE ORGANISATION (DIO)



■ he Defence Infrastructure Organisation (DIO) was formed on 1 April 2011 when the former Defence Infrastructure organisation was brought together with Organisation property and infrastructure functions within the other six MOD TLBs to form a single organisation.

The DIO is responsible for managing the MOD's property infrastructure and for ensuring strategic management of the defence estate as a whole, optimising investment and supporting military capability to best effect.

The formation of the DIO has brought together, in one organisation, a broad range of property and infrastructure knowledge and core MOD skills. DIO staff deliver many different strands of estates work, including - but not exclusive to - the acquisition, development, management and disposal of fixed permanent buildings and structures, as well as land, utilities and facilities management services.

Establishing the DIO was one of the first detailed recommendations to emerge from the Defence Reform Unit, led by Lord Levene, which is working to implement the recommendations of the SDSR and at the same time helping to develop a new operating model for the Department.

The Defence Infrastructure Transformation Programme

The Defence Infrastructure Transformation Programme (DITP) is an umbrella term for all the different change initiatives relating to the defence estate and infrastructure which have evolved from the Strategic Defence and Security Review work. The DIO came into existence on 1 April 2011 and continues to evolve. The embedding and development of this organisation sits at the heart of all DITP work. A Transformation Support Team (TST) is in place to coordinate the DITP. The team provides support to the 'Solutions Leads' as well as delivering the necessary programme management.

Contact details:

Defence Infrastructure Organisation

Kingston Road SUTTON COLDFIELD West Midlands R75 7RI

T- 0121 311 3764

E: secretariat@de.mod.uk W: www.mod.uk/dio



Put your company on the MOD's radar

Have you registered your company on the MOD Supplier Information Database?

www.contracts.mod.uk

For more information or to register on the MOD Supplier Information Database (SID), please visit: www.contracts.mod.uk/select If you require assistance with your profile you can contact the Helpdesk via email at support@contracts.mod.uk or call 0845 270 7099

NEXT GENERATION ESTATE CONTRACTS (NGEC)

ext Generation Estate Contracts (NGEC) is a Defence Infrastructure Organisation (DIO) Programme to develop the most cost-effective mix of estate contract models to meet the future needs of defence.

PROGRAMME AIMS

The NGEC programme has two primary aims:

- To identify the most cost-effective mix of contract models for estate solutions to meet the future needs of defence.
- To undertake their procurement and transition of service delivery from the current contracts to the new contracts.

From 2013 the current arrangements with industry to provide management, maintenance and development of the UK defence estate will expire.

The NGEC programme is replacing those arrangements with a mix of contracts that will deliver the best possible service for the Armed Forces and the rest of UK defence, and achieve best value for money for the UK taxpayer.

KEY ASPECTS OF NGEC

NGEC recognises the role of the defence estate in supporting and enabling military tasks, and is working closely with DIO customers, wider government and industry to identify best practice and build it into DIO's future commercial arrangements.

The underpinning principle is for companies across industry, irrespective of size or geographical location, to be involved in the NGEC programme and considered as potential supply chain partners.

NGEC is also following EU guidelines in advertising commercial opportunities in the Official Journal of the European Union (OJEU).

Steve Rice, NGEC Programme Manager for DIO, said: "We need to ensure that the future contracts are the best deal for the MOD and structured so that industry is able to deliver our requirements in the most cost-effective way."

STRATEGIC WAY FORWARD

In June 2010, following approval by the MOD Investment Approvals Board (IAB), it was announced that the approved suite of future commercial arrangements will comprise:

- Four Regional Prime Contracts (Scotland and Northern Ireland; North of England, Wales, the Midlands and East Anglia; Southwest England; and Southeast England) delivering routine maintenance services.
- A number of regional Core Works Frameworks delivering construction projects, with the possibility of additional Functional Frameworks for Single Living Accommodation (SLA) and airfield pavements.
- A single UK-wide National Housing Prime Contract delivering housing maintenance services across the UK.
- A single UK-wide National Training Estate Prime Contract delivering range technical support, hard facilities management (Hard FM), soft facilities management (Soft FM), and training range booking services.

WHAT IS BEING REPLACED?

The current suite of DIO contracts was let between 2003 and 2005, and comprises:

- Five UK mainland Regional Prime Contracts (Scotland, South West, South East, Central, and East) delivering core works and routine maintenance work to existing facilities.
- Two Northern Ireland regional contracts delivering routine maintenance work to existing facilities.
- The Housing Prime Contract delivering maintenance, improvements and full upgrades to military homes across England and Wales.
- The Defence Training Estate (DTE) contract delivering management of training areas, camps and ranges across the UK.
- Project SLAM delivering new-build single living accommodation at defence establishments across the UK.

