



NEWS RELEASE

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MAKING THE HEADLINES – MoD DCB LAUNCHES DYNAMIC NEW LOOK

The UK Ministry of Defence's only official source of contracts information, MoD Defence Contracts Bulletin, has undergone a major editorial and design revamp.

The fortnightly publication has always been at the forefront of UK defence procurement news and information, and is a respected gateway for suppliers seeking to facilitate business with the MoD.

Now, following a major re-design and the inclusion of several new sections, the magazine will provide subscribers with even more news, reviews, comment and analysis.

In addition to news and reports and from the UK and abroad, MoD DCB also contains in-depth features and interviews, contributed by experts from across the defence industry. In addition, the new-look MoD DCB features even more business intelligence that is vital to the defence industry – enabling suppliers to more fully understand the requirements and challenges of this important marketplace.

Every month, there is a special themed edition of MoD DCB, examining a variety of topical issues in defence procurement, from communications to major events. Planned themes for 2007 include Supply Chain Management, Engineering Systems and Supplies, Defence Estates and Asset Management and Sustainable Procurement and Environmental Responsibility.

MoD DCB is read by MoD Integrated Project Teams, MoD agencies, MoD commercial and procurement staff, prime contractors and key decision makers, buyers and suppliers throughout the UK defence industry.

The MoD's Defence Suppliers' Service (DSS) is responsible for the magazine, which is produced by BiP Solutions on its behalf. Phil Margerison, Head of the DSS, said: "Since its launch MoD DCB has fulfilled an important role in bringing buyers and suppliers in the UK defence marketplace together. The re-launch, with stronger editorial content and a clean, modern look, will help build on its reputation as the official source of UK MoD contracts and tendering opportunities and will benefit buyers and suppliers alike."

Grahame Steed, Managing Editor of MoD DCB, said the redesign was about providing defence buyers and suppliers with the information they need to make critical business decisions. "As an official source of information, MoD DCB is a vital and integral tool for businesses looking to supply to the MoD. The combination of stronger market intelligence with the fantastic USP of being the official source of UK MoD contract opportunities has made MoD DCB an even more compelling proposition."

As a dynamic business magazine, MoD DCB keeps businesses at the forefront of industry news and contract information - making it *the* authoritative guide to the UK defence market.

ENDS

Notes for Editors

About MoD DCB:

- MoD Defence Contracts Bulletin (MoD DCB) was launched in 1997
- It is the only official source of UK MoD contract opportunities
- The magazine is published by BiP Solutions Ltd on behalf of the MoD's Defence Suppliers Service

About MoD procurement and the DSS:

- The UK MoD spends in the region of £15 billion per annum on a wide range of products and services
- The Defence Suppliers Service (DSS) is a small team of experienced staff located within the Commercial Services Group (CSG).
- The DSS provides a corporate MoD focal point for companies interested in becoming a defence supplier.

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