



ogc buying.solutions

Further and Higher Education



making smarter savings



 ogc buying.solutions is an Executive Agency of the Office of Government Commerce in the Treasury

Working together to deliver savings



Buying Solutions and the Purchasing Consortia for Universities and Colleges have worked together to bring you a range of procurement solutions to meet your needs.

The framework agreements and other procurement services featured in this leaflet have been identified as of benefit to the Higher Education and Further Education procurement community.

Competitive pricing and OJEU compliance along with public sector terms and conditions offer you reassurance when procuring the products and services outlined.

You will also have the satisfaction of knowing that by using these arrangements and aggregating demand you will be helping your public sector colleagues in Buying Solutions to negotiate even better deals on your behalf in the future.



For further information please contact our Customer Service Desk on **0845 410 2222** or visit our website at www.ogcbuyingsolutions.gov.uk



Mobile Solutions

Mobile working is now increasingly widespread across the public sector as organisations strive to increase efficiency and operate more flexibly. This category provides a direct route to market for a diverse range of mobile services, delivered through a choice of leading suppliers. To reflect the range of customer requirements, services are divided into four areas: Mobile Voice and SMS, Data and Value Added Services, Total Mobile Solutions and Wide Area Paging and Messaging Solutions.

All four GSM mobile network providers are party to both the Mobile Voice and SMS and the Data and Added Value Services areas, enabling users to secure excellent choice and network coverage through a single

framework agreement. Meanwhile the use of further competitions can also ensure that buyers achieve the best deals possible.

Less than one year after their launch, our Mobile Solutions products are being used by more than one million public sector workers.

"For a department that is lean, it is pointless embarking on a process that may stretch resources further if Buying Solutions have already been through it. We are moving towards becoming best in class. For us it's about learning from experts in the field and Buying Solutions have shared their expertise with us"

Jayesh Joshi, National College of School leadership.

Consultancy Services

Access to specialist, knowledge-based advice is increasingly important for the public sector as outsourcing gathers momentum. Yet buying these services can be a daunting prospect with common concerns including the complexity of defining requirements, selection of suppliers and achieving value for money.

Our Consultancy Services category has been developed in close consultation with customers from across the public sector, including Higher and Further Education, and suppliers too, enabling us to advise and support you to deal with specific education-related issues as well as the procurement process itself. Each framework agreement has been structured so that requirements can be called off quickly and standard terms and conditions offer users sound contractual safeguards.

The scope of our consultancy offering is broad and divided into six areas:

Environmental Consultancy

- multi-disciplinary professional and technical advice for the implementation of environmental policy, from single projects through to strategic assessments, planning and implementation

Financial Consultancy

- financial expertise, including consultancy on shared services, public private partnerships and private finance initiatives.
- also including audit and assurance and forensic accounting

Functional Consultancy

- covering HR, procurement, project and programme management and marketing

Organisational Consultancy

- including business strategy, organisational development and outsourcing consultancy – a full range of services for the development of high-level business strategy

Multi-Disciplinary Consultancy

- consultancy support, across a range of disciplines, from a single supplier offering independent and impartial advice and support to enhance customers' capabilities to deliver transformational projects





Business Solutions

Our Business Solutions category provides a one stop shop for many of those essential items that schools, colleges and universities need to function efficiently and effectively, such as telecoms, eBusiness and print.

In particular our **Specialist Solutions** area pulls together arrangements in four key areas:

Applications Solutions

- covering customer relationship management, electronic document and records management and enterprise resource planning as well as application development

Communications Solutions

- including voice, data and converged solutions, and specialised solutions in areas such as radio, microwave, satellite, conferencing and CCTV

eBusiness Solutions

- three framework agreements in one providing hosting solutions, web design, development and content management and eTransactions

Telecom Networks

This package covers the majority of generic telecoms areas, easily accessed online in a bespoke catalogue. It includes voice calls and lines, point-to-point circuits, infrastructure and connectivity, dark fibre, connectivity to the kerb, wireless data infrastructure, networking

equipment, ISP services, EGTPS, structured cabling maintenance, billing audit services and Geographic Information Services and Solutions (GISS).

Geographic Information (GI) and maps are in increasing demand to assist commercial decisions and improve service quality. So we have developed a new suite of bespoke products and services comprising Geographic Information Solutions, Map Making Services, Data Capture, Analysis and Manipulation Services.



Case Study

With an annual spend of £115m, the National College of School Leadership (NCSL) know there are huge savings that can be made by using existing framework agreements such as those available through Buying Solutions. In 2006-7, NCSL made over £100,000 worth of savings by employing framework agreements to purchase, telephony and consultancy.



Estates and Property Management Services

The public sector property portfolio represents a huge opportunity to deliver significant ongoing savings for the public purse. School, college and university buildings are big users of energy and water and emit large quantities of CO₂. The pressure to manage estates more efficiently and to make sustainable use of resources in both new and existing buildings has never been greater.

This group of framework agreements provides a broad range of professional skills, advice and guidance and project management, from strategic reviews of property portfolios through to specific products and services to improve the everyday operation of buildings.

In particular the Property and Facilities Management framework agreement is designed to assist with the day to day management of property estates, either as a managing agent or direct provider with services ranging from the full scope of facilities and property management to the bundling of required services, through to professional advice, guidance, negotiation and assistance on specific FM and property issues.

Building Materials

On a similar theme, this framework agreement covers the supply and delivery of building materials and associated products required to keep your buildings in good quality. It includes plumbing and heating equipment, kitchens and bathrooms, light and heavy building materials, timber, sheet materials, joinery, the hire of building related equipment and associated services.

"Buying Solutions gave us support at the initial stages of our project which was invaluable, responding quickly and professionally to our requests for procurement support"

Graeme Tizard, Doncaster College



Catering

Schools, colleges and universities have to feed thousands of students each and every day, in buildings and halls of residence - and the processing of food and drink has to meet tough health and environmental regulations.

Whatever your catering requirements, Buying Solutions has the answer. Leading UK and European suppliers can provide top quality storage, refrigeration, food preparation, cooking, serving and washing equipment and consumables, together with cold and hot drinks vending machines.

Print Services

Most schools, colleges and universities have significant printing requirements.

Even though the use of online resources is growing, marketing materials and subject specific, paper-based items for students are constantly rolling off the printing presses.

Our Print Services framework agreement brings together a large number of suppliers offering a range of quality, value for money products and services. Most importantly, all of their solutions have been rigorously reviewed to ensure their environmental credentials.

From business cards to full print management services, the framework agreement can deliver significant efficiency and value for money savings, the result of collaboration between public sector organisations to aggregate demand and strengthen buying power.





Recycled Paper

Using paper with recycled content is now an essential component of all educational establishments' efforts to operate sustainably and responsibly.

Our Recycled Printing Papers framework agreement aims to promote, develop and further expand the market to meet the demands for recycled content paper used for

publicity, campaign print material, publications and printed stationery.

Both coated and uncoated papers are available through the framework agreement from well known and trusted suppliers. All paper meets the minimum recycled content of 50% for coated and uncoated printing papers and 70% for copier papers.

Our promise

We provide our customers throughout the public sector with the reassurance of a tried and tested route to buy the things they need quickly, efficiently and at highly competitive, value for money prices.



Contact

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