The future suite of DIO contracts is estimated to be worth between £500 million and £600 million per annum, and more than £5 billion over ten years, exclusive of major estate projects and work funded by DIO customers, and subject to future financial planning rounds.

FURTHER INFORMATION

You can access more information relating to the NGEC programme by visiting the MOD website, including:

- Progress so far and next steps
- Principles of the project
- The Defence Estates Development Plan (DEDP)

Contact NGEC team

If you would like to contact the DIO NGEC team, please email dengec@de.mod.uk

For further information, including Next Generation Estate Contracts, visit www.mod.uk/DefenceInternetMicroSite/DIO/WhatWeDo/NextGenerationEstateContracts.htm

NGEC IN NUMBERS

The defence estate is valued at approximately £15.3 billion. The future suite of DIO contracts is estimated to be worth between £500 million and £600 million per annum, and more than £5 billion over ten years.

The defence estate spans 240,000 hectares and 45,000 buildings. DIO currently manages over 52,000 Service family homes in the UK and 18,000 overseas along with 160,000 single bedspaces worldwide.

The defence training estate spans 160,000 hectares, including 14 major military training areas.

Key NGEC dates

- November 2008 Ministerial approval for Initial Gate Business Case
- 2009-10 Model Research Phase
- Late 2010 Expressions of Interest sought
- 2012 Contract award period starts
- 2013 Target date for service delivery

DEFENCE SUPPORT GROUP (DSG)

s an integral part of the MOD, the Defence Support Group (DSG) is one of the largest defence equipment support providers in the country. It provides cost-effective expert in-house maintenance, repair, overhaul, upgrade and support services for the UK Armed Forces' air and land systems.

At the heart of DSG is its people; they are pivotal to its reputation and success. Their skills and expertise make DSG a lean and forward-thinking business with an impressive pedigree of military capabilities.

DSG has the ability to strip, replace, repair, rebuild and assemble equipment from binoculars and small arms through to large aircraft and armoured fighting vehicles. Its in-house capabilities include maintenance, repair, overhaul and upgrade, mobile and in-barracks equipment support, fleet management, calibration, electronics, components, deployed operations support, logistic support solutions and spares procurement and provisioning – all with the primary objective of extending the in-service life of equipment.

The Head Office provides strategic direction to its main sites in Bovington, Catterick, Colchester, Donnington, Sealand, Stafford, St Athan, Stirling, Telford and Warminster. To enhance its geographic coverage, smaller support

sites are located in Aldershot, Bicester, Kinnegar and Sennybridge. DSG also has small teams embedded in other military locations around the UK.

With the ever increasing demand from Urgent Operational Requirements (UORs), DSG is supplementing the work carried out in the UK with deployments of personnel to frontline operations. Despite the hostile environments, where the threat of enemy assault through indirect fire is a reality, DSG is never short of volunteers willing to work in tough conditions.

DSG understands how critical it is to reduce equipment downtime. To combat this, its skilled workforce is providing support to the regeneration facility at Camp Bastion, an offering that not only improves equipment availability for Operational Commanders but also delivers savings to defence.

With 3300 employees, an annual turnover in excess of £200 million and a procurement spend of over £200 million, DSG remains loyal to supporting the Armed Forces while striving to excel in supporting its UK defence customers.

Contact details:

T: 0044 (0)1264 383295 F: 0044 (0)1264 383144

E: info@dsg.mod.uk W: www.dsg.mod.uk



DEFENCE MEDICAL SERVICES (DMS)

here are over 7000 regular uniformed medical personnel from all three Services known collectively as Defence Medical Services (DMS). The DMS is comprised of the Headquarters Surgeon General (HQSG), Joint Medical Command (JMC), Defence Dental Services (DDS) and the three single-Service medical organisations. The Headquarters Surgeon General is involved in a number of defence medical projects, initiatives, campaigns and policy areas.

THE SURGEON GENERAL (SG)

Role

The Surgeon General (SG) is the most senior serving medical officer and the spokesperson for professional medical expertise within defence. As end-to-end process owner for health care, SG is responsible for the practice and development of military medicine and quality and standards of clinical capability within the Defence Medical Services; for providing advice on maximising physical and mental wellbeing; and for ensuring, via clinical governance mechanisms and an inspectorate, the delivery of end-to-end health care. SG reports to the Vice Chief of the Defence Staff and attends the Defence Operating Board as required.

Responsibilities

SG is responsible for:

• Setting the overall direction and policy on all clinical matters relating to the practice of medicine within the military;

- Setting and auditing the professional performance of all medical personnel;
- Setting clinical and medical policies and standards, and auditing compliance by military organisations across defence;
- Developing the science of military medicine to develop approaches and treatments that will best counter threats to the health and wellbeing of Service personnel.

DMS staff currently work in MOD Hospital Units, military-run departments of Community Mental Health and Regional Rehabilitation Units across the country.

The Medical Sustainment Section within Med Ops and Plans of the Surgeon General's Department is based in MOD London and is responsible for current Operational Medical Equipment Capability and Sustainment, Acquisition and future capability. It provides liaison with the Medical and General Supplies Team based at Foxhill, Bath and also with the Military Defence Medical Consultant Advisers who advise on the medical capability requirements for Defence.

Contact details:

Sqn Ldr Jonathon Percival

 ${\sf SO2}\ {\sf Med}\ ({\sf EC}\ \&\ {\sf Sust})$, Surgeon General's Department

Ministry of Defence, Main Building, Whitehall

LONDON SW1A 2HB

T: 0044 (0)20 7807 0208

E: jonathon.percival950@mod.uk

DEFENCE SCIENCE AND TECHNOLOGY LABORATORY (Dstl)

rom 1 April 2010, Dstl is the delivery focus for science and technology (S&T) within the MOD, supporting military capability planning, delivery and generation. Dstl works with industry, academia and international collaborators to achieve this, as well as to design, commission and manage the MOD's non-nuclear research programme.

Dstl maximises the impact of science and technology (S&T) for defence and security requirements, to deliver battle-winning technologies for current operations and future defence strategy. It identifies real S&T advances and works to pull ideas rapidly into service.

It acts as the intelligent customer to identify the most appropriate solutions and suppliers to meet stakeholders' requirements and ensure delivery, as well as providing the stewardship of S&T sovereign capabilities in defence and security.

Dstl is an impartial organisation ensuring customers' needs are met in the optimal way, using the most appropriate suppliers. It maximises and manages the MOD's Intellectual Property, while safeguarding that of its partners. Dstl is responsible for the effective procurement of solutions to meet defence and security needs, adhering to government's commercial requirements.

Dstl's Centre for Defence Enterprise [see page 10] is focused on engaging with the wider supplier base to bring fresh ideas to defence and security problems.

The organisation is accountable to the MOD's Defence Research & Development Board, ensuring robust oversight and scrutiny.

Dstl works with other government departments, exploiting its expertise and knowledge to improve the safety and security of UK citizens. Dstl is a trading fund of the MOD and is accountable to government, to the taxpayer and to the troops it supports in the field every day.

Around 3700 of the nation's most talented and creative scientists, technologists and engineers work for Dstl at its three main sites: Porton Down, near Salisbury; Portsdown West; near Portsmouth; and Fort Halstead, near Sevenoaks.

Contact details:

Technical enquiries

Dstl Programme Office

T: 0044 (0)1980 658055

E: programmeoffice@dstl.gov.uk

Commercial enquiries

Dstl Commercial Services

T: 0044 (0)1980 658298

E: csenquiries@dstl.gov.uk

W: www.dstl.gov.uk



SMEs: How to grow your business with the MOD

The MOD is an important customer for UK industry. SMEs of all types and sizes can make a valuable contribution to the MOD's ongoing work at home and overseas, and in doing so can also expand their businesses. However, for a typical SME, selling to the UK MOD for the first time can appear a daunting prospect.

To help you gain a share of this valuable business, you can now download a free interactive eBook to help you take your first steps into the defence industry.

As well as providing a valuable resource, the eBook will help answer questions such as:

Why should I supply to the MOD? What should I do now?

How is the MOD helping SMEs? How do I find out more?



Download your free interactive eBook today at: www.contracts.mod.uk

UK HYDROGRAPHIC OFFICE (UKHO)

■ he United Kingdom Hydrographic Office (UKHO) has been charting the seas for over 200 years, giving the Armed Forces operational advantage through the provision of accurate charts and other products to enhance navigation and situational advantage.

Based in Taunton, the UKHO plays a crucial role in supporting and guiding the Royal Navy as well as other mariners around the world. As part of the MOD, UKHO provides navigational products and services to the RN and merchant shipping, enabling them to comply with Safety of Life at Sea (SOLAS) obligations. The full range of goods and services we provide are listed on the UKHO website: https://ukhocontracts.ukho.gov.uk

In order to maintain and grow the success of the UKHO and adhere to the Public Procurement Regulations, the UKHO use a number of methods to procure goods and services in an efficient and effective manner. The method chosen will depend on the type, contract value, complexity and duration of each requirement.

In the main, the UKHO uses three procurement vehicles:

- 1. Other Government Department (OGD) Framework Agreements -These are Framework Agreeements that are not let by UKHO, but are let by other departments and are open to other parts of government to use. The main OGD Framework Agreements used by UKHO are:
- those let by the Office of Government Commerce
- those let by MOD, eg MOD FATS 3
- the Capita 'Cipher' Contract let by DWP
- 2. UKHO Framework Agreements These are Framework Agreements that the UKHO has advertised for the supply of specific types of goods and services for which there is no suitable OGD Framework Agreement available.

3. UKHO Specific Requirements - Non Framework - These requirements tend to be one-off requirements for which there is no suitable Framework Agreement available.

In addition to its obligation to advertise its requirements in accordance with the Public Procurement Regulations, where appropriate, the UKHO also has a preference to advertise all requirements valued at over £20,000.

Any organisations wishing to bid for UKHO requirements are required to register on the UKHO eTendering portal. Registration is a simple process and once registered you will automatically receive notification of all UKHO requirements that are advertised, and for which you have registered a category interest.

You may register free at: https://ukhocontracts.ukho.gov.uk/procontract/ ukho/supplier.nsf

If you have any difficulty with the registration process, please contact either:

hannah.smith@ukho.gov.uk or

kevin.dicker@ukho.gov.uk

For more general enquiries, please contact:

UKHO General Enquiries Helpdesk

UKHO, Admiralty Way

TALINTON

Somerset TA1 2DN

United Kingdom

T: 0044 (0)1823 337900 E: helpdesk@ukho.gov.uk

MINISTRY OF DEFENCE POLICE AND **GUARDING AGENCY (MDPGA)**

■ he Ministry of Defence Police and Guarding Agency (MDPGA) is made up of the Ministry of Defence Police (MDP) and the Ministry of Defence Guard Service (MGS).

The MDP provides dedicated policing across the Defence Estate and has 3500 officers at more than 70 MOD sites. It specialises in the provision of armed protective policing services to support the MOD and Armed Forces. It has the largest Marine capability and Dog section of any British Police Force, as well as the third largest Fraud Squad. It also provides more traditional uniformed policing services for the defence community.

The MOD Guard Service provides a range of unarmed security duties at 200 defence establishments. These include patrols, CCTV monitoring, emergency response, observation tower duties and entry gate control.

Contact details:

Dilly Clancy, Procurement & Efficiency Manager

MDPGA HQ

Wethersfield, BRAINTREE

Essex CM7 4AZ United Kingdom

T: 0044 (0)1371 854768 E: virginia.clancy406@mdpga.mod.uk

MILITARY AVIATION AUTHORITY (MAA)

he Military Aviation Authority (MAA) is the new organisation that regulates, audits and assures all aspects of military aviation.

Established on 1 April 2010, the MAA provides the regulatory framework, certification and approvals for the acquisition, operation and continued airworthiness of air systems within the defence aviation environment. It has full oversight of all defence aviation activity and, through independent audit, provides assurance to the Secretary of State for Defence that the highest standards of aviation safety and airworthiness are maintained in the conduct of military aviation.

The MAA is led by a Director General. He is supported in his role by an Operating Director and Technical Director.

The organisation has a small headquarters based in Bath, Somerset, and is also represented at the following UK sites:

- RAF Northolt
- MOD Boscombe Down
- RAF High Wycombe
- MOD Abbey Wood
- RAF Wyton
- · Filton, Bristol
- MOD Main Building

The MAA is founded on three strong linked groups:

• The Operating Safety Regulation Group regulates and assures flight operations and air traffic management functions; it is headed by the Operating Director.

- The Technical Safety Regulation Group issues technical regulations and approvals to organisations, and assures technical airworthiness; this group is headed by the Technical Director.
- Finally, a single Military Air Accident Investigation Branch supports all Service Inquiries into military accidents convened by the Director

The MAA brings together, for the first time, the regulatory functions previously carried out by:

- The Directorate of Aviation Regulation and Safety (DARS);
- · Defence Airspace and Air Traffic Management (DAATM);
- The Air Systems Group; and
- The Military Flight Test Regulator.

The MAA was established in response to the recommendations made by Mr Charles Haddon-Cave QC in his Nimrod Review, which called for a radical overhaul of military airworthiness regulation.

Contact details:

Military Aviation Authority Secretariat

Spur 10, Block E

MOD Ensleigh

Granville Road

BATH BA1 9BE

E: MAA-EnquiriesMailbox@mod.uk





DIRECTORY OF PRIME CONTRACTORS

he Directory of Prime Contractors contains brief details of the MOD's Prime Contractors who were paid £5 million or more by the MOD in Financial Year 2009-10. The Prime Contractors listed below have current contracts with MOD covering a wide variety of products, services or works requirements. The MOD recognises its tier one Prime Contractors will have existing supply chains and it wants to help companies, particularly SMEs, to identify opportunities that will emerge across the defence supply chains.

In order to assist the Prime Contractors in fulfilling their Prime Contract obligations with the MOD, sub-contract requirements may from time to time arise from these contractors' Prime Contracts with the MOD, which may be of possible interest to SME companies.

The Directory, which is not an exhaustive list of all the MOD's Prime Contractors, contains a very brief description of the types of work that these Prime Contractors are involved in, together with contact and website details. Companies of all sizes, but particularly SME companies, which are interested in the possibility of becoming subcontractors to the MOD, may wish to approach some of these Prime Contractors, where appropriate, to discuss possible future business opportunities.

A & P GROUP LTD

The Docks, FALMOUTH Cornwall TR11 4NR United Kingdom

T: +44 (0)1326 212100

F: +44 (0)1326 319433

E: falmouth@ap-group.co.uk

W: www.ap group.co.uk/APFalmouth/

Ship repair, tank and hold cleaning, waste disposal.

AAH PHARMACEUTICALS LTD

Sapphire Court, Walsgrave Triangle COVENTRY CV2 2TX United Kingdom

T: +44 (0)24 7643 2000

F: +44 (0)24 7643 2001

E: enquiries@aah.co.uk W: www.aah.co.uk

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ADVANCED MATERIAL ENGINEERING PTE LTD

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T: +65 6660 7231 F: +65 6268 7579 W: www.stengg.com/home/home.aspx

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E: enquiries@aeroint.com

W: www.aeroint.com/index.html High-integrity networked software solutions

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Lysander Road, YEOVIL BA20 2YB United Kingdom

T: +44 (0)1935 475222

W: www.agustawestland.com Integrated helicopter systems.

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Millbank House, 171-185 Ewell Road, SURBITON, Surrey KT6 6AP United Kingdom Executive Jets Dept:

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F: +44 (0)20 8339 8572

Cargo Dept:

T: +44 (0)20 8339 8555

F: +44 (0)20 8339 8571

E: onlineenquiries@aircharter.co.uk

W: www.aircharter.co.uk

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Airborne Systems Group Headquarters 5800 Magnolia Avenue, Pennsauker N.I. 08109-1399 UNITED STATES T: +1 856 663 8120 F: +1 856 663 8159

AIRBORNE SYSTEMS NORTH AMERICA

5800 Magnolia Avenue, Pennsauken NJ 08109-1399 UNITED STATES

T: +1 856 663 8120 F: +1 856 663 8159 3701 West Warner Avenue, Santa Ana CA 92704 UNITED STATES

T: +1 714 662 1400 F: +1 714 662 1586

AIRBORNE SYSTEMS CANADA LTD

35 Wilson Avenue, Belleville ON K8P 1R7 CANADA

T: +1 613 967 8069 F: +1 613 969 1883

AIRBORNE SYSTEMS FUROPE

Llangeinor, BRIDGEND CF32 8PL

United Kingdom

T: +44 (0)1656 727000 F: +44 (0)1656 721100

E: sales@airborne-sys.com

W: www.airborne-sys.com

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AIRWAVE SOLUTIONS LTD

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E: media@airwavesolutions.net

W: www.airwavesolutions.co.uk/home/ Critical communications solutions to organisations that provide vital services to the public.

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The Sherard Building, Edmund Halley Road, OXFORD, Oxfordshire OX4 4DQ United Kingdom

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F: +44 (0)1865 713300

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ALERT COMMUNICATIONS LTD

20 Lincolns Inn Fields, LONDON WC2A 3ED United Kingdom

T: +44 (0)20 7969 0000

F: +44 (0)20 7396 6221

E: info@alert.com.mt

W: www.alertcommunications.co.uk/

ALERT COMMUNICATIONS LTD

258 Cannon Road, Santa Venera SVR 9034 MALTA (Europe)

T: +356 2149 9190/2149 9194

F: +356 2149 9185

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T: +1 952 351 3000

E: atk.corporate@atk.com

W: www.atk.com

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Edison Way, GREAT YARMOUTH NR31 0NG United Kingdom T: +44 (0)1753 612500 W: www.amec.com Consultancy, engineering and project

ANIXTER LTD

Waterwells Drive, Waterwells Business Park Quedgeley, GLOUCESTER GL2 4FR United Kinadom

T: +44 (0)1452 880500

management services.

F: +44 (0)1452 880501

W: www.anixterfasteners.com Distributor of communication products, electrical wire and cable, and fasteners.

ANNINGTON PROPERTY

1 James Street, LONDON W1U 1DR United Kingdom

T: +44 (0)20 7960 7500

E: enquiries@annington.co.uk

W: www.annington.co.uk

Annington offers former MOD homes for sale and property for the first time buyer as well as a range of newly built homes in England and Wales.

ANNINGTON RECEIVABLES LTD 1 James Street, LONDON W1U 1DR

United Kinadom

T: +44 (0)20 7960 7500

Receives income from the MOD and to repay interest and principals on debt finance on behalf of the Group.

ANTFONITO

Anteon House, Newark Road PETERBOROUGH PE1 5FL

United Kingdom

T: +44 (0)1733 296866

F: +44 (0)1733 296868

E: marketing@anteon.co.uk

W: www.anteon.co.uk

Anteon is a UK-registered subsidiary of General Dynamics UK Ltd. Offers systems engineering solutions for defence and government customers.

ARAMARK LTD

Millbank Tower (28th Floor), 21-24 Millbank LONDON SW1P 4QP United Kingdom

T: +44 (0)20 7963 0000

F: +44 (0)20 7963 0500

W: www.aramark.co.uk Catering and facilities management services, waste management, pest control, reprographics, and laundry and dry cleaning services.

ARVAL PHH BUSINESS SOLUTIONS LTD

ARVAL UK Ltd, Marketing Dept ARVAL Centre, Windmill Hill SWINDON SN5 6PE United Kingdom

T: +44 (0)870 419 7000

F: +44 (0)870 419 4502 W: www.arval.co.uk

Vehicle fleet, fuel management services

ASCENT FLIGHT TRAINING (MANAGEMENT) LTD

MOD Abbey Wood, #7001 BRISTOL

BS34 8JH United Kingdom

E: Careers@ascentflighttraining.com (Careers)

E: Acquisition@ascentflighttraining.com (Acquisition)

E: Communications@ascentflighttraining. com (Media & PR) W: www.ascentflighttraining.com

ASPIRE DEFENCE LTD 24 Birch Street, WOLVERHAMPTON

WV1 4HY United Kingdom

T: +44 (0)1985 214688

F: +44 (0)1985 217493 Private Finance Initiative contractor for the Allenby/Connaught project.

ASTRUM (UK) LTD Stanhope, BISHOP AUKLAND DL13 2YR United Kingdom

T: +44 (0)1388 528248

F: +44 (0)1388 528879

W: www.astrum.uk.com Engineering company providing products for rail, defence, structure and construction companies

ATKINS 500 Aztec West, Park Avenue

Almondsbury BRISTOL BS32 4RZ T: +44 (0)1454 662000

F: +44 (0)1454 663333 W: www.atkinsglobal.com

ATLAS ELEKTRONIK UK LTD Dorset Green Technology Park Winfrith Newburgh, DORCHESTER

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FOR ACCESS TO SCIENTIFIC AND **TECHNICAL INFORMATION AND** REPORTS:

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T: 01980 613972 F: 01980 613328

E: kisenquiries@dstl.gov.uk W: www.dstl.gov.uk

GUIDELINES FOR INDUSTRY: Guidelines for Industry forms are available online at the website Commercial Toolkit/Guidelines for Industry which can be accessed as follows:

W: www.aof.mod.uk/aofcontent/tactical/ toolkit/content/modind/gfi main.htm

MOD ACTION PLANS FOR SMEs

y August 2011, the MOD will agree with its key suppliers methods of increasing the level of opportunities available for SMEs to participate within its supply chain.

Examples of how this initiative will be delivered include advertising available sub-contracting opportunities on services such as Contracts Finder (in addition to MOD DCB), publishing details of the MOD's key suppliers on the MOD website and holding events for SMEs that provide additional information and advice on how to become a supply chain partner. A rise in the number of SMEs within the MOD's supply chain is expected to lead to an increase in the level of the MOD's indirect spend with SMEs in this and subsequent financial years.

By November 2011, the MOD also plans to utilise its existing e-procurement systems to introduce standard, simplified templates for low-value contracts. The aim here is to increase the knowledge of the MOD's contractual terms and conditions to create a more streamlined tendering process. The MOD plans to engage with industry to review the proposed terms and conditions. Through this action, it is anticipated that there should be an increase in the proportion of SMEs that bid for and win contracts. Procurement process timetables should also be improved.

How to advertise a Sub-Contract Opportunity

Prime or private sector organisations can submit a defence-related sub-contract opportunity for publication within MOD DCB magazine www.contracts.mod.uk contracts portal by visitina: www.contracts.mod.uk/contracts/contract_submission.php

Please complete all fields required; if you miss any, these will be highlighted to you for completion.

MOD buyers should continue to use the DCB-only sub-contract form via MOD Project Online when submitting a notice on behalf of Prime/private sector. For further assistance, please go to: www.contracts.mod.uk

Listed below are contact point details on the MOD's key suppliers for companies wishing to contact them in the context of possible defencerelated sub-contract opportunities.

Andrew M Smith, Babcock E: andrew.m.smith@babcock.co.uk

Tim Clay, Babcock E: tim.a.clay@babcock.co.uk

Gary Sheridan, Babcock E: gary.sheridan@babcock.co.uk

Paul Boyd, BAE Systems E: paul.boyd@baesystems.com

Tim Wheeler, Boeing E: tim.j.wheeler@boeing.com

Nigel Strutt, Lockheed-Martin E: nigel.strutt@lmco.com

Jon McKeown, Marshall Aerospace

E: jon.mckeown@marshallaerospace.com

Daryl Lucas, QinetiQ E: dlucas@ginetiq.com

Sara Mitchell, Rolls-Royce E: sara.mitchell@rolls-royce.com

Paul Bassett, Rolls-Royce E: paul.bassett@rolls-royce.com

Andy Hamment, Ultra Electronics E: andy.hamment@ultra-electronics.com



EUROPEAN CONTRACTS BULLETINS / CONTACT POINTS

The countries that made up the former Western European Armaments Group (WEAG) have established focal points to provide information about the various national procedures and practices which govern defence procurement in their country and to receive indications of general interest in becoming a supplier. Companies wishing to contact these focal points would be best advised to do so in writing by mail, telex or fax, using the telephone only in urgent cases. The former WEAG countries are listed below together with their focal point addresses.

Please note that there is no single bulletin documenting all the contracts available within the former WEAG countries - the individual countries offering them must be contacted.

CONTRACTS BULLETINS

BELGIUM

Belgian Defence Staff -Department Material Resources -Division Procurement (MRMP – G/P – Eval) Kwartier Koningin Elisabeth Everestraat 1 1140 BRUSSEL Tel: 0032 2701 6512 Fax: 0032 2701 3283 Email: BE-Focal@mil.be www.jepp.be

DENMARK

HQ Chief of Defence Denmark Materiel Division PO Box 202 2950 VEDBAEK Tel: 0045 4589 2255 Fax: 0045 4589 0748 Telex: 0045 40171 SIGVED

FRANCE

GIP UNION sa Département Mission Défense 4 rue de Vaumurier 78470 SAINT LAMBERT DES BOIS Tel: 0033 1 3944 1260 Fax: 0033 1 3944 1266

GERMANY

Bundesamt für Wehrtechnik und Beschaffung T4.3 Postfach 30 01 65 56057 KOBLENZ Tel: 0049 261 400 3921 Fax: 0049 261 400 3229 Email: BWBT4.3@BWB.org www.bwb.org

GREECE

Ministry of National Defence Defence Armaments & Investments General Directorate International Relations Department Industrial Cooperation Office Fakinos Base Camp BST 902 **ATHENS** Tel: 0030 210 746 6439 Fax: 0030 210 777 8308

ITALY

Ministerio della Difesa Segredifesa - 3° Reparto Via XX Settembre 123/A 00187 ROMA Tel: 0039 06 4828477 Fax: 0039 06 4815717/46912822 Email: sqtrerep@tin.it www.segredif.difesa.it

NETHERLANDS NIID

Prinsessegracht 19 2514 AP THE HAGUE Tel: 0031 70 364 4807 Fax: 0031 70 365 6933 Email: info@niid.nl www.niid.nl

NORWAY

Mrs Britt L Steinkjer or Mr Pål A Jacobsen **HQ** Defence Command Norway Materiel Branch/FII-2 Oslo mil/Huseby 0016 0510 Tel: 0047 2309 8511/8415 Fax: 0047 2309 7451 www.mil.no/flo/start/ansk/ndc/

SPAIN

Ministerio de Defensa Subdirección General de Publicaciones C/Juán Ignacio Luca de Tena 30 28027 MADRID Tel: 0034 91 320 2500 ext. 4003 Fax: 0034 91 320 4438

SWEDEN

Susanne Juhlin Swedish Defence Materiel Administration Commercial Directorate 11588 STOCKHOLM Tel: 0046 8782 4537 Fax: 0046 8782 5130 www.fmv.se/index. asp?k=004&tl=uk

TURKEY

Yb Deniz Girgin Milli Savunma Bakanligi Dis Tedarik Dairesi Baskanligi Yabanci Askeri Alim ve Satim Subesi 06100 Bakanliklar/ANKARA Tel: 0090 312 402 3247 Fax: 0090 312 417 7342

UNITED KINGDOM

BiP Solutions Ltd Medius 60 Pacific Quay GLASGOW G51 1DZ Tel: 0141 332 8247 Fax: 0141 331 2652 Email: project@contracts.mod.uk www.contracts.mod.uk

CONTACT POINTS

BELGIUM

Kapitein-Commandant Philippe Vanbrabant, Ir Belgian Defence Staff -Department Strategy -National Armaments Directorate (ACOS STRAT - STP/NAD2) Kwartier Koningin Elisabeth Everestraat 1 1140 BRUSSEL Tel: 0032 2701 3224 Fax: 0032 2701 3974 Email: BE-Focal@mil.be

DENMARK

Mr Søren Jensen Defence Command Denmark Materiel Division PO Box 202, 2950 VEDBAEK Tel: 0045 4567 3332 Fax: 0045 4567 3309 Email: fkomam@post6.tele.dk

FRANCE

Mme Nicole Gauthier DGA/DCI/CM2 5 bis avenue de la Porte de Sèvres 00457 ARMEES Tel: 0033 1 4552 5678 Fax: 0033 1 4552 4986 Fmail:

nicole.gauthier@dga.defense.gouv.fr

GERMANY

Kontaktstelle Europäischer Markt für Verteidigungsgüter/DDI beim Bundesamt für Wehrtechnik und Beschaffung (BWB) T4.3 Postfach 30 01 65 56057 KOBLENZ Tel: 0049 261 400 3921 Fax: 0049 261 400 3229 Email: BWBT4.3@BWB.org

Lt Col Antonios Kostakis Ministry of National Defence Defence Armaments & Investment General Directorate International Relations Department Fakinos Base Camp BST 902 Tel: 0030 210 746 6011

Fax: 0030 210 746 6552

ITALY Col Antonio Palama Ministerio della Difesa Segredifesa – 3° Reparto Via XX Settembre, 123/A 00187 ROMA Tel: 0039 06 4828477 Fax: 0039 06 4815717/46912822 Email: sgtrerep@tin.it http://www.segredif.difesa.it

LUXEMBOURG

Mr Fernand Kirch

Conseiller de Direction 1ére classe Ministère de la Force Publique Plateau du St Esprit 2915 LUXEMBOURG Tel: 00352 478 2813 Fax: 00352 46 2682

NETHERLANDS

Theo de Grood Ministerie van Defensie Directorate-General of Materiel Postbox 20701, Kalvermarkt 32 2500 ES THE HAGUE Tel: 0031 70 318 6748 Fax: 0031 70 318 6833

NORWAY

Mrs Britt L Steinkjer or Mr Pål A Jacobsen **HQ** Defence Command Norway Materiel Branch/FII-2 Oslo mil/Huseby 0016 OSLO Tel: 0047 2309 8511/8415 Fax: 0047 2309 7451 Email: focal-point@fo.mil.no

PORTUGAL

Col João Martins Alves Direcção Geral de Armamento MDN, Av Ilha de Madeira 1400 LISBON Tel: 00351 21 303 8549 Fax: 00351 21 301 8483 Email: malves@dgaed.mdn.gov.pt

Lt Colonel Antonio De La Pena Ministerio de Defensa DGAM/SUBINSERT/AGI C/Raimundo Fernández Villaverde 50 28003 MADRID Tel: 0034 912 70 4815 Fax: 0034 912 70 4814

TURKEY

Capt Sinan Caynak Ministry of National Defence Chief of Foreign Procurement Department 06100 Bakanliklar/ANKARA Tel: 0090 312 402 3259 Fax: 0090 312 417 7342

UNITED KINGDOM

Mr Philip Margerison Head of Defence Suppliers Service Defence Suppliers Service (DSS) Supplier Relations Team (SRT) MOD Abbey Wood North, Oak Level 2, #6225 **BRISTOL** BS34 8QJ Tel: 030 679 32843 Fax: 0117 91 31911 Email: DESSRT-DSS@mod.uk





